



BOARD OF TRUSTEES SPECIAL MEETING

WEDNESDAY, AUGUST 21, 2019

5:00pm-7:00pm

Conference Center at Highland Care Pavilion

1411 East 31st Street Oakland, CA 94602

Ronna Jojola Gonsalves, Clerk of the Board

(510) 535-7515

LOCATION:

Open Session: HCP Conference Center

MEMBERS

Joe DeVries, *President*

Kinkini Banerjee, *Vice President*

Maria G. Hernandez, *Secretary*

Noha Aboelata, MD Tracy Jensen

Taft Bhuket, MD Ross Peterson

Louis Chicoine

NON-VOTING MEMBERS

Chief of Staff – AHS Medical Staff: M. Kelley Bullard, MD

Chief of Staff - AH Medical Staff: Joseph Marzouk, MD

Chief of Staff - SLH Medical Staff: Michael Ingegno, MD

BOARD OF TRUSTEES SPECIAL MEETING MINUTES

THE MEETING WAS CALLED TO ORDER AT 5:02 PM

ROLL CALL WAS TAKEN AND THE FOLLOWING TRUSTEES WERE PRESENT: Noha Aboelata, MD, Kinkini Banerjee, Taft Bhuket, MD, Louis Chicoine, Joe DeVries, Tracy Jensen (arrived at 5:08pm), Ross Peterson

ABSENT: Maria Hernandez (Excused)

A. ACTION:

1. Approval of Contracts:

- a. Agreement with Craneware plc for provision of chargemaster software in support of the AHS Revenue Cycle department. The term of this proposed agreement shall be effective upon execution for a term of 3 years. The estimated impact of the proposed agreement is \$1,047,536.35.

- b. Modification of Agreement with Ellit Groups LLC, for the provision of full-service consulting, provision of certified trainers, and analysts to support AHS during the transition to the Epic electronic health record in the amount of \$7,700,000. The term of the current master agreement is 05/01/2019 through 04/30/2022. Inclusive of this request, the overall obligation to this vendor will not exceed \$13,997,350.

Mark Amey, Chief Information Officer

ACTION: A motion was made and seconded to approve 1a and b. The motion passed.

AYES: Trustees Aboelata, Banerjee, Bhuket, Chicoine, DeVries, and Peterson

NAYS: None

ABSTENTION: None

2. First Reading and Preliminary Approval of Fiscal year 2020 Operating and Capital Budgets.

*Joe DeVries, President Board of Trustees
Delvecchio Finley, Chief Executive Officer*

Dr. Fried and Michael McAdoo thanked the Board for not consolidating the Highland's IOP Program.

Aimee Pratuli spoke regarding the Patient Care Fund. She said the budget shouldn't pass without closing the contracts.

Trustee Jensen arrived at 5:08pm

Trustee Jensen asked about the Jaber fund and the City of Alameda parcel tax. Mr. Finley explained that the Jaber fund was money from a property owned by Alameda Health Care District, it was a separate line item and was \$77,000. The parcel tax dollars were included under Other Revenue.

Trustee Bhuket asked for clarification regarding the GASB 68 numbers. Mr. Finley said the Budget 2020 number was artificial due to the ongoing risk with the ACERA legal matter.

Trustee DeVries asked for an explanation of the \$23M in Revenue Realization – BHS Contract. Mr. Finley said they were working with the County to coalesce the contract numbers. They all agreed that the rates had not changed, and AHS had not realized the maximum dollars in the contract. The County believed there was an opportunity to go back to the State and Federal governments to change the rates. Trustee DeVries explained that this was money on the table that they needed to go back and collect. He asked if there were operational changes at the ground level that could ensure the dollars were collected going forward. Mr. Finley said there were opportunities to capture the revenue.

Trustee Bhuket said this was proposed one-time retroactive Behavioral Health funding. He asked if management had a high degree of confidence in the amount and potential for capture. Mr. Finley said they were confident in the amount, though they did have to request authority from the BOS to do this, but they have expressed agreement.

Trustee Chicoine asked for some dialogue around how this happened. Mr. Finley said it was a legacy process that was not scrutinized enough.

The Board discussed the need to communicate with the County about what the needs were.

The Board discussed the AB85 realignment. Ms. Metzger said that as part of the quality control was to have someone who didn't do the work review it and that brought up some questions and prompted research that indicated some data had been compiled incorrectly. The Board expressed appreciation of the improved process.

Trustee Jensen asked for information on the 20% reduction on the County Medical Services. Mr. Finley said it was the cost they incur when they refer Healthpack patients to services outside of AHS. He said the effort was to drive more of those services in house, and that reduction was the result of that planned effort.

Trustee Chicoine requested they have the Patient Revenue Enhancement Strategy benchmarked each month for the remainder of the year.

Trustee DeVries requested that when staff learned about one of the big payments both the BOT/BOS get notified.

The Board discussed the swing between the last time the budget was presented and this time. They also discussed how no services were being considered for elimination.

Trustee Bhuket wondered if, given the predictions of another recession, the Measure A modeling was enough. Trustee Chicoine said it was difficult to project. But he was alarmed at what happened during the last recession.

Trustee DeVries said that in an effort to be transparent he wanted to honor the work of the staff who identified additional funds and revenues, the County had stepped up as a great partner, but they had to do a better job of communicating. This was a constant process and concerns needed to be forecasted across the organization. He said they needed to have conversations about the 2030 upgrades at Alameda Hospital.

ACTION: A motion was made and seconded to approve agenda item 2 as proposed. The motion passed.

AYES: Trustees Aboelata, Banerjee, Bhuket, Chicoine, DeVries, Jensen, and Peterson

NAYS: None

ABSTENTION: None

TRUSTEE REMARKS: None

ADJOURNMENT: 07:04 PM

This is to certify that the foregoing is a true and correct copy of the minutes of the special meeting of August 21, 2019 as approved by the Board of Trustees on September 26, 2019.


Ronna Jojola Gonsalves
Clerk of the Board

APPROVED AS TO FORM:

Reviewed by: 
M.D. Moye
General Counsel