



FINANCE COMMITTEE MEETING
January 10, 2019
4:00pm – 5:30pm

Conference Center Located at Highland Care Pavilion
1411 East 31st Street Oakland, CA 94602
Ronna Jojola Gonsalves, Clerk of the Board
(510) 535-7515

LOCATION:

Open Session: HCP Conference Center

FINANCE COMMITTEE MEMBERS

Noha Aboelata, MD
Kinkini Banerjee
Gary Charland
Louis Chicoine, Chair
Joe DeVries
Ross Peterson

MINUTES

THE MEETING WAS CALLED TO ORDER AT 4:04 pm

ROLL CALL WAS TAKEN AND THE FOLLOWING TRUSTEES WERE PRESENT: Noha Aboelata, MD, Kinkini Banerjee, Gary Charland, Louis Chicoine, Joe DeVries, and Ross Peterson.

ABSENT: None

A quorum was established.

A. ACTION: Approval of the Minutes of the November 8, 2018 Finance Committee Meeting

ACTION: A motion was made and seconded to approve the minutes of the November 8, 2018 Finance Committee Meeting. The motion passed.

AYES: Trustees Aboelata, Banerjee, Charland, Chicoine, DeVries, and Peterson

NAYS: None

ABSTENTION: None

NOTE: In the event that a quorum of the Board of Trustees participates on this Committee, the meeting is noticed as a Special Meeting of the Board of Trustees; however, no final Board of Trustees action can be taken.

B. INFORMATION/DISCUSSION: Operating Reports

1) Finance Report

Nancy Kaatz, Interim Chief Financial Officer

- a) October 2018 Financial Report
- b) November 2018 Financial Report

Ms. Kaatz reviewed the presentation available here:

<http://www.alamedahealthsystem.org/meeting-agendas-and-minutes/>

Trustee Chicoine asked about the February, March, April, higher EBIDA amounts. Ms. Kaatz said the data was based on how the budget spread, influences included increased overtime during the holiday periods.

Trustee DeVries asked if volumes were decreasing. Mr. Finley said the ED was the only place where volume, compared to prior year, was down. Clinics compared to budget were lower but compared to last year were slightly higher. Trustee Charland added that the work RVUs were up so either the charge capture was better or the appointments were longer. Mr. Finley agreed but said the shift toward primary care capitation affecting the primary care side a little. Expense was down from budget, and FTE's were down from budget.

Trustee Aboelata asked what affect homeless patients had on the census. Mr. Finley said that the county has been partnering with AHS to get housing placement for the homeless population's discharges. Throughput was a challenge and they had many initiatives to address that.

2) Chief Operating Officer Report

Luis Fonseca, Chief Operating Officer

- a) November 2018 Operations Report

Mr. Fonseca reviewed the presentation beginning on agenda packet page 44.

3) Local Vendor Engagement Program

Luis Fonseca, Chief Operating Officer

Mike Moye, General Counsel

Mr. Moye reviewed the presentation on agenda packet page 56 (revised version available here: <http://www.alamedahealthsystem.org/meeting-agendas-and-minutes/>)

Trustee DeVries left at 5:33.

C. CONTRACT APPROVAL: ACTION ITEMS/DISCUSSION

- 1.) Approval requested to increase expenditures under the **Angelica Textile Services, Inc.** agreement by \$2,872,480 for provision of linen and laundry services under the existing agreement through June 30, 2019.

Luis Fonseca, Chief Operating Officer

Trustee Charland asked what consideration had been given regarding compensation AHS for the vendors lack of performance. Mr. Sangha said they were working with the vendor to address the question in terms of future opportunities.

- 2.) New Amendment with **Siemens Medical Solutions USA, Inc.** for provision professional services for data migration support to import data to the EHR system. The term of the proposed amendment shall be effective upon signature through 03/31/2019. The estimated impact of the proposed amendment is \$7,600.

Mark Amey, Chief Information Officer

- 3.) Amendment to the agreement with **Allied Security Services** for provision of additional security and vehicle details. The term of the proposed agreement shall be from February 1, 2019 through June 30, 2021. The estimated impact of the proposed agreement is \$2,007,564.41.

Luis Fonseca, Chief Operating Officer

Jonathan Ramsden, Clinical Coordinator for Outpatient Behavioral Health Services, spoke regarding his support of this amendment which would add an FTE to the security contract and improve security in the, currently unsecured, "C" building. Behavioral Health had an intensive day treatment program and an outpatient program that worked with 60 patients a day and that was expected to double in 2019 with the growth of the outpatient program. Managing patient flow, public flow, and employee flow was critically important.

- 4.) New agreement with **Baxter Healthcare Corporation** to transfer existing purchases of IV solution, pre-mixed drug delivery and tubing sets under improved Vizient/GPO pricing. The term of this proposed agreement shall be effective upon signature through 12/31/2023. The estimated impact of the proposed agreement is \$3,782,486.93.

Luis Fonseca, Chief Operating Officer

ACTION: A motion was made and seconded to recommend to the Board of Trustees approval of agenda items C1, an increase expenditures under the Angelica Textile Services, Inc. agreement; C2, a New amendment with Siemens Medical Solutions USA, Inc.; and C4, a new agreement with Baxter Healthcare Corporation. The motion passed.

AYES: Trustees Aboelata, Banerjee, Charland, Chicoine, and DeVries

NAYS: None

ABSTENTION: None

ACTION: A motion was made and seconded to recommend to the Board of Trustees approval of the Amendment to the agreement with Allied Security Services. The motion passed.

AYES: Trustees Aboelata, Banerjee, Charland, Chicoine, and DeVries

NAYS: None

ABSTENTION: None

D. DISCUSSION: Committee Planning

1) Issues Tracking

Trustee Chicoine said that he did talk to staff about providing a report on San Leandro Hospital similar to the report provided the previous year on Alameda Hospital.

Mr. Finley said they have the contribution analysis report but were waiting for some additional data and would bring the report to the committee in February.

TRUSTEE COMMENTS

ADJOURNMENT: 6:02PM

This is to certify that the foregoing is a true and correct copy of the minutes of the Finance Committee January 10, 2019 meeting as approved on February 14, 2019:



Ronnia Jojola Gonsalves
Clerk of the Board

APPROVED AS TO FORM:

Reviewed by: _____



M.D. Moye
General Counsel