



FINANCE COMMITTEE MEETING

January 11, 2017

4:00pm – 6:30pm

Conference Center Located at Highland Care Pavilion

1411 East 31st Street Oakland, CA 94602

Susana Flores, Clerk of the Board

(510) 535-7515

Teleconference Information:

Call-in #: 1-877-873-8018

Access Code: 3538279

LOCATION:

Open Session: HCP Conference Center

FINANCE COMMITTEE MEMBERS

Jim Lugannani, *Chair*

Kinkini Banerjee

Michele Lawrence

Gary Charland

Anthony Thompson

AGENDA

OPEN SESSION / ROLL CALL

4:00 – 4:05pm

TAB #1 CONSENT AGENDA: ACTION

4:05 – 4:10pm

A. Approval of the Minutes of the November 2, 2016 Finance Committee Meeting.

Recommendation: Motion to Approve

END OF CONSENT AGENDA

TAB 1 ATTACHMENT

TAB #2 CONTRACT APPROVAL: ACTION ITEMS/DISCUSSION

4:10– 4:40pm

A. Equipment Purchase and Service Agreement with GE Healthcare for purchase of LOGIQ S8 XDclear general imaging ultrasound system and software support for use at Highland Hospital. Warranty service is for approximately five years for the period

February 1, 2017 through November 30, 2021. Estimated amount of this purchase is \$73,990.50. Inclusive of this contract and prior contractual commitments to this vendor, the overall obligation (June 1, 2013 through November 30, 2021), to this vendor is estimated at \$12,829,591.22.

David Cox, Chief Financial Officer

- B.** Purchase Agreement with GE Healthcare to purchase annual software maintenance and support services for Centricity Perinatal. The anticipated term of the amendment is September 1, 2016 through August 31, 2017. Estimated impact of the purchase agreement is \$38,132.78. Inclusive of this amendment and prior contractual commitments the overall obligation (June 1, 2013 through November 30, 2021) to this vendor is estimated at \$12,867,724.00

David Cox, Chief Financial Officer

- C.** Agreement is for purchase of PACS software license upgrade (additional radiology procedures) and maintenance for San Leandro Hospital. The software service and maintenance is for 29 months for the period February 1, 2017 through June 30, 2019. Estimated amount of this purchase is \$128,921,43. Inclusive of this contract and prior contractual commitments to this vendor, the overall obligation (June 1, 2013 through November 30, 2021), to this vendor is estimated at \$12,996,645.43.

David Cox, Chief Financial Officer

Delvecchio Finley, Chief Executive Officer

- D.** Contract Amendment with CVS Pharmacy, Inc. to incorporate a name change and to expand services to include a new pharmacy location for the Eastmont Wellness Center patients. The anticipated term of the contract amendment is February 1, 2017 through May 30, 2018. Estimated impact of this contract amendment is \$800,000.00. Inclusive of this contract amendment and prior contractual commitments the overall obligation (July 23, 2008 – May 30, 2018) to this vendor is estimated at \$14,825,988.91.

David Cox, Chief Financial Officer

Delvecchio Finley, Chief Executive Officer

- E.** Contract Amendment against Master Services Agreement with Press Ganey Associates, Inc. to provide both Alameda Hospital (“AH”) and San Leandro Hospital (“SLH”) with patient satisfaction surveys via a phone methodology. The anticipated term of the agreement is February 1, 2017 through December 31, 2017. Estimated impact of this contract amendment is \$33,573.06. Inclusive of this contract amendment and prior contractual commitments the overall obligation (January 6, 2008 – December 31, 2017) to this vendor is estimated at \$ 1,934,940.86.

David Cox, Chief Financial Officer

- F.** Two separate Statements of Work (“SOWs”) against the Master

Services Agreement with MModal Services, LTD. Under the first SOW the vendor will implement Fluency Flex at John George Psychiatric Hospital (“JGPH”). Under the second SOW, the vendor will implement Fluency Flex at Alameda Hospital (“AH”). The anticipated term of both SOWs is February 1, 2017 through March 31, 2021. Estimated impact of these SOWs is \$20,562.55. Inclusive of these SOWs and prior contractual commitments the overall obligation (April 1, 2011 – March 31, 2021) to this vendor is estimated at \$9,000,049.55.

David Cox, Chief Financial Officer

- G.** Amendment to a Statement of Work with Toyon Associates, Inc. to conduct a square footage study and analysis for San Leandro Hospital (SLH) and the System Support Center (SSC). The anticipated term of the amendment is February 1, 2017 through January 31, 2018. Estimated impact of the amendment is \$50,000.00. Inclusive of this amendment and prior contractual commitments the overall obligation (July 1, 2007 – December 31, 2018) to this vendor is estimated at \$2,922,815.00.

David Cox, Chief Financial Officer

- H.** Replacement Contract with MRI Contract Staffing, Inc. to provide consulting and support services to the Pharmacy IT efforts. The anticipated term of the amendment is February 1, 2017 through January 31, 2018. Estimated impact of the replacement contract is \$40,000.00. Inclusive of this amendment and prior contractual commitments the overall obligation (April 18, 2011 – January 31, 2018) to this vendor is estimated at \$1,616,396.41.

David Cox, Chief Financial Officer

- I.** Contract Amendment with American National Red Cross, Northern California Region to provide blood products and services to Alameda Health System. The anticipated term of the amendment is January 1, 2017 through March 31, 2017. Estimated impact of the amendment is \$308,750.00. Inclusive of this amendment and prior contractual commitments the overall obligation (January 1, 2015 – March 31, 2017) to this vendor is estimated at \$12,653,716.00.

David Cox, Chief Financial Officer

- J.** Contract Amendment with Traditions Behavioral Health to provide psychiatric emergency services at John George Psychiatric Hospital. The anticipated term of the amendment is February 1, 2017 through June 30, 2017. Estimated impact of the amendment is \$500,000.00. Inclusive of this amendment and prior contractual commitments the overall obligation (July 1, 2015 – June 30, 2017) to this vendor is estimated at \$20,981,557.00.

David Cox, Chief Financial Officer

Delvecchio Finley, Chief Executive Officer

Recommendation: Motion to Approve

TAB 2 ATTACHMENT

TAB #3 RETROSPECTIVE REVIEW OF PRIOR CONTRACT APPROVALS 4:40 – 5:10pm

- A. Agreement with AMF Media Plan, Contract to provide advertising campaign support and brand development approved July, 2015.
Terry Lightfoot, Director of public affairs and community Engagement
Jerri Randrup, Director of Corporate Communications & Marketing

- B. Agreement with RehabCare, Contract to provide for the management of the inpatient rehabilitation program at Fairmont Hospital., November, 2014.
Richard Espinoza, Chief Administrative Officer, Post-Acute Care

TAB 3 ATTACHMENT

TAB #4 OPERATING REPORTS 5:10 – 5:55pm

- A. Chief Financial Officer Report:
David Cox, Chief Financial Officer (35 Minutes)
 - November 2016 Financial Report

- B. Chief Information Officer Report (10 Minutes)
Dave Gravender, Chief Information Officer

TAB 4 ATTACHMENT

TAB #5 BUSINESS PLANNING 5:55 – 6:15pm

- A. Report on Activities (Verbal)
Ishwari Venkataraman, Vice President, Strategic Planning & Business Development

TAB #6 FINANCE COMMITTEE EDUCATION

- A. Long Term Financial Planning

TAB 6 ATTACHMENT

TAB #7 COMMITTEE PLANNING

6:15 – 6:30pm

Jim Lugannani, Finance Committee Chair

- A. Chairman's Comments
- B. Finance Committee Planning Calendar
- C. Alameda County Health Committee Calendar

TAB 7 ATTACHMENT

Public Comment

Trustee Comments

ADJOURNMENT

[Agreements for Better Communications](#)

Trustee Call-in Location:

Jim Lugannani
8911 Gilman Drive
La Jolla, CA 92037

Our Mission

Caring, Healing, Teaching, Serving All

Strategic Vision

AHS will be recognized as a world-class patient and family centered system of care that promotes wellness, eliminates disparities and optimizes the health of our diverse communities.

Values

Compassion, Commitment, Teamwork, Excellence, Integrity, and Respect.

Meeting Procedures

The Board of Trustees is the Policy Body of the Alameda Health System. The Board has several standing Committees where Board matters are the subject of discussion at which members of the public are urged to testify. Board procedures do not permit: 1) persons in the audience at a Committee meeting to vocally express support or opposition to statements by Board Members or by other persons testifying; 2) ringing and use of cell phones, pagers, and similar sound-producing electronic devices; 3) signs to be brought into the meeting or displayed in the room; 4) standing in the meeting room. Citizens are encouraged to testify at Committee meetings and to write letters to the Clerk of the Board or to its members, 1411 East 31st Street Oakland, CA 94602.

Members of the public are advised that all Board and Committee proceedings are recorded (audio), including comments and statements by the public in the course of the meetings. Copies of the audio recordings will be made available to the public. By attending and participating in Board/Committee meetings, members of the public consent to audio recording of any statements they may make during the proceedings.

Disability Access

The Meeting Rooms are wheelchair accessible. Assistive listening devices are available upon request at the Clerk of the Board's Office. To request sign language interpreters, readers, large print agendas or other accommodations, please contact the Clerk of the Board. Requests made at least 48 hours in advance of the meeting will help to ensure availability. The nearest accessible BART station is Lake Merritt. Accessible AC Transit Bus Route 62 stops at the entrance to Highland Hospital. Route 11 stops one block away, on 14th Avenue at East 31st Street. For schedule updates, call AC Transit at (510) 817-1717; BART at (510) 465-2278. There is accessible parking in the main patient parking lot enter on East 31st Street.

In order to accommodate persons with severe allergies, environmental illness, multiple chemical sensitivity or related disabilities, attendees at public meetings are reminded that other attendees may be sensitive to perfumes and various other chemical-based scented products. Please help us to accommodate these individuals.

The AHS Board of Trustees is committed to protecting the private health information (PHI) of our patients. We ask that speakers refrain from disclosing or discussing the PHI of others. Please also know that, should you decide to disclose your PHI, the Trustees will still likely refer your matter, to the extent it involves PHI, to the executive staff for a confidential review of the facts and for confidential handling. If you would like more information regarding the confidentiality of PHI as it relates to the Health Insurance Privacy and Accountability Act, please refer to 45CFR Section 164.101, et.seq.