



Finance and Management Committee Meeting Notice & Agenda

Wednesday, September 29, 2010
7:30 a.m. – 9:00 a.m.
Dal Cielo Conference Room A

Office of the Clerk: (510) 814-4001

Members of the public who wish to comment on agenda items will be given an opportunity before or during the consideration of each agenda item. Those wishing to comment must complete a speaker card indicating the agenda item that they wish to address.

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|---|---------------------|
| I. Call To Order | Jordan Battani |
| II. Approval of Minutes | Jordan Battani |
| A. August 25, 2010 ACTION ITEM [enclosure] | |
| III. Chief Financial Officer's Report | |
| A. Recommendation to Accept FYE 2010 Audit ACTION ITEM [enclosure] | Rick Jackson, CPA |
| B. Recommendation to Accept August 2010 Financial Statements
ACTION ITEM [enclosure] | David A. Neapolitan |
| C. Hospital Provider Fee Update | David A. Neapolitan |
| D. RAC Update | David A. Neapolitan |
| E. Seismic Financing Update | David A. Neapolitan |
| IV. Chief Executive Officer's Report | Deborah E. Stebbins |
| V. Board / Committee / Staff Comments | |
| VI. Adjournment | |

This is being noticed as a Board Meeting as a quorum of Directors may be present. Ex-officio members and non-committee members cannot vote on any item, whether or not a quorum of the Board is present.



CITY OF ALAMEDA HEALTH CARE DISTRICT

Finance and Management Committee

August 25, 2010

These minutes have been prepared for the exclusive use of the City of Alameda Health Care District.

Members Present: J. Michael McCormick, Acting Chair Ed Kofman
Robert Bonta William Sellman, MD
Leah Williams James Oddie
Robert Deutsch, MD

Management / Staff: David Neapolitan Joyce Walker
Kerry Easthope Mary Bond
Deborah Stebbins Tony Corica

Guests:

Absent: Jordan Battani Ann Evans
Alka Sharma, MD

Submitted by: Kristen Thorson

Topic	Discussion	Action / Follow-Up
I. Call to Order	Mr. McCormick called the meeting to order at 7:40 a.m. noting that quorum of committee members were present.	
II. Approval of Minutes	June 30, 2010 minutes were reviewed as presented.	Ms. Williams made a motion to approve the minutes. Mr. Kofman seconded the motion. The motion carried unanimously.

Topic	Discussion	Action / Follow-Up
<p>III. Chief Financial Officer's Report</p>	<p>The order of the agenda was revised at the meeting and is reflected below in order of discussion.</p> <p>A. Fiscal Year 2010 Audit Update</p> <p>Mr. Neapolitan stated that the Auditor, Rick Jackson from TCA Partners, had begun the audit work. A draft audit report is expected to be brought to the committee on September 29 and brought to the Board for approval on October 4.</p> <p>B. Recommendation to Accept the June 2010 Financial Statements</p> <p>Mr. Neapolitan noted the following items of interest as they pertained to the June 2010 Financial Statements.</p> <p><u>Total Patient Days</u> - Total patient days were 3.2% less than budgeted expectations for June.</p> <p><u>Acute/SNF/Subacute Census</u> - The acute care program average daily census was BELOW budget by 11.1%. The skilled nursing program was 41 days or 6.4% greater than budget for the month with an ADC of 22.9. The sub-acute program was 28 patient days or 2.7% below budgeted expectations at an ADC of 33.8 for June</p> <p><u>Surgery Cases</u> - Surgery cases were 63.8% less than budgeted expectations at 186 cases versus the budgeted 514. The 186 Alameda surgical cases were 32 cases greater than the 154 cases budgeted which is 21% better than budgeted</p> <p><u>Emergency Care Visits</u> - Emergency care visits averaged of 46.5 versus 46.3 visits per day in the prior month. In June 15.9% of these visits were converted to inpatient stays versus 14.3% in May.</p> <p><u>Outpatient Registrations</u> - Outpatient registrations were 2,075 in June or 31.5% below budgeted projections of 3,031.</p> <p><u>Key Volume Indicators Compared to Budget</u> - Average daily census of 82.0 versus 84.8 budgeted. Gross revenues were less than budget by \$5.5M as a result of the combination of lower inpatient acute volume, the termination of the Kaiser Outpatient Surgery contract and not implementing of the budgeted annual price increase in January 2010. Net Patient Revenue \$1.1M or 20.4% greater than budget</p> <p><u>Statement of Revenues & Expenses</u> – Operating expenses were \$1.1M favorable to the fixed budget. Areas contributing to the positive variable included benefits and professional fees even though supplies and purchased services were unfavorable to the fixed budget.</p> <p>C. Recommendation to enter into a Management Services Agreement with Accelecare Wound Centers, Inc.</p> <p>Mr. Easthope presented the recommendation to enter into a Management Services Agreement with Accelecare for a Wound Care Center in Alameda. The program is estimated</p>	<p>Ms. Williams made a motion to recommend that the Board of Directors accept the June 2010 Financial Statements. Mr. Kofman seconded the motion. The motion carried unanimously.</p>

Topic	Discussion	Action / Follow-Up
	<p>to open in approximately 6-8 months. The Hospital is currently looking at space (up to 35,000 sq ft) at Marina Village in Alameda. Mr. McCormick asked what percentages of wounds heal through the use of such a program. Mr. Easthope stated that statistically 95% of wounds heal through wound care programs. Mr. Bonta asked about potential space on Harbor Bay. Mr. Easthope responded that management felt that a West Alameda presence was important to the location of the wound care center along with convenient access through the Webster/Posey Tubes.</p> <p>D. Recommendation to Accept July 2010 Financial Statements</p> <p>Mr. Neapolitan briefly reviewed the July 2010 Financial performance stating that the excess of revenues over expenses for the month was a loss of \$187,000 compared to a budgeted profit of \$129,000. Average Daily Census was below budget at 80 versus a budgeted 86 which contributed to the unfavorable variance for the month. Total gross patient revenue was less than budget by \$799,000.</p> <p>E. Financing Update</p> <p>a) Cal-Mortgage Loan Insurance Division Application</p> <p>Mr. Neapolitan informed the Committee that Management and consultant Gary Hicks met with Cal Mortgage Loan Insurance Division on August 23, 2010. The meeting went well and the Hospital is in the process of preparing a Loan Application package to submit to Cal Mortgage for an estimated \$16 million in financing. More information will be forthcoming.</p>	<p>Dr. Deutsch made a motion to recommend that the Board of Directors Enter into a Management Services Agreement with Accelecare Wound Centers, Inc. Mr. Bonta seconded the motion. The motion carried unanimously</p> <p>Mr. Kofman made a motion to recommend that the Board of Directors accept the July 2010 Financial Statements. Mr. Oddie seconded the motion. The motion carried unanimously.</p> <p>No action taken.</p>
IV. Follow-Up Business	<p>A. Alameda Municipal Power's Municipal Utility Update</p> <p>Ms. Stebbins reported that after receiving a letter from Alameda Municipal Power and meeting with general Manager Girish Balachandran, the hospital's current utility rate (based on usage, demand and load) would be higher if we were classified under MUP-1 (which the City facilities and public schools are classified), instead of our current A-3 or Large Commercial Rate.</p> <p>B. Alameda Medical Office Visits Update</p> <p>Tony Corica, Director of Physician Relations reported on the number of office visits at the Alameda Medical Office (1206(b) Community Clinic) as a follow-up to last month's committee meeting. The numbers presented at the last meeting were correct. The clinic has definite room to grow and we will continue to bring on new primary care physicians to add more available hours and continue to market the physicians to increase volume. A new primary care physician will be starting in January 2011.</p>	

Topic	Discussion	Action / Follow-Up
V. Chief Executive Officer's Report	Nothing to additional to report	No action taken.
VI. Committee / Board / Staff Comments	<p>Dr. Deutsch asked if Management had looked into the possibility of a Long-Term Acute Care Program (LTAC) at the Hospital.</p> <p>Mr. Kofman reported that the Annual Fall Gala for the Alameda Hospital Foundation will be held on September 11, 2010. He also reported that the Boys and Girls Club of Alameda will be giving tours of the new club being built on 8/25 from 4-6 p.m.</p>	Management stated that they would take initial steps to learn about the requirements for such a program.
VII. Adjournment		The Finance and Management Committee was adjourned at 9:12 a.m.

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Audited Financial Statements
CITY OF ALAMEDA
HEALTH CARE DISTRICT
DbA ALAMEDA HOSPITAL
June 30, 2010

Audited Financial Statements

CITY OF ALAMEDA HEALTH CARE DISTRICT

June 30, 2010

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Management's Discussion and Analysis

CITY OF ALAMEDA HEALTH CARE DISTRICT

June 30, 2010

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The management of the City of Alameda Health Care District (the Hospital) has prepared this annual discussion and analysis in order to provide an overview of the Hospital's performance for the fiscal year ended June 30, 2010 in accordance with the Governmental Accounting Standards Board Statement No. 34, *Basic Financials Statements; Management's Discussion and Analysis for State and Local Governments*. The intent of this document is to provide additional information on the Hospital's historical financial performance as a whole in addition to providing a prospective look at revenue growth, operating expenses, and capital development plans. This discussion should be reviewed in conjunction with the audited financial statements for the fiscal year ended June 30, 2010 and accompanying notes to the financial statements to enhance one's understanding of the Hospital's financial performance.

Volumes and Statistics

- Acute care patient days were 10,579 for fiscal year 2010 as compared to 11,787 for the prior year. Discharges were 2,802 for the current year versus 2,812 for the prior year resulting in lengths of stay of 3.78 for 2010 as compared to 4.19 for 2009.
- Sub-acute and skilled nursing days were 20,028 for fiscal year 2010 as compared to 18,676 for fiscal year 2009, equaling an average daily census of 54.9 for 2010 versus 51.2 for 2009.
- Overall combined occupancy for the Hospital, including the sub-acute and skilled nursing programs, was 52.1% for the year ended June 30, 2010 versus 51.8% for the year ended June 30, 2009.
- There were 4,912 cases during fiscal year 2010 (683 inpatient and 4,229 outpatient cases) as compared to 5,885 cases for the prior fiscal year (690 inpatient and 5,195 outpatient cases). Surgery cases for fiscal year 2010 were lower than the prior year due to the expiration of the Kaiser Outpatient Surgery Services contract in accordance with the terms of the contract on March 31, 2010. Kaiser's decision to end this five-year relationship was the result of their desire to move services previously provided in non-Kaiser facilities back into Kaiser-owned facilities. Kaiser cases were 2,969 in 2010 versus 4,009 in 2009.
- Outpatient registrations decreased by 869 registrations over the prior year (29,079 for 2010 versus 29,948 for 2009). This decrease in outpatient registrations was the result of the expiration of the Kaiser Outpatient Surgery Services contract.
- Emergency room visits were 17,624 in the fiscal year 2010 as compared to 17,337 for the prior year.
- FTE's per adjusted occupied bed were 3.11 for 2010 versus 2.93 for the prior year.

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Financial Highlights

During fiscal year 2010, the health care industry continued to face operational and financial challenges. At the local, regional and national levels, health care institutions continue to experience serious cost and payment pressures dictated by federal and state health care reforms, and from both governmental payors (Medicare and Medi-Cal) and private insurance carriers.

The continued uncertainty surrounding current economic conditions continues to place challenges on the health care market. As the economy has continued to be uncertain during this past fiscal year, there continues to be inflationary pressures on medical supplies, devices and pharmaceuticals. Employers have reduced healthcare coverage for employees and increased deductibles during recent years and are now trying to determine the impact that health care reform will place upon their operating margins. Unemployment rates across the nation continue to remain at very high levels and, with these increased unemployment levels, there is a strong likelihood that there will be corresponding increases in uncompensated care and bad debt in upcoming years.

Despite these challenges and the expiration of the Kaiser Outpatient Surgery Services contract, the Hospital was able to continue to improve its financial performance overall during fiscal year 2010. Some of the factors that contributed to the Hospital's improved financial performance include:

- The increase in utilization of the 26-bed skilled nursing facility which opened in August, 2008 that added to the Hospital's continuum of care for residents of Alameda.
- The disproportionate share/intergovernmental transfer program which added approximately \$2.1 million to fiscal year 2010 net patient revenue.
- The added volume and referral pattern of the Alameda Hospital Physicians Community Clinic at the Alameda Town Center which opened in January, 2009. The Clinic continues to provide additional primary care and specialty physician care services to the community.
- Continued focus on ensuring that Hospital operating expenses are maintained at optimal levels while ensuring that each department delivers the highest quality of care to our patients.

These factors resulted in the following highlights:

- Net assets increased by \$2,017,000 in 2010 as compared to \$730,000 in 2009
- Net patient service revenues increased by \$4,712,000 or 7.5% while total operating expenses increased by \$3,397,000 or 4.9% over the prior fiscal year.

Management's Discussion and Analysis (continued)

CITY OF ALAMEDA HEALTH CARE DISTRICT

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- The Hospital's operating loss, before parcel tax revenue, decreased to \$4,127,000 for fiscal year 2010 as compared to \$5,414,000 for fiscal year 2009.
- Current assets increased by \$1,248,000 while current liabilities decreased by \$197,000 over the prior fiscal year. This resulted in an improvement of the current ratio at June 30, 2010 to 1.23 as compared to 1.15 for the prior year.
- Net days in patient accounts receivable were 51.5 at June 30, 2010 as compared to 58.3 at June 30, 2009.
- Total assets increased by \$1,334,000 over the prior fiscal year. Total operating cash and cash equivalents increased by \$1,691,000 over the prior year (see the *Statements of Cash Flows* for changes).

The Hospital's financial statements consist of three statements: balance sheet; statement of revenues, expenses, and changes in net assets; and statement of cash flows. These financial statements and related notes provide information about the activities of the Hospital, including resources held by the Hospital but restricted for specific purposes by contributors, grantors, or enabling legislation.

The balance sheet includes all of the Hospital's assets and liabilities, using the accrual basis of accounting, as well as an indication about which assets can be used for general purposes and which are designated for a specific purpose.

The statement of revenues, expenses and changes in net assets reports all of the revenues earned and expenses incurred during the time period indicated. Nets assets (the difference between total assets and total liabilities) is one way to measure the financial health of the Hospital.

The statement of cash flows reports the cash provided by and used by the Hospital's operating activities, as well as other cash sources such as investment income and cash payments for capital additions and improvements. This statement provides meaningful information on how the Hospital's cash was generated and how it was used during the fiscal year.

Balance Sheet - Assets

For the fiscal year ended June 30, 2010, the Hospital's total unrestricted and restricted cash and investments totaled \$4.2 million as compared to \$2.5 million in the prior fiscal year. At June 30, 2010, day's cash on hand was 21.6 as compared to 13.6 for the prior year. The Hospital's goal is to maintain sufficient cash and cash equivalent balances to pay all short-term liabilities and to be able to expand services available to the community.

During the year, the Hospital added \$1,244,000 in capital assets most of which was for major moveable equipment and various minor construction and improvement projects on the Hospital's campus. The Hospital has close to a dozen projects in process at year end for various renovations and equipment improvements.

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Balance Sheet - Liabilities

As previously discussed, the Hospital's current liabilities decreased by \$197,000 from the prior year. Changes were comprised of minor decreases in trade payables by \$88,000, decreases in deferred revenues by \$787,000, increases in third party payor settlements by \$193,000, decreases in health insurance claims by \$102,000 and increases in accrued payroll and related liabilities of \$585,000.

Balance Sheet - Net Assets

The Hospital reports its net assets in three categories:

- ***Invested in capital assets net of related debt:*** Total investment in Hospital property and equipment (capital assets) net of accumulated depreciation and outstanding debt borrowings related towards the purchase of those capital assets.
- ***Restricted by contributors:*** Resources the Hospital is legally or contractually obligated to spend in accordance with restrictions placed by donors and/or external third parties that have placed a time limit or purpose restriction on the use of the asset.
- ***Unrestricted net assets:*** All other funds available for use by the Hospital to meet general obligations and to fund current operating expenses.

Statement of Revenues, Expenses and Changes in Net Assets

The statement of revenues, expenses and changes in net assets presents the operating results of the Hospital, as well as the nonoperating revenues and expenses. Activities are reported as either operating or nonoperating. The use of long-lived assets, referred to as capital assets, is reflected in the financial statements as depreciation, which amortizes the cost of the asset over its expected useful life.

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Gross Patient Charges

The Hospital charges all patients equally based on its established pricing structure for the services rendered.

Acute inpatient gross charges increased by \$1.6 million from fiscal year 2009 due mainly to price increases as acute care patient days decreased by 1,208 days in fiscal year 2010. The subacute and skilled nursing unit charges increased in fiscal year 2010 by \$1.9 million due mainly to patient day increases of 1,352.

Outpatient gross charges decreased by \$7.4 million as a result of the expiration the loss of the Kaiser Outpatient Surgery Services contract as previously discussed.

Deductions From Revenue

Deductions from revenue are comprised of contractual allowances and provisions for bad debts. Contractual allowances are computed deductions based on the difference between gross charges and the contractually agreed upon rates of reimbursement with third party government-based programs such as Medicare and Medi-Cal and other third party payors such as Blue Cross.

The provision for bad debts for fiscal year 2010 and fiscal year 2009 were \$6.3 million and \$7.6 million, respectively. As a percentage of gross patient charges, the allowance has decreased from 2.7% in fiscal year 2008 to 2.3% in fiscal year 2010.

Contractual allowances and the provision for bad debts (as a percentage of gross patient charges) were 75.7% for fiscal year 2010 as compared to 77.7% for fiscal year 2009. The decrease in contractual allowances was due primarily to programs such as the disproportionate share program as previously discussed (approximately 1%) and by increases in reimbursement from third party contracts and slight increases from government based programs.

Net Patient Service Revenues

Net patient service revenues are the difference between gross patient charges and deductions from revenue. Net patient service revenues increased by \$4.7 million as a result of price increases, volume changes and improved reimbursement from government agencies and third parties.

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Operating Expenses

Total operating expenses were \$72.1 million for fiscal year 2010 compared to \$68.7 million for fiscal year 2009. This 4.9% increase is due primarily to:

- A \$1.8 million or 8.8% increase in salaries, wages, registry and benefits from the prior year. Total full time equivalents (FTE's) were 442.3 in 2010 versus 430.0 in 2009, a 2.6% increase over the prior year. The increase was a combination of: (1) staffing increases to support increased patient volumes in the skilled nursing unit; (2) previously negotiated wage increases under the terms of various collective bargaining unit agreements offset by a 5% wage reduction for all non-represented management and staff that was implemented in February, 2010; and (3) the reduction to staffing levels that previously supported the Kaiser Outpatient Surgery Services contract.
- Other variable expenses such as professional fees, supplies and purchased services increased during the year by approximately \$1.6 million while other expenses (rent, insurance, utilities, depreciation and other operating expenses) decreased slightly by approximately \$18,000.

Statement of Cash Flows

The statement of cash flows presents the information related to cash inflows and outflows summarized by operating capital, and noncapital financing and investing activities. It also summarizes information about cash receipts and cash payments during the year and is presented in various categories. The statement also helps users assess the Hospital's ability to: (1) generate net cash flows; (2) meet its obligations as they become due; and (3) meet its need for external financing.

The main sections of the statement of cash flows include:

- ***Operating activities:*** This section reflects operating cash flows and the net cash provided or used by the operating activities of the Hospital.
- ***Noncapital financing activities:*** This section shows the cash received and spent for non operating, non investing, and non capital purposes.
- ***Capital and related financing activities:*** This section reflects the sources and uses of cash for the acquisition of capital related items and other debt borrowings.
- ***Investing activities:*** This section reflects the cash flows from investing activities and shows the purchases, proceeds, and interest received from investing activities.

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Economic Factors and Next Fiscal Year's Budget

The Hospital's board approved operating and capital budgets for fiscal year ending June 30, 2011 at the July, 2010 Board meeting. For fiscal year 2011, the Hospital is budgeted to increase its net assets by approximately \$491,000. The increase is due to several assumptions:

- A conservative increase in inpatient volumes for fiscal year 2011 was budgeted for the skilled nursing program while inpatient acute and subacute care services were projected to remain at levels experienced during fiscal year 2010.
- Outpatient registrations, after elimination of the registrations generated from the Kaiser Outpatient Surgery Services contract, are projected to increase over the prior year as utilization of operating room services by Alameda-based surgeons are expected to increase by approximately 28% over current levels. Outpatient radiology services are also expected to increase substantially as next year projections are driven by the addition of new digital mammography equipment and a new Picture Archiving and Communication System (PACS) that will allow digital images to be served out to various clinical settings.
- The Alameda Medical Offices located in the Towne Center are anticipated to continue to grow as a result of the addition of more primary care physician options and the addition of a general surgeon in February, 2010. In addition to this clinical location, the Hospital will be adding a new Wound Care program that is anticipated to open during the third quarter of fiscal year 2011.
- Gross revenues and net revenues are budgeted to increase as a result of the volume changes, the addition of new programs and services, an annual price increase, and continuing improvements in third party payor contracts.
- Operating expenses are expected to decrease by approximately 5% over 2010 levels. This decrease in operating expenses is primarily the result of adjusting staffing levels and surgical supply utilization in the operating room to the projected surgical volumes for fiscal year 2011.

Management is confident that, despite the challenges that confront Alameda Hospital, continued operational improvements that have been made to date, and the opportunities that are on the horizon, will allow Alameda Hospital to be successful into the future.

TCA Partners, LLP

A Certified Public Accountancy Limited Liability Partnership

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Report of Independent Auditors

The Board of Directors
City of Alameda Health Care District
Alameda, California

We have audited the accompanying balance sheets of the City of Alameda Health Care District (the Hospital) as of June 30, 2010 and 2009, and the related statements of revenues, expenses, and changes in net assets, and cash flows for the years then ended. These financial statements are the responsibility of the Hospital's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. Our audits included consideration of internal controls over financial reporting as a basis of designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Hospital's internal controls over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the City of Alameda Health Care District at June 30, 2010 and 2009, and the changes in its net assets and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Management's discussion and analysis is not a required part of the financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

TCA Partners, LLP

September 8, 2010

Balance Sheets

CITY OF ALAMEDA HEALTH CARE DISTRICT

June 30

	<u>2010</u>	<u>2009</u>
Assets		
Current assets:		
Cash and cash equivalents	\$ 3,725,769	\$ 2,034,709
Patient accounts receivable, net of allowances	9,558,147	10,069,536
Other receivables	6,669,235	6,206,763
Estimated third party payor settlements	374,557	351,648
Inventories	1,149,706	1,291,072
Prepaid expenses and deposits	<u>453,871</u>	<u>729,301</u>
Total current assets	21,931,285	20,683,029
Assets limited as to use	476,630	468,209
Capital assets, net of accumulated depreciation	<u>7,314,870</u>	<u>7,237,461</u>
Total assets	<u>\$ 29,722,785</u>	<u>\$ 28,388,699</u>
Liabilities and Net Assets		
Current liabilities:		
Current maturities of debt borrowings	\$ 450,831	\$ 447,948
Accounts payable and accrued expenses	6,112,296	6,200,897
Accrued payroll and related liabilities	4,351,133	3,765,683
Deferred revenues	5,736,951	6,524,800
Estimated third party payor settlements	500,000	306,588
Health insurance claims payable (IBNR)	<u>645,750</u>	<u>747,912</u>
Total current liabilities	17,796,961	17,993,828
Debt borrowings, net of current maturities	<u>1,236,831</u>	<u>1,722,417</u>
Total liabilities	19,033,792	19,716,245
Net assets:		
Invested in capital assets, net of related debt	7,314,870	7,195,316
Restricted, by contributors	476,630	468,209
Unrestricted	<u>2,897,493</u>	<u>1,008,929</u>
Total net assets	<u>10,688,993</u>	<u>8,672,454</u>
Total liabilities and net assets	<u>\$ 29,722,785</u>	<u>\$ 28,388,699</u>

See accompanying notes and auditor's report

Statements of Revenues, Expenses and Changes in Net Assets

CITY OF ALAMEDA HEALTH CARE DISTRICT

	Year Ended June 30	
	<u>2010</u>	<u>2009</u>
Operating revenues		
Net patient service revenue	\$ 67,778,668	\$ 63,066,682
Other operating revenue	<u>157,493</u>	<u>185,056</u>
Total operating revenues	67,936,161	63,251,738
Operating expenses		
Salaries and wages	37,493,274	35,025,781
Registry	2,029,651	2,685,554
Employee benefits	10,115,302	10,102,828
Professional fees	3,447,118	3,270,038
Supplies	9,984,917	9,106,288
Purchased services	4,668,189	4,132,484
Building and equipment rent	843,137	662,854
Utilities and phone	836,617	840,808
Insurance	496,418	533,366
Depreciation and amortization	1,163,436	1,415,682
Other operating expenses	<u>984,815</u>	<u>890,175</u>
Total operating expenses	<u>72,062,874</u>	<u>68,665,858</u>
Operating income (loss)	(4,126,713)	(5,414,120)
Nonoperating revenues (expenses)		
District tax revenues	5,762,661	5,764,021
Investment income	28,988	48,073
Interest expense	(97,191)	(143,167)
Rent and other income	255,108	234,037
Grants and contributions	<u>193,686</u>	<u>241,463</u>
Total nonoperating revenues (expenses)	<u>6,143,253</u>	<u>6,144,427</u>
Increase (decrease) in net assets	2,016,539	730,307
Net assets at beginning of the year	<u>8,672,454</u>	<u>7,942,147</u>
Net assets at end of the year	<u>\$ 10,688,993</u>	<u>\$ 8,672,454</u>

See accompanying notes and auditor's report

Statements of Cash Flows

CITY OF ALAMEDA HEALTH CARE DISTRICT

	Year Ended June 30	
	<u>2010</u>	<u>2009</u>
Cash flows from operating activities:		
Cash received from patients and third-parties on behalf of patients	\$ 68,460,560	\$ 60,700,314
Cash received from operations, other than patient services	107,172	89,572
Cash payments to suppliers and contractors	(24,264,829)	(23,708,594)
Cash payments to employees and benefit programs	<u>(47,023,126)</u>	<u>(44,496,500)</u>
Net cash provided by operating activities	(2,720,223)	(7,415,208)
Cash flows from noncapital financing activities:		
District tax revenues	5,762,661	5,764,021
Grants, contributions and other nonoperating revenues	<u>448,794</u>	<u>475,500</u>
Net cash provided by noncapital financing activities	6,211,455	6,239,521
Cash flows from capital financing activities:		
Purchase and donations of capital assets, net of loss on disposals	(1,240,845)	(864,139)
Proceeds from debt borrowings		2,260,000
Principal payments on debt borrowings	(482,703)	(2,915,497)
Interest payments on debt borrowings	<u>(97,191)</u>	<u>(143,167)</u>
Net cash provided by (used in) capital financing activities	(1,820,739)	(1,662,803)
Cash flows from investing activities:		
Net change in assets limited as to use	(8,421)	134,608
Investment income	<u>28,988</u>	<u>48,073</u>
Net cash provided by (used in) investing activities	<u>20,567</u>	<u>182,681</u>
Net increase (decrease) in cash and cash equivalents	1,691,060	(2,655,809)
Cash and cash equivalents at beginning of year	<u>2,034,709</u>	<u>4,690,518</u>
Cash and cash equivalents at end of year	<u>\$ 3,725,769</u>	<u>\$ 2,034,709</u>

See accompanying notes and auditor's report

Statements of Cash Flows (continued)

CITY OF ALAMEDA HEALTH CARE DISTRICT

**Reconciliation of operating income to net cash provided
by operating activities:**

	Year Ended June 30	
	<u>2010</u>	<u>2009</u>
Operating income (loss)	\$ (4,126,713)	\$ (5,414,120)
Adjustments to reconcile operating income to net cash provided by operating activities:		
Depreciation and amortization	1,163,436	1,415,682
Provision for bad debts	6,338,492	7,563,989
Changes in operating assets and liabilities:		
Patient accounts receivables	(5,827,103)	(9,689,003)
Other receivables	(462,472)	475,576
Inventories	141,366	(242,569)
Prepaid expenses and deposits	275,430	(141,524)
Accounts payable and accrued expenses	(88,601)	(856,176)
Accrued payroll and related liabilities	585,450	632,109
Estimated third party payor settlements	170,503	(241,354)
Deferred revenues	(787,849)	(827,060)
Health insurance claims payable (IBNR)	<u>(102,162)</u>	<u>(90,758)</u>
Net cash provided by operating activities	<u>\$ (2,720,223)</u>	<u>\$ (7,415,208)</u>

See accompanying notes and auditor's report

CITY OF ALAMEDA HEALTH CARE DISTRICT

June 30, 2010

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NOTE A - ORGANIZATION AND ACCOUNTING POLICIES

Reporting Entity: The City of Alameda Health Care District, (d.b.a. Alameda Hospital), heretofore referred to as (the Hospital) is a public entity organized under Local Hospital District Law as set forth in the Health and Safety Code of the State of California. The Hospital is a political subdivision of the State of California and is generally not subject to federal or state income taxes. The Hospital is governed by a five-member Board of Directors, elected from within the district to specified terms of office. The Hospital is located in Alameda, California. It operates a 100-bed acute care facility, a 35-bed sub acute unit within the Hospital and another 26-bed skilled nursing facility adjacent to the Hospital campus which began operations in August, 2008. The Hospital provides health care services primarily to individuals who reside in the local geographic area.

Basis of Preparation: The accounting policies and financial statements of the Hospital generally conform with the recommendations of the audit and accounting guide, *Health Care Organizations*, published by the American Institute of Certified Public Accountants. The financial statements are presented in accordance with the pronouncements of the Governmental Accounting Standards Board (GASB). For purposes of presentation, transactions deemed by management to be ongoing, major or central to the provision of health care services are reported as operational revenues and expenses.

The Hospital uses enterprise fund accounting. Revenues and expenses are recognized on the accrual basis using the economic resources measurement focus. Based on GASB Statement Number 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, as amended, the Hospital has elected to apply the provisions of all relevant pronouncements as the Financial Accounting Standards Board (FASB), including those issued after November 30, 1989, that do not conflict with or contradict GASB pronouncements.

Management's Discussion and Analysis: Effective July 1, 2002, the Hospital adopted the provisions of GASB 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments* (Statement 34), as amended by GASB 37, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments: Omnibus*, and Statement 38, *Certain Financial Statement Note Disclosures*. Statement 34 established financial reporting standards for all state and local governments and related entities. Statement 34 primarily relates to presentation and disclosure requirements. One of the main components of these new provisions allows the inclusion of a management's discussion and analysis to accompany the financial statement presentation.

The management's discussion and analysis is a narrative introduction and analytical overview of the Hospital's financial activities for the year being presented. This analysis is similar to the analysis provided in the annual reports of organizations in the private sector. As stated in the opinion letter, the management's discussion and analysis is not a required part of the financial statements but is supplementary information and therefore not subject to audit procedures or the expression of an opinion on it by auditors.

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NOTE A - ORGANIZATION AND ACCOUNTING POLICIES (continued)

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents and Investments: The Hospital considers cash and cash equivalents to include certain investments in highly liquid debt instruments, when present, with an original maturity of a short-term nature or subject to withdrawal upon request. Exceptions are for those investments which are intended to be continuously invested. Investments in debt securities are reported at market value. Interest, dividends and both unrealized and realized gains and losses on investments are included as investment income in nonoperating revenues when earned.

Patient Accounts Receivable: Patient accounts receivable consist of amounts owed by various governmental agencies, insurance companies and private patients. The Hospital manages its receivables by regularly reviewing the accounts, inquiring with respective payors as to collectibility and providing for allowances on their accounting records for estimated contractual adjustments and uncollectible accounts. Significant concentrations of patient accounts receivable are discussed further in the footnotes.

Inventories: Inventories are consistently reported from year to year at cost determined by average costs and replacement values which are not in excess of market. The Hospital does not maintain levels of inventory values such as those under a first-in, first out or last-in, first out method.

Assets Limited as to Use: Assets limited as to use include contributor restricted funds, amounts designated by the Board of Directors for replacement or purchases of capital assets, and other specific purposes, and amounts held by trustees under specified agreements. Assets limited as to use consist primarily of deposits on hand with local banking and investment institutions, and bond trustees.

Capital Assets: Capital assets consist of property and equipment and are reported on the basis of cost, or in the case of donated items, on the basis of fair market value at the date of donation. Routine maintenance and repairs are charged to expense as incurred. Expenditures which increase values, change capacities, or extend useful lives are capitalized. Depreciation of property and equipment and amortization of property under capital leases are computed by the straight-line method for both financial reporting and cost reimbursement purposes over the estimated useful lives of the assets, which range from 10 to 40 years for buildings and improvements, and 3 to 10 years for major moveable equipment. The Hospital periodically reviews its capital assets for value impairment. As of June 30, 2010 and 2009, the Hospital has determined that no capital assets are impaired.

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NOTE A - ORGANIZATION AND ACCOUNTING POLICIES (continued)

Compensated Absences: The Hospital's employees earn vacation benefits at varying rates depending on years of service. Employees also earn sick leave benefits. Both benefits can accumulate up to specified maximum levels. Employees are not paid for accumulated sick leave benefits if they leave either upon termination or before retirement. However, accumulated vacation benefits are paid to an employee upon either termination or retirement. Accrued vacation liabilities as of June 30, 2010 and 2009 are \$2,646,428 and \$2,378,301, respectively.

Risk Management: The Hospital is exposed to various risks of loss from torts; theft of, damage to, and destruction of assets; business interruption; errors and omissions; employee injuries and illnesses; natural disasters; and medical malpractice. Commercial insurance coverage is purchased for claims arising from such matters. In the case of employee health coverage, the Hospital is self-insured for those claims and is discussed further in the footnotes.

Net Assets: Net assets are presented in three categories. The first category is net assets "invested in capital assets, net of related debt". This category of net assets consists of capital assets (both restricted and unrestricted), net of accumulated depreciation and reduced by the outstanding principal balances of any debt borrowings that were attributable to the acquisition, construction, or improvement of those capital assets.

The second category is "restricted" net assets. This category consists of externally designated constraints placed on those net assets by creditors (such as through debt covenants), grantors, contributors, law or regulations of other governments or government agencies, or law or constitutional provisions or enabling legislation.

The third category is "unrestricted" net assets. This category consists of net assets that do not meet the definition or criteria of the previous two categories.

Net Patient Service Revenues: Net patient service revenues are reported in the period at the estimated net realized amounts from patients, third-party payors and others including estimated retroactive adjustments under reimbursement agreements with third-party programs. Normal estimation differences between final reimbursement and amounts accrued in previous years are reported as adjustments of current year's net patient service revenues.

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NOTE A - ORGANIZATION AND ACCOUNTING POLICIES (continued)

Charity Care: The Hospital accepts all patients regardless of their ability to pay. A patient is classified as a charity patient by reference to certain established policies of the Hospital. Essentially, these policies define charity services as those services for which no payment is anticipated. Because the Hospital does not pursue collection of amounts determined to qualify as charity care, they are not reported as net patient service revenues. Services provided are recorded as gross patient service revenues and then written off entirely as an adjustment to net patient service revenues.

District Tax Revenues: The Hospital receives approximately 9% of its financial support from property taxes. These funds are used to support operations and meet required debt service agreements. They are classified as non-operating revenue as the revenue is not directly linked to patient care. Property taxes are levied by the County on the Hospital's behalf during the year, and are intended to help finance the Hospital's activities during the same year. The County has established certain dates to levy, lien, mail bills, and receive payments from property owners during the year. Property taxes are considered delinquent on the day following each payment due date.

Grants and Contributions: From time to time, the Hospital receives grants from various governmental agencies and private organizations. The Hospital also receives contributions from related foundation and auxiliary organizations, as well as from individuals and other private organizations. Revenues from grants and contributions are recognized when all eligibility requirements, including time requirements are met. Grants and contributions may be restricted for either specific operating purposes or capital acquisitions. These amounts, when recognized upon meeting all requirements, are reported as components of the statement of revenues, expenses and changes in net assets.

Operating Revenues and Expenses: The Hospital's statement of revenues, expenses and changes in net assets distinguishes between operating and nonoperating revenues and expenses. Operating revenues result from exchange transactions associated with providing health care services, which is the Hospital's principal activity. Operating expenses are all expenses incurred to provide health care services, other than financing costs. Nonoperating revenues and expenses are those transactions not considered directly linked to providing health care services.

Reclassifications: Certain financial statement amounts as presented in the prior year financial statements have been reclassified in these, the current year financial statements, in order to conform to the current year financial statement presentation.

CITY OF ALAMEDA HEALTH CARE DISTRICT

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NOTE B - CASH AND CASH EQUIVALENTS

As of June 30, 2010 and 2009, the Hospital had deposits invested in various financial institutions in the form of cash and cash equivalents in the amounts of \$4,201,199 and \$2,501,718 respectively. All of these funds were held in deposits, which are collateralized in accordance with the California Government Code (CGC), except for \$250,000 per account that is federally insured.

The CGC and the Hospital's investment policy do not contain legal or policy requirements that would limit the exposure to custodial risk for deposits. Custodial risk for deposits is the risk that, in the event of the failure of a depository financial institution, the Hospital would not be able to recover its deposits or will not be able to recover collateral securities that are in possession of an outside party.

Under the provisions of the CGC, California banks and savings and loan associations are required to secure the Hospital's deposits by pledging government securities as collateral. The market value of pledged securities must equal at least 110% of the Hospital's deposits. California law also allows financial institutions to secure Hospital deposits by pledging first trust deed mortgage notes having a value of 150% of the Hospital's total deposits. The pledged securities are held by the pledging financial institution's trust department in the name of the Hospital.

NOTE C - NET PATIENT SERVICE REVENUES

The Hospital has agreements with third-party payors that provide for payments at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

Medicare: Payments for inpatient acute care services rendered to Medicare program beneficiaries are based on prospectively determined rates, which vary accordingly to the patient diagnostic classification system. Outpatient services are paid under an outpatient classification system subject to certain limitations. Certain reimbursement areas are still subject to final settlement determined after submission of annual cost reports and audits thereof by the Medicare fiscal intermediary. At June 30, 2010, cost reports through June 30, 2007 have been final settled.

Medi-Cal: For traditional Medi-Cal (non-HMO) services, payments for inpatient services rendered to patients were made based on reasonable costs through May 5, 2010. Effective May 6, 2010, the Hospital entered into a contract under the Selective Provider Contracting Program administered by the California Medical Assistance Commission (CMAC), to receive payments for inpatient services based upon an established rate. The Hospital was paid at an interim rate with final settlement determined after submission of annual cost reports and audits thereof by Medi-Cal. At June 30, 2010, cost reports through June 30, 2008, have been final settled. Outpatient payments are based on a pre-determined fee schedule and Medi-Cal HMO services are paid on a pre-determined rate and are not subject to cost reimbursement

CITY OF ALAMEDA HEALTH CARE DISTRICT

NOTE C - NET PATIENT SERVICE REVENUES (continued)

Other: Payments for services rendered to other than Medicare and Medi-Cal patients are based on established rates or on agreements with certain commercial insurance companies, health maintenance organizations and preferred provider organizations which provide for various discounts from established rates.

Net patient service revenues summarized by service line are as follows:

	<u>2010</u>	<u>2009</u>
Inpatient acute and inpatient ancillary services	\$136,389,616	\$134,838,882
Long-term care routine services	27,982,345	26,062,608
Outpatient acute services	<u>114,502,502</u>	<u>121,919,175</u>
Gross patient service revenues	278,874,463	282,820,665
Less deductions from revenue and related allowances	<u>(211,095,795)</u>	<u>(219,753,983)</u>
Net patient service revenues	<u>\$ 67,778,668</u>	<u>\$ 63,066,682</u>

Medicare and Medi-Cal revenue accounts for approximately 40% of the Hospital's net patient revenues for each year. Laws and regulations governing the Medicare and Medi-Cal programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

NOTE D - CONCENTRATION OF CREDIT RISK

The Hospital grants credit without collateral to its patients and third-party payors. Patient accounts receivable from government agencies represent the only concentrated group of credit risk for the Hospital and management does not believe that there are any credit risks associated with these governmental agencies. Contracted and other patient accounts receivable consist of various payors including individuals involved in diverse activities, subject to differing economic conditions and do not represent any concentrated credit risks to the Hospital. Concentration of patient accounts receivable at June 30, 2010 and 2009 were as follows:

	<u>2010</u>	<u>2009</u>
Medicare	\$ 12,868,587	\$ 13,381,412
Medi-Cal	10,226,623	13,770,546
Other third party payors	10,358,059	12,793,302
Self pay and other	<u>10,051,064</u>	<u>5,510,776</u>
Gross patient accounts receivable	43,504,333	45,456,036
Less allowances for contractual adjustments and bad debts	<u>(33,946,186)</u>	<u>(35,386,500)</u>
Net patient accounts receivable	<u>\$ 9,558,147</u>	<u>\$ 10,069,536</u>

Notes to Financial Statements (continued)

CITY OF ALAMEDA HEALTH CARE DISTRICT

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NOTE E - OTHER RECEIVABLES

Other receivables as of June 30, 2010 and 2009 were comprised of the following:

	<u>2010</u>	<u>2009</u>
Alameda County property taxes	\$ 6,027,398	\$ 6,014,003
Kaiser contract receivable	141,183	70,092
Pension plan forfeitures	165,579	
Rents receivable	5,342	6,857
Other various receivables	<u>329,733</u>	<u>115,811</u>
	<u>\$ 6,669,235</u>	<u>\$ 6,206,763</u>

NOTE F - ASSETS LIMITED AS TO USE

Assets limited as to use as of June 30, 2010 and 2009 were comprised of the following:

	<u>2010</u>	<u>2009</u>
Cash and cash equivalents restricted by contributors	<u>\$ 476,630</u>	<u>\$ 468,209</u>

NOTE G - CAPITAL ASSETS

The Hospital received two parcels of improved rental-real estate by court order dated December 3, 2003, pursuant to the terms of the Alice M. Jaber 1992 Trust. As successor to the former non-profit Alameda Hospital, the Hospital has agreed to abide by the terms of the Trust Agreement. The Trust Agreement and the will of Alice M. Jaber require the Hospital to account for the property as part of the Abraham Jaber and Mary A. Jaber Memorial Fund. Among other things, the Hospital is prohibited from selling all or any portion of the parcels received until after the death of certain named family members and, if the property is sold, it may not be sold to any descendant, spouse or relative to the third degree of any such descendant of a named family member. The net carrying value of this property is \$1,149,625 and \$1,187,302 at June 30, 2010 and 2009, respectively.

Notes to Financial Statements (continued)

CITY OF ALAMEDA HEALTH CARE DISTRICT

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NOTE G - CAPITAL ASSETS (continued)

Capital assets as of June 30, 2010 and 2009 were comprised of the following:

	<u>Balance at June 30, 2009</u>	<u>Transfers & Additions</u>	<u>Reclasses & Retirements</u>	<u>Balance at June 30, 2010</u>
Land and land improvements	\$ 1,376,954			\$ 1,376,954
Buildings and improvements	23,657,283	\$ 323,053		23,980,336
Equipment	18,449,576	615,032		19,064,608
Construction-in-progress	<u>533,294</u>	<u>294,356</u>		<u>827,650</u>
Totals at historical cost	44,017,107	1,232,441		45,249,548
Accumulated depreciation for:				
Land and land improvements	(258,275)	(4,509)		(262,784)
Buildings and improvements	(20,530,813)	(382,946)		(20,913,759)
Equipment	<u>(15,990,558)</u>	<u>(767,577)</u>		<u>(16,758,135)</u>
Total accumulated depreciation	<u>(36,779,646)</u>	<u>(1,155,032)</u>		<u>(37,934,678)</u>
Capital assets, net	<u>\$ 7,237,461</u>	<u>\$ 77,409</u>	<u>\$</u>	<u>\$ 7,314,870</u>

	<u>Balance at June 30, 2008</u>	<u>Transfers & Additions</u>	<u>Reclasses & Retirements</u>	<u>Balance at June 30, 2009</u>
Land and land improvements	\$ 1,369,164	\$ 7,790		\$ 1,376,954
Buildings and improvements	23,646,900	10,383		23,657,283
Equipment	18,100,350	349,226		18,449,576
Construction-in-progress	<u>38,526</u>	<u>494,768</u>		<u>533,294</u>
Totals at historical cost	43,154,940	862,167		44,017,107
Accumulated depreciation for:				
Land and land improvements	(254,335)	(3,940)		(258,275)
Buildings and improvements	(20,124,793)	(406,020)		(20,530,813)
Equipment	<u>(14,986,808)</u>	<u>(1,003,750)</u>		<u>(15,990,558)</u>
Total accumulated depreciation	<u>(35,365,936)</u>	<u>(1,413,710)</u>		<u>(36,779,646)</u>
Capital assets, net	<u>\$ 7,789,004</u>	<u>\$ (551,543)</u>	<u>\$</u>	<u>\$ 7,237,461</u>

Notes to Financial Statements (continued)

CITY OF ALAMEDA HEALTH CARE DISTRICT

NOTE H - DEBT BORROWINGS

As of June 30, 2010 and 2009, debt borrowings were as follows:

	<u>2010</u>	<u>2009</u>
Note payable to a bank; principal and interest at 4.80% due in monthly installments of \$42,460 each 15 th of the month through February 15, 2014; collateralized by Hospital receivables:	\$ 1,672,867	\$ 2,089,343
Capital lease due to a financial institution; principal and interest at 2.57% due in monthly installments of \$4,155 each 21 st of the month through February 10, 2010; collateralized by Hospital property:		35,187
Note payable to a bank; principal and interest at 5.75% due in monthly installments of \$2,146 at month's end through January 31, 2011; collateralized by Hospital property:	14,795	38,877
Other various debt borrowings		<u>6,958</u>
	1,687,662	2,170,365
Less current maturities of debt borrowings	<u>(450,831)</u>	<u>(447,948)</u>
	<u>\$ 1,236,831</u>	<u>\$ 1,722,417</u>

Future principal maturities for debt borrowings for the next succeeding years are: \$450,831 in 2011; \$457,605 in 2012; \$480,509 in 2013; and \$298,717 in 2014.

Line of Credit: The Hospital has a \$1,500,000 bank line of credit available at year end with a variable interest rate. Any advances on this line are due at the time of maturity and interest is due and payable monthly. There were no borrowings under this line of credit agreement as of June 30, 2010.

NOTE I - RELATED PARTY TRANSACTIONS

The Alameda Hospital Foundation (the Foundation), has been established as a nonprofit public benefit corporation under the Internal Revenue Code Section 501 c (3) to solicit contributions on behalf of the Hospital. Substantially all funds raised except for funds required for operation of the Foundation, are distributed to the Hospital or held for the benefit of the Hospital. The Foundation's funds, which represent the Foundation's unrestricted resources, are distributed to the Hospital in amounts and in period determined by the Foundation's Board of Trustees, who may also restrict the use of funds for Hospital property and equipment replacement or expansion, reimbursement of expenses, or other specific purposes. Donations in this regard were \$165,000 and \$165,000 for the years ended June 30, 2010 and 2009 respectively. The Foundation is not considered a component unit of the Hospital as the Foundation, in the absence of donor restrictions, has complete and discretionary control over the amounts, the timing, and the use of its donations to the Hospital.

CITY OF ALAMEDA HEALTH CARE DISTRICT

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NOTE J - RETIREMENT PLANS

Contributions to Retirement Plans: Total contributions to all of the retirement plans for the years ended June 30, 2010 and 2009 were approximately \$1,775,000 and \$1,977,000, respectively.

Defined Contribution Plan: Effective January 1, 2005, the Hospital established and began to administer a noncontributory defined contribution retirement plan covering employees who have completed one year of service in which they worked at least 1,000 hours and are not covered under a collective bargaining agreement. Benefit provisions are contained in plan documents and can be amended by the Board of Directors. The Hospital contributes 6% of eligible employee earnings to this plan. The Hospital also contributes to four union-sponsored defined contribution retirement plans as required under collective bargaining agreements with the Hospital.

Defined Benefit Plan: The Hospital provides retirement benefits under a noncontributory, single-employer defined benefit pension plan (the Plan) for employees not covered under collective bargaining agreements and who have completed one year of continuous service during which they worked at least 1,000 hours. The Plan, administered by the Hospital, provides benefits based on each employee's years of service and annual compensation through December 31, 2004. The Plan's annual pension cost and net pension assets for the years ended June 30, 2010 and 2009 are as follows:

	2010	2009
Annual required contribution	\$ 118,361	\$ 128,149
Interest on net pension asset	(5,818)	(6,072)
Adjustment to net pension obligation	<u>11,196</u>	<u>11,143</u>
Annual pension cost	123,739	133,220
Contributions made	<u>(168,000)</u>	<u>(128,149)</u>
Increase (decrease) in net pension obligation	(44,261)	5,071
Net pension (asset) liability at the beginning of the year	<u>(116,369)</u>	<u>(121,440)</u>
Net pension (asset) liability at the end of the year	<u><u>\$ (160,630)</u></u>	<u><u>\$ (116,369)</u></u>

Benefits under the Plan vest 100% upon five years of service. Upon normal retirement at age 65, participants are entitled to monthly retirement benefits based upon their average compensation and years of credited service. Participants, who have attained the age the latter of age 55 or the date upon which the employee's age and years of service add up to 65, may elect early retirement with benefits determined as of the early retirement date, actuarially reduced. Participants may elect to receive their benefits as a lump sum, life annuity, or joint and survivor annuity upon retirement.

CITY OF ALAMEDA HEALTH CARE DISTRICT

NOTE J - RETIREMENT PLANS (continued)

Pursuant to the Hospital's right to amend, terminate or discontinue making contributions to the Plan, the Hospital's Board of Directors resolved to freeze participation in and benefit obligations under the Plan as of December 31, 2004 and then established a new defined contribution plan in lieu thereof. Retirement benefits earned through December 31, 2004 will be paid as required by the Plan.

The Hospital is required to contribute the actuarially determined amounts necessary to fund benefits for its participants. The actuarial methods and assumptions used are those adopted by the Hospital. The Hospital's required employer contribution rates for 2010 and 2009 do not apply as the Plan has been frozen and has no covered payroll.

The required contribution for the year ended June 30, 2010, was determined as part of the July 1, 2009 actuarial valuation using the unit credit actuarial cost method. The actuarial valuation method was changed from the entry age normal method in 2005 because benefit accruals under the Plan were frozen at December 31, 2004. The actuarial assumptions include an investment rate of return of 8% and no salary increases in the future. The actuarial value of the Plan's assets was equal to the fair value of the assets. The Plan's unfunded actuarial accrued liability is being amortized as a level dollar using a fixed amortization period of 15 years. The remaining amortization period at July 1, 2009 was 13 years. Below is three-year trend information followed by a schedule of funding progress:

Three-Year Trend Information:

<u>Year Ended June 30</u>	<u>Annual Pension Cost (APC) in \$</u>	<u>Percentage of APC Contributed</u>	<u>Net Pension Obligation (Asset) in \$</u>
2008	\$ 52,078	86.4%	\$ (121,440)
2009	\$ 133,220	100.0%	\$ (116,369)
2010	\$ 123,739	100.0%	\$ (160,630)

Schedule of Funding Progress:

<u>Valuation Date</u>	<u>Accrued Liability in \$</u>	<u>Actuarial Value of Assets in \$</u>	<u>Unfunded Accrued Liability (UAAL) in \$</u>	<u>Funded Ratio Percentage</u>	<u>Annual Covered Payroll</u>	<u>UAAL as a % of Payroll</u>
7/1/07	\$ 2,379,072	\$ 1,796,040	\$ 583,032	75.5%	N/A	N/A
7/1/08	\$ 2,700,503	\$ 1,370,353	\$ 1,330,150	50.7%	N/A	N/A
7/1/09	\$ 2,671,515	\$ 1,499,904	\$ 1,171,611	56.1%	N/A	N/A

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NOTE K - COMMITMENTS AND CONTINGENCIES

Construction-in-Progress: As of June 30, 2010 and 2009, the Hospital had recorded \$827,650 and \$533,294, respectively, as construction-in-progress representing cost capitalized for various remodeling, major repair, and expansion projects on the Hospital's premises. No interest was capitalized under FAS 62 during the years ended June 30, 2010 and 2009. Estimated cost to complete these projects as of June 30, 2010 are considered minor.

Operating Leases: The Hospital leases various equipment and facilities under operating leases expiring at various dates. Total building and equipment rent expense for the years ended June 30, 2010 and 2009, were \$843,137 and \$662,854, respectively. Future minimum lease payments for the succeeding years under operating leases as of June 30, 2010, that have initial or remaining lease terms in excess of one year are not considered material.

Litigation: The Hospital may from time-to-time be involved in litigation and regulatory investigations which arise in the normal course of doing business. After consultation with legal counsel, management estimates that matters existing as of June 30, 2010 will be resolved without material adverse effect on the Hospital's future financial position, results from operations or cash flows.

Risk Management Insurance Programs: The Hospital self-insures medical and dental costs up to \$100,000 per employee per year under a noncontributory plan. The Hospital also maintains claims-made insurance coverage for its medical malpractice and general liability risks up to \$20 million per claim and \$20 million in the annual aggregate. Deductible levels are at \$10,000 per medical malpractice claim and \$25,000 per general liability claim.

The reserves for self-insured risk include provisions for estimated medical and dental, a former self-insured workers' compensation plan and medical malpractice and general liability costs for both uninsured reported claims and for claims incurred but not reported (IBNR), in accordance with projections based upon several factors including past experience. While such claims reserves are based upon these factors, there is a possibility that a material change will occur in the near term. Such estimates are continually monitored, reviewed, and adjusted accordingly with differences reported in the current year operations. While the ultimate amount of medical, dental, workers' compensation and medical and general liability claims is dependent upon future developments, management believes that the associated liabilities recognized in the financial statements are adequate to cover such claims.

Health Insurance Portability and Accountability Act: The Health Insurance Portability and Accountability Act (HIPAA) was enacted August 21, 1996, to ensure health insurance portability, reduce health care fraud and abuse, guarantee security and privacy of health information, and enforce standards for health information. Organizations are subject to significant fines and penalties if found not to be compliant with the provisions outlined in the regulations. Management believes the Hospital is in compliance with HIPAA as of June 30, 2010 and 2009.

CITY OF ALAMEDA HEALTH CARE DISTRICT

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NOTE K - COMMITMENTS AND CONTINGENCIES (continued)

Health Care Regulation: The health care industry is subject to numerous laws and regulations of federal, state and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government health care program participation requirements, reimbursement for patient services, and Medicare and Medi-Cal fraud and abuse. Government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by health care providers. Violations of these laws and regulations could result in expulsion from government health care programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed. Management believes that the Hospital is in compliance with fraud and abuse as well as other applicable government laws and regulations. While no material regulatory inquiries have been made, compliance with such laws and regulations can be subject to future government review and interpretation as well as regulatory actions unknown or unasserted at this time.

RAC Audits: Hospitals in California are subject to nationwide Medicare claim audits by Recovery Audit Contractors (RAC's). In March, 2007, RAC auditors examined certain Medicare claims for services provided to Medicare beneficiaries during the years end June 30, 2003, and thereafter. Pursuant to this review, RAC auditors reviewed medical records and compared them to billing records for "perceived" discrepancies. This audit resulted in a recovery process of Medicare payments which to date have been \$352,280. It is anticipated that additional recoveries of approximately \$200,000 may be collected in the future and which the Hospital has recorded as a liability as of June 30, 2010. The Hospital does have appeal rights for RAC audit findings.

Seismic Retrofit: The California Hospital Facilities Seismic Safety Act (SB 1953) specifies certain requirements that must be met at various dates in order to increase the probability that a California hospital can maintain uninterrupted operations following a major earthquake. By January 1, 2013, all general acute care buildings must be life-safe. Management is in process of developing a plan to bring the Hospital into compliance by the required deadlines.

NOTE L - HOSPITAL COMPONENT UNITS

The City of Alameda Health Care District (District) owns and operates Alameda Hospital (the Hospital). In addition to the Hospital, the District operates CW&S Investment Company, LLC (CW&S), a wholly-owned for-profit subsidiary. The District also controls the City of Alameda Health Care Corporation (AHCC), a charitable, non-profit corporation for which the District is the sole voting member. CW&S owns a skilled nursing facility located on the property adjacent to the Hospital that is leased to the Hospital. AHCC has no operating activities. The financial results for the years ended June 30, 2010 and 2009 of these component units are included within the financial statements of the Hospital. Net assets of these units were \$581,436 for 2010 and \$558,395 for 2009. Net increase in assets for these units were \$23,041 for 2010 and \$49,096 for 2009. The financial impact of these component units on the Hospitals' combined financial statements is not considered material and therefore further disclosure of financial detail is not considered necessary.

CITY OF ALAMEDA HEALTH CARE DISTRICT

DRAFT

NOTE M - FAIR VALUE OF ASSETS AND LIABILITIES

The Hospital adopted Statement of Financial Accounting standards No. 157, *Fair Value Measurements* (FAS 157). FAS 157 fair value establishes a framework for measuring fair value and expands disclosures about fair value measurements. FAS defines fair value as the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. FAS 157 establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1: Quoted prices in active markets for identical assets or liabilities;

Level 2: Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities;

Level 3: Unobservable inputs for the assets or liabilities that are supported by little or no market activity and that are significant to the fair value of the underlying assets or liabilities.

The following is a description of the valuation methodologies used for assets measured at fair value on a recurring basis and recognized in the Hospital's balance sheets, as well as the classification pursuant to the valuation hierarchy.

Financial Instruments: Where quoted market prices are available in an active market, investments are classified within Level 1 of the valuation hierarchy. Level 1 instruments include a variety of financial instruments as listed below. There are no Level 2 or Level 3 types within the balance sheet of the Hospital. The following table summarizes the financial instruments measured at fair value on a recurring basis in accordance with FAS 157 as of June 30, 2010:

	<u>Fair Value</u>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)
Money market securities	\$ 593,848	\$ 593,848		
Totals of financial instruments	<u>\$ 593,848</u>	<u>\$ 593,848</u>		

CITY OF ALAMEDA HEALTH CARE DISTRICT

DRAFT

NOTE N - CHARITY CARE AND COMMUNITY BENEFIT SERVICES

The Hospital maintains records to identify and monitor the level of charity care and community service it provides. These records include the amount of collections foregone, (based on established rates), for services and supplies furnished under its charity care and community service policies. In addition, the Hospital provides services to other medically indigent patients under certain government public aid reimbursement programs. The following is a summary of the Hospital's charity care and community benefit foregone collections for the years ended June 30, 2010 and 2009, in terms of services to the poor and benefits to the broader community:

	<u>2010</u>	<u>2009</u>
Benefits for the poor:		
Traditional charity care	\$ 1,294,078	\$ 1,117,378
Unpaid Medi-Cal and other public aid programs	<u>7,348,917</u>	<u>7,167,070</u>
Total quantifiable benefits for the poor	8,642,995	8,284,448
Benefits for the broader community:		
Unpaid Medicare program charges	<u>76,043,551</u>	<u>74,174,087</u>
Total quantifiable benefits for the broader community	<u>76,043,551</u>	<u>74,174,087</u>
Total quantifiable community benefits	<u>\$ 84,686,546</u>	<u>\$ 82,458,535</u>

THE CITY OF ALAMEDA HEALTH CARE DISTRICT

ALAMEDA HOSPITAL

UNAUDITED FINANCIAL STATEMENTS

FOR THE PERIOD ENDING AUGUST 31, 2010

**CITY OF ALAMEDA HEALTH CARE DISTRICT
ALAMEDA HOSPITAL
AUGUST 31, 2010**

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ALAMEDA HOSPITAL MANAGEMENT DISCUSSION AND ANALYSIS AUGUST, 2010

The management of the Alameda Hospital (the "Hospital") has prepared this discussion and analysis in order to provide an overview of the Hospital's performance for the period ending August 31, 2010 in accordance with the Governmental Accounting Standards Board Statement No. 34, *Basic Financials Statements; Management's Discussion and Analysis for State and Local Governments*. The intent of this document is to provide additional information on the Hospital's financial performance as a whole.

Financial Overview as of August 31, 2010

- Gross patient revenue for the month of August was less than budget by \$506,000 or 2.4%. Inpatient revenue was less than budgeted by 1.9% and outpatient revenue was 3.3% less than budgeted for the month. However, on an adjusted patient day basis gross patient revenue was only 0.8% less than budgeted at \$5,310 compared to a budgeted amount of \$5,352 for August.
- Total patient days for the month were 2,619 compared to the prior month's total patient days of 2,486 and the prior year's 2,542 total patient days. The average daily acute care census was 29.1 compared to a budget of 28.9 and an actual average daily census of 26.7 in the prior month; the average daily Sub-Acute census was 33.5 versus a budget of 33.5 and 32.7 in the prior month and the Skilled Nursing program had an average daily census of 21.9 versus a budget of 23.0 and prior month census of 20.6, respectively.
- Emergency Care Center (ECC) visits were 1,450 or 4.6% less than the budgeted 1,520 visits and were 6.5% less than the prior year's visits of 1,550.
- Total surgery cases exceeded budgeted expectations for the month at 229 cases versus the budgeted 198 cases. The current month's surgical volume was 44% greater than the same month prior year's 159 cases.
- Outpatient registrations were 8.7% below budgeted targets at 2,172.
- Combined excess expenses over revenue (loss) for August was \$127,000 versus a budgeted excess of revenues over expenses (profit) of \$149,000. This brings our year-to-date loss to \$314,000 versus a budget profit of \$278,000.
 - Total assets increased by \$309,000 from the prior month as a result of an increase in current assets of \$319,000, a decrease in net fixed assets of \$22,000 and an increase in restricted contributions of \$12,000. The following items make up the increase in current assets:
 - Total unrestricted cash and cash equivalents for August decreased by \$325,000. This decrease was primarily the result of the use of one twelfth of the parcel tax revenues to cover current month operating expenses. As a result day's cash on hand decreased to 9.2 at August 31, 2010 from July's 11.1 days.
 - Net patient accounts receivable increased in August by \$731,000 compared to increase of \$205,000 in July. Day's in outstanding receivables increased to 66.7 in August from 65.7 at July 31, 2010. This increase in day's outstanding was primarily the result of an increase in gross accounts receivable of \$1,709,000 resulting from the increase in inpatient acute care activity versus the prior month. Cash collections in August totaled \$4.3 million compared to \$4.7 million in July.
 - Other assets decreased by \$106,000 primarily as a result of a decrease in other receivables of \$109,000. The net

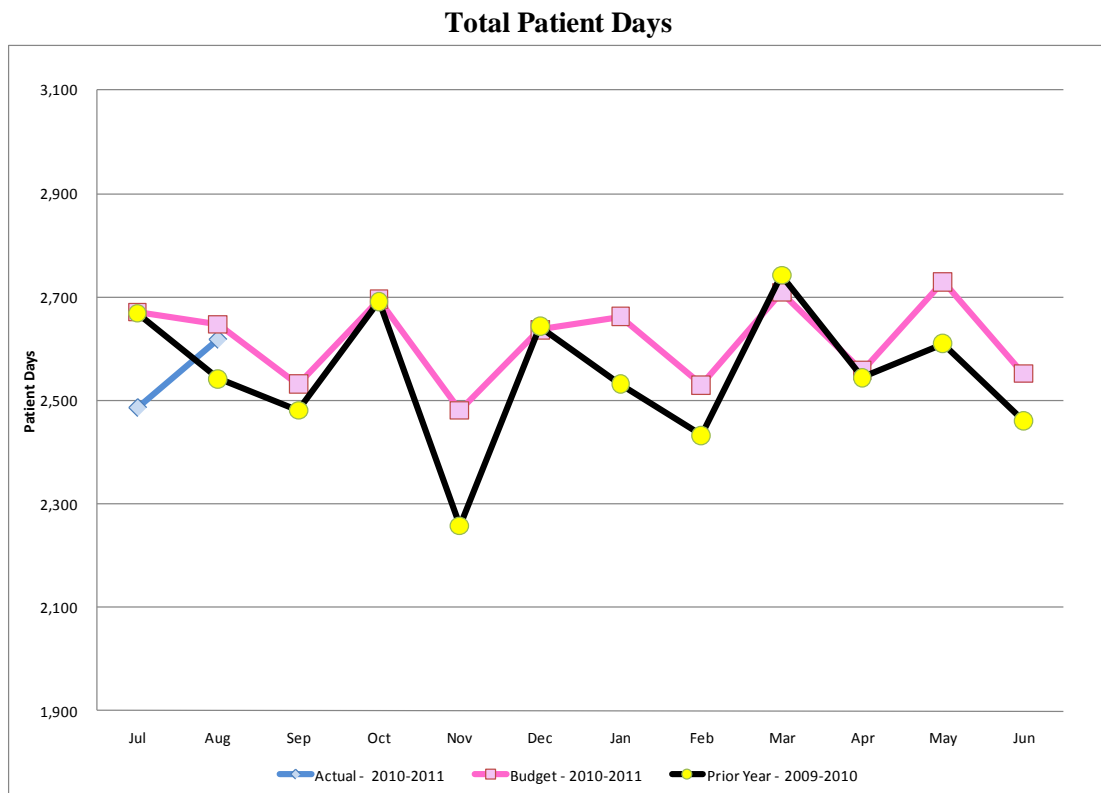
decrease in other receivables was the result of several items which included:

- The receipt of \$292,000 of parcel tax funds related to the 2009/2010 parcel tax revenues decreased the other receivable amount in August.
 - The accrual of \$180,000 for the estimated 2010/2011 intergovernmental transfer that is expected during the fiscal year increased the other receivable balance in August.
 - The use of \$28,000 of accrued forfeiture amounts to offset required pension contributions decreased the other receivable balance in August.
- Total liabilities increased by \$423,000 compared to a decrease of \$668,000 in the prior month. This increase in the current month was the result of the following:
- Accounts payable and accrued expenses increased by \$609,000 while payroll and accrued expenses increased by an additional \$337,000. As a result of this increase of \$946,000, the average payment period increased in August to 64.6 from 60.0 as of July 31, 2010.
 - Payroll and benefit related accruals increased by \$337,000 from the prior month. This increase was primarily the result of an increase in accrued payroll and related payroll tax accruals of \$416,000 offset by a reduction in accrued time off of \$110,000.
 - Other liabilities decreased by \$478,000 of the amortization of one month's deferred revenue related to the 2010/2011 parcel tax revenues.

Volumes

The combined actual daily census was 84.5 versus a budget of 85.4. The current months slightly lower than budgeted census was the result of lower than budgeted census in the skilled nursing unit which as 4.8% below budgeted expectations. The acute care program was slightly better than budget by 0/6% with an average daily census of 29.1 versus the budgeted 28.9. The Sub-Acute program was equal to budgeted expectations with an average daily census of 33.5. In the Skilled Nursing unit the average daily census was 4.6% lower than budgeted with an average daily census of 21.9 versus a budgeted census of 23.0.

Total patient days in August were only 1.1% less than budgeted and were 3.0% greater than prior year volumes. The graph below shows the total patient days by month for fiscal year 2011.

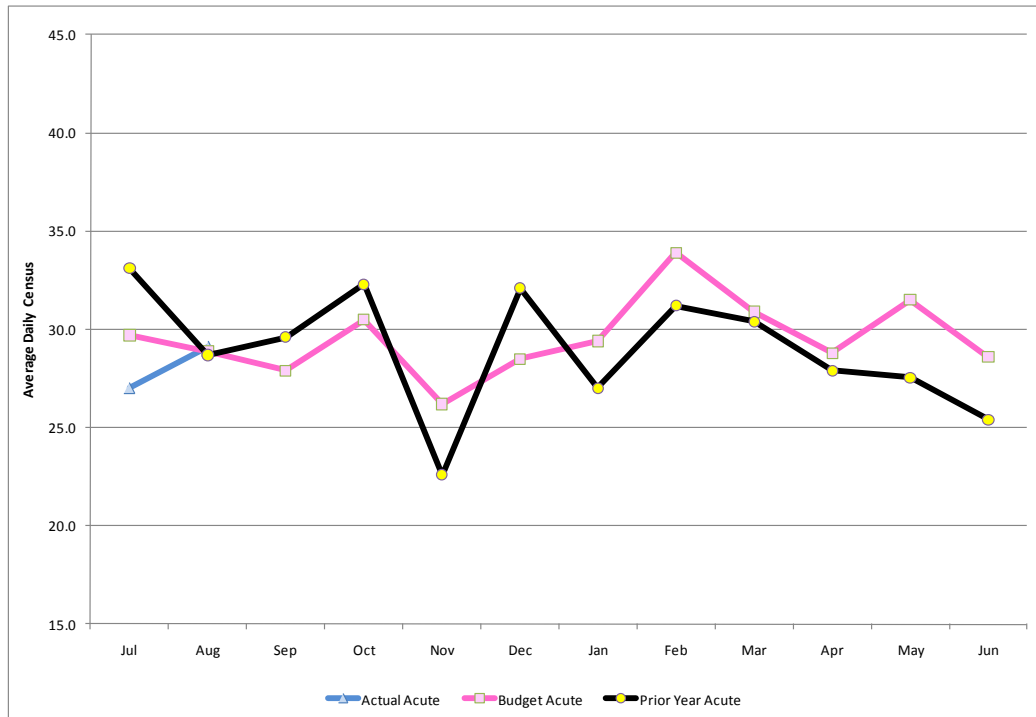


The various inpatient components of our volumes for the month of August are discussed in the following sections.

Acute Care

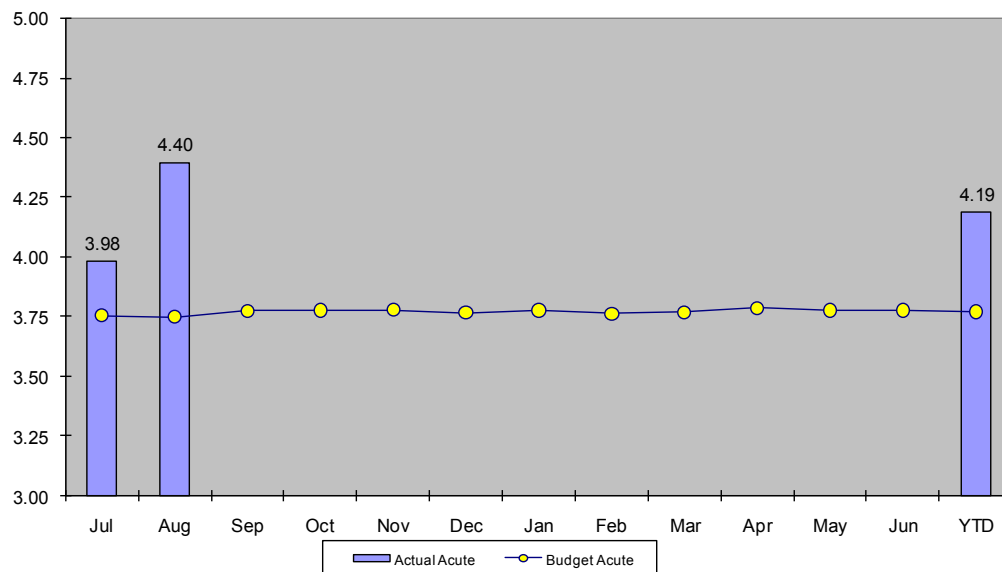
The acute care patient days were 0.6% (5 days) greater than budgeted and were 1.3% greater than the prior year's average daily census of 28.7. The acute care program was comprised of Critical Care Unit (3.9 ADC, 7.6% unfavorable to budget), Definitive Observation Unit (8.9 ADC, 20.2% unfavorable to budget) and Med/Surg Units (16.2 ADC, 20.0% favorable to budget). The graph on the following page shows the inpatient acute care census by month for the current fiscal year.

Inpatient Acute Care Average Daily Census



The average length of stay (ALOS) increased from that of the prior month to 4.4 days for the month of August versus the budgeted FY 2011 average of 3.75. The graph below shows the month ALOS by month and the budgeted ALOS for fiscal year 2011.

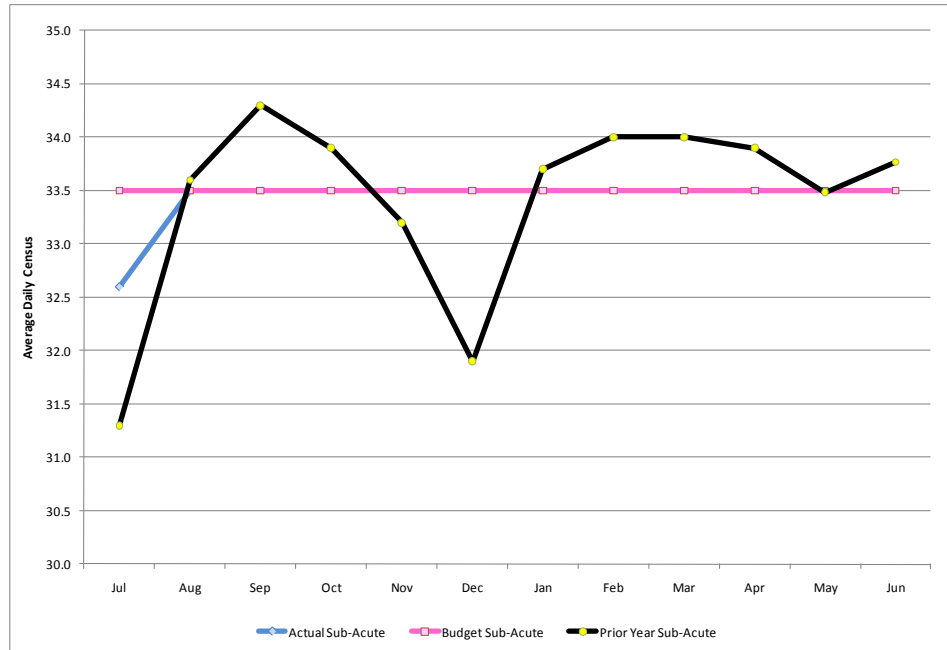
Average Length of Stay



Sub-Acute Care

The Sub-Acute program patient days were equal to budgeted projections with an average daily census of 33.5 for the month of August. The graph on the following page shows the Sub-Acute programs average daily census for the current fiscal year as compared to budget and the prior year.

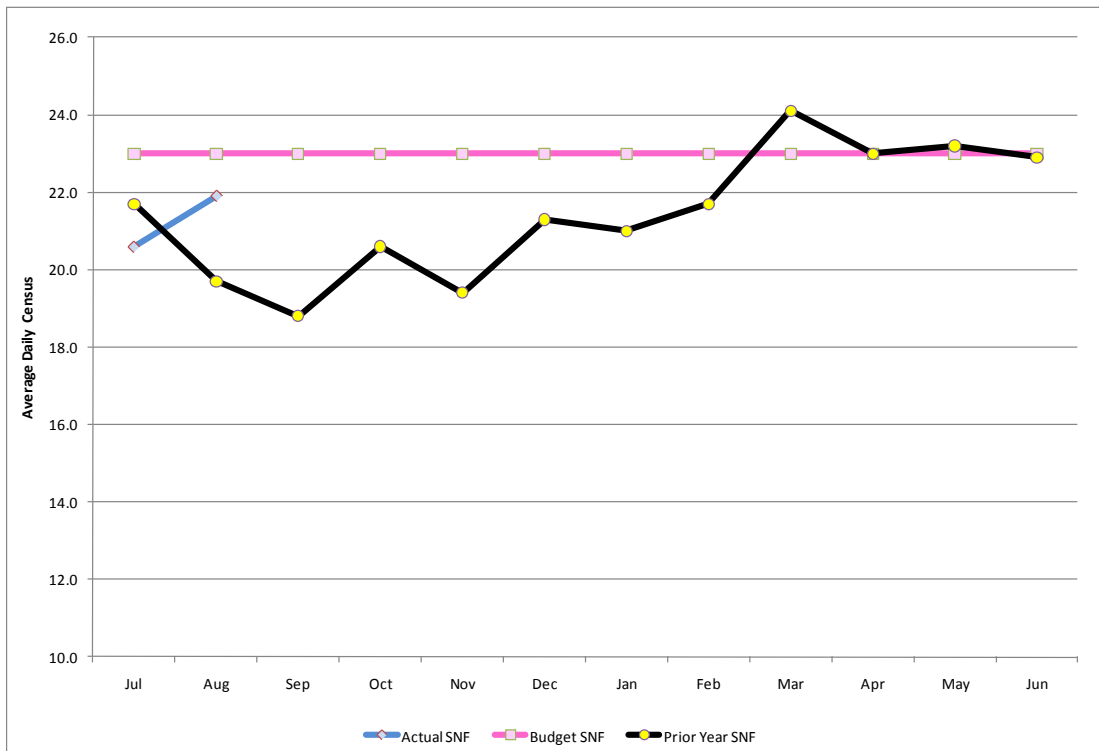
Sub-Acute Care Average Daily Census



Skilled Nursing Care

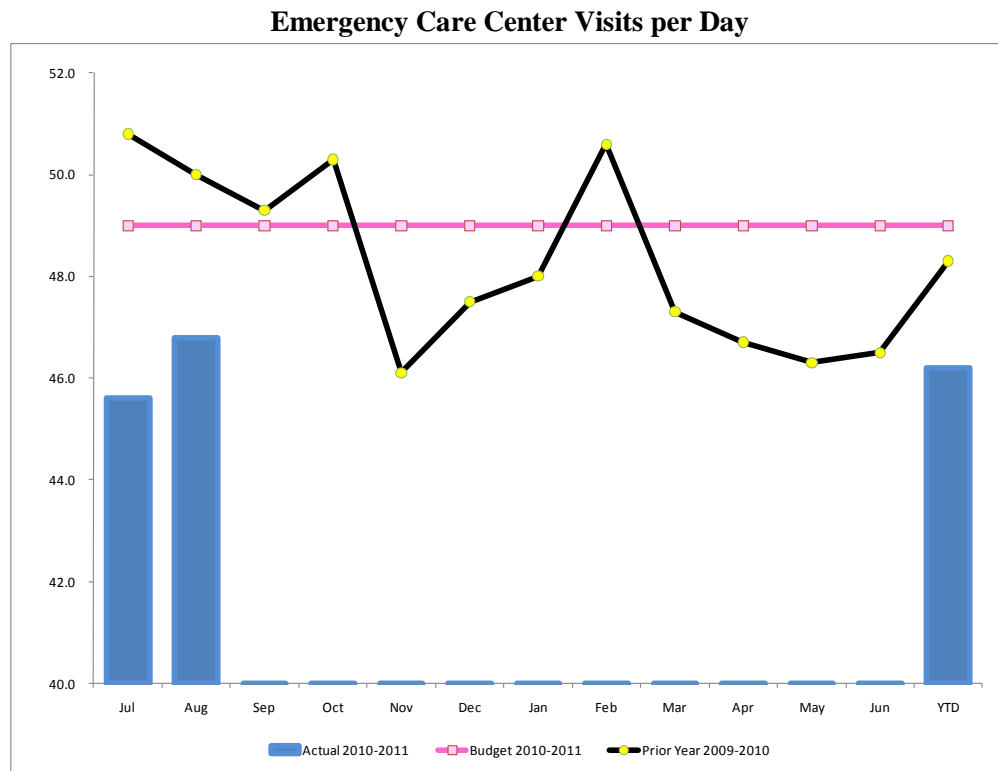
The Skilled Nursing Unit (South Shore) patient days were 4.8% or 33 patient days less than budgeted for the month of August. Comparing performance to the prior year this program was slightly greater than August 2009 with an average daily census of 21.9 versus 19.7. The following graph shows the Skilled Nursing Unit average daily census as compared to budget and the prior year by month.

Skilled Nursing Unit Average Daily Census



Emergency Care Center (ECC)

Emergency Care Center visits in August totaled 1,450 and were 4.6% less than budgeted for the month and 15.2% of these visits resulted in inpatient admissions versus 16.5% in July. In August there were 280 ambulance arrivals versus 271 in the prior month, an increase of 3.3%. Of the 273 ambulance arrivals in the current month 154 or 55.0% were from Alameda Fire Department (AFD) ambulances. This much lower percentage of AFD ambulance arrivals than has previously been reported was the result of a correction to the report used to gather this data by ECC staff as the report was not including all non AFD ambulances that were received by the ECC. The corrected data indicates that on average the AFD ambulances account for approximately two-thirds of the total ambulance arrivals to the ECC. The graph below shows the Emergency Care Centers average visits per day for fiscal year 2011 as compared to budget and the prior year performance.

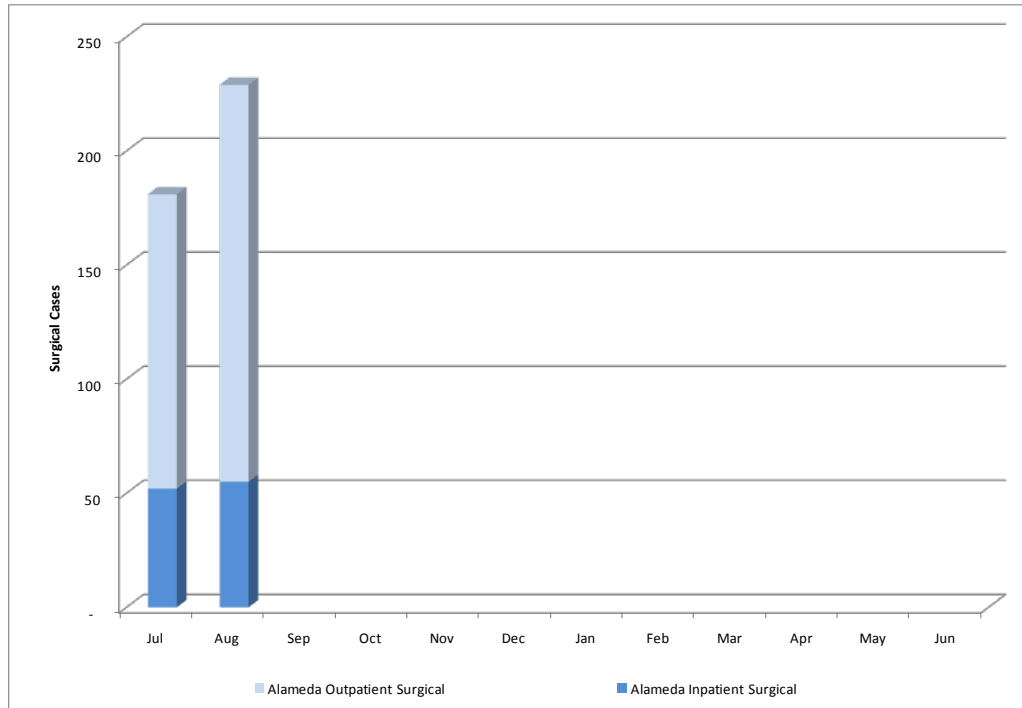


Surgery

Surgery cases were 229 versus the 198 budgeted and 159 in the prior year. In August, surgery cases increased over the prior month by 26.5%. The increase of 48 cases over the prior month was the result of an increase 46 outpatient cases. Inpatient and outpatient cases totaled 55 and 174 versus 52 and 129 in July, respectively. The increase from the prior month was driven by increases in Ophthalmology cases (30) and GI cases (24). These increases were offset by decreased in General Surgical cases (5).

The graph on the following page shows the number of inpatient and outpatient surgical cases by month for fiscal year 2011.

Surgical Cases

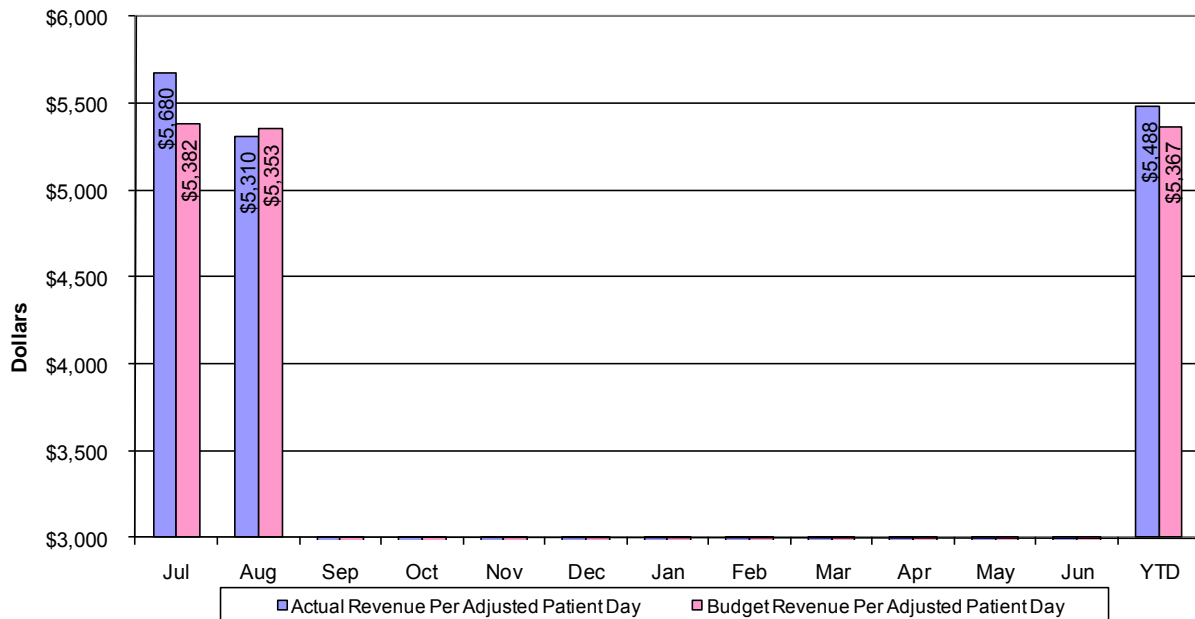


Income Statement

Gross Patient Charges

Gross patient charges in August were less than budgeted by \$506,000. This unfavorable variance was comprised of unfavorable variances of \$262,000 and \$244,000 in inpatient and outpatient revenues respectively. On an adjusted patient day basis total patient revenue was \$5,310 versus the budgeted \$5,352 or a slightly unfavorable variance of 0.6% from budget for the month of August.

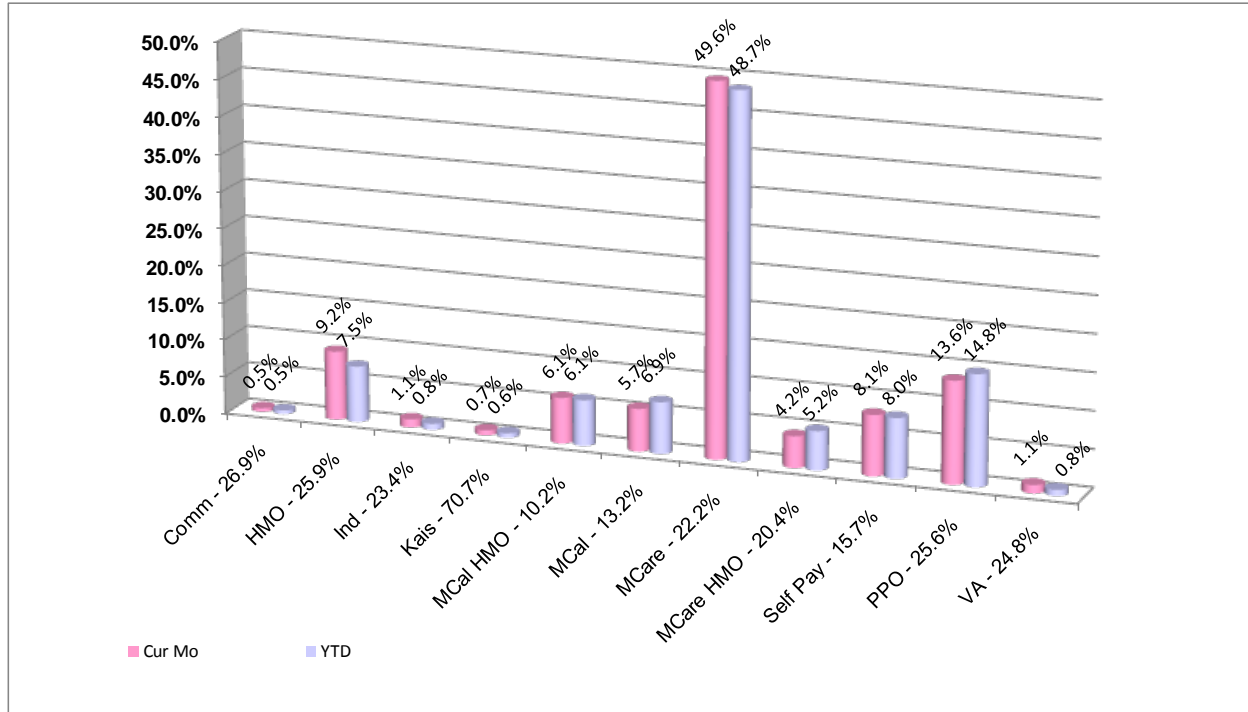
Gross Charges per Adjusted Patient Day



Payor Mix

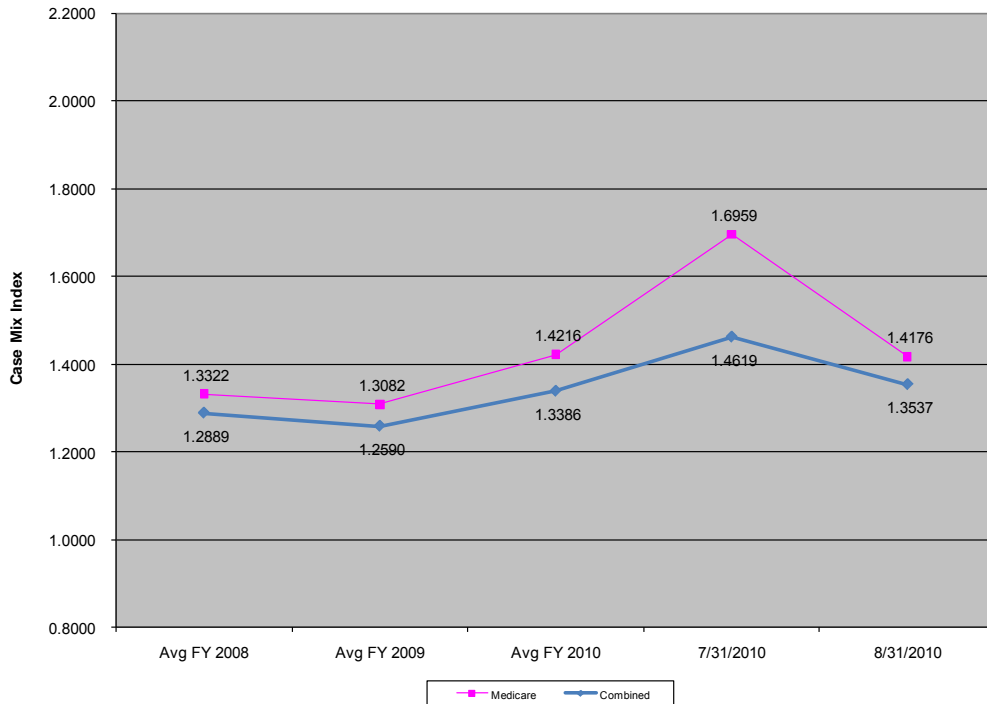
Combined inpatient and outpatient acute care Medicare and Medicare Advantage total gross revenue in August made up 53.8% of the months total gross patient revenue. Combined Medicare revenue was followed by HMO/PPO utilization at 22.8%, Medi-Cal Traditional and Medi-Cal HMO utilization at 11.8% and self pay at 8.1%. The graph below shows the percentage of gross revenues generated by each of the major payors for the current month and fiscal year to date as well as the current months estimated reimbursement for each payor for the combined inpatient and outpatient acute care services.

Combined Acute Care Services Payor Mix



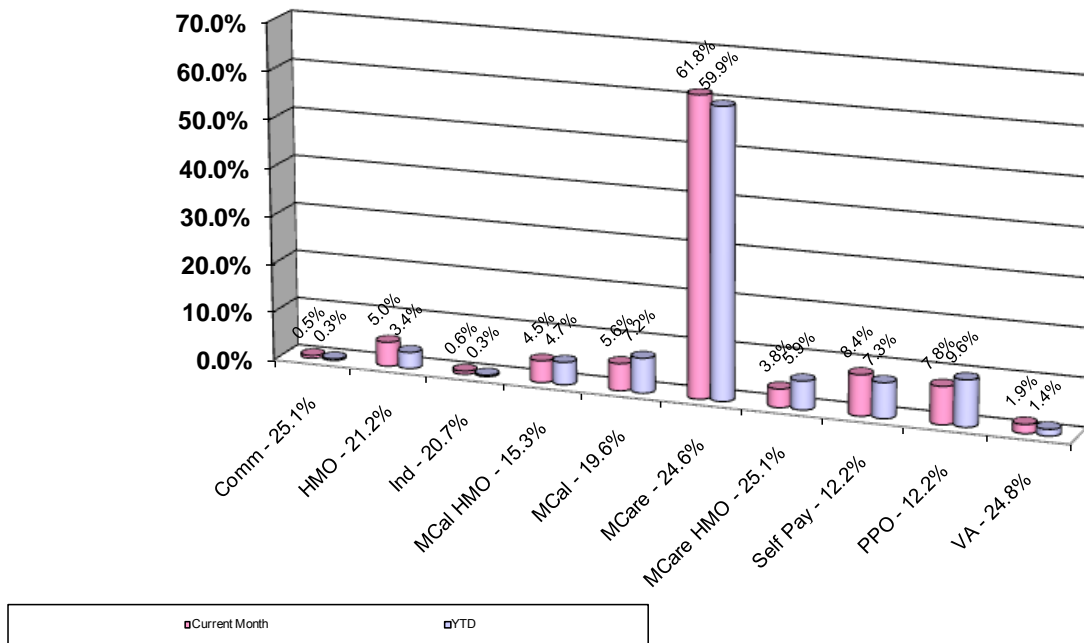
The inpatient acute care current month gross Medicare and Medicare Advantage charges made up 65.6% of our total inpatient acute care gross revenues followed by HMO/PPO at 12.8%, Medi-Cal and Medi-Cal HMO was 10.1% and self pay comprised 8.4% of gross inpatient acute care revenue. The hospitals overall Case Mix Index (CMI) decreased to 1.3537 from 1.4619 in the prior month while the Medicare CMI decreased over the prior month from 1.6959 in July to 1.4176 in August. In August there was one (1) outlier case in the month. The overall Medicare reimbursement declined to 24.6% in August versus 25.6% in July as a result of the decline in level of patient acuity during the month of August. The graph on the following page shows the CMI for the hospital during the current fiscal year as compared to the prior three fiscal years.

Case Mix Index Comparison



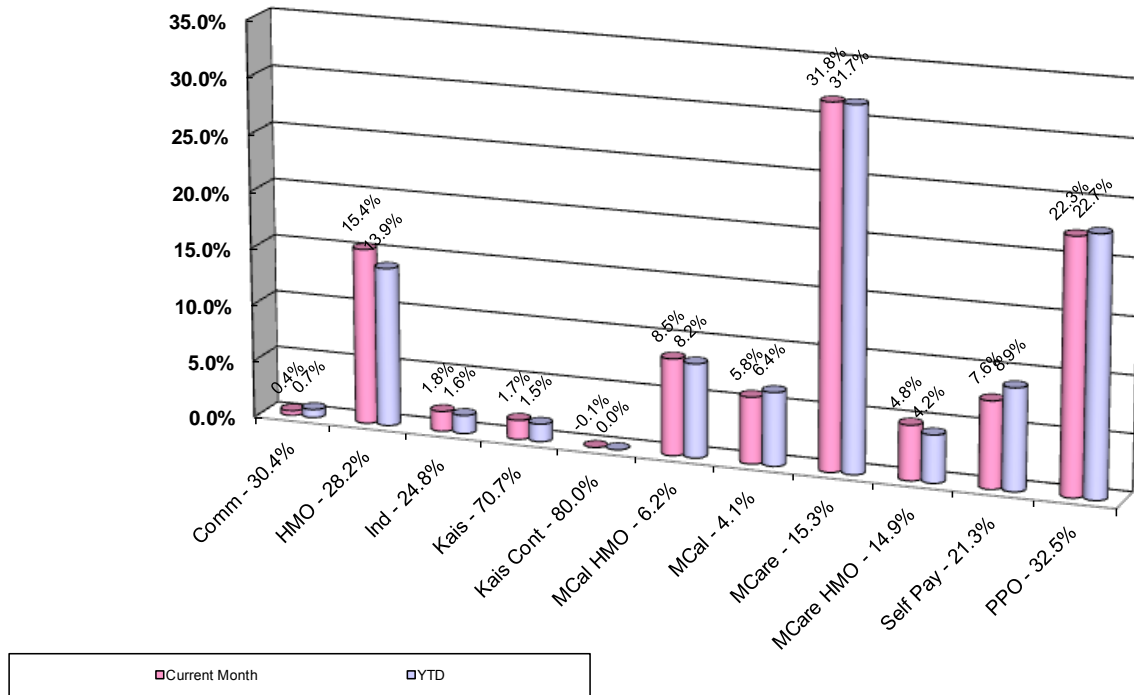
The overall net inpatient revenue percentage increased slightly from the prior month to 21.7% in August versus 21.2% in July despite the change in the Medicare acuity levels and increased Medi-Cal and self pay revenues. The graph below shows inpatient acute care current month and year to date payor mix and current month estimated net revenue percentages for fiscal year 2011.

Inpatient Acute Care Payor Mix

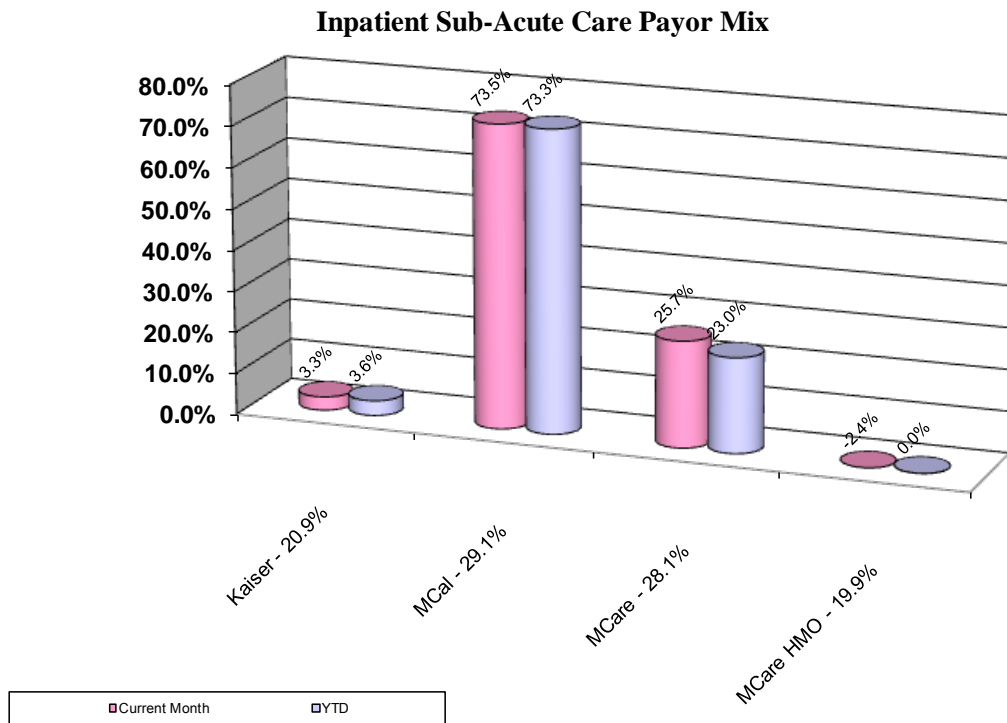


The outpatient gross revenue payor mix for August was comprised of 37.7% HMO/PPO, 36.6% Medicare and Medicare Advantage, 14.3% Medi-Cal and Medi-Cal HMO, and 7.6% self pay. The graph below shows the current month and fiscal year to date outpatient payor mix and the current months estimated level of reimbursement for each payor.

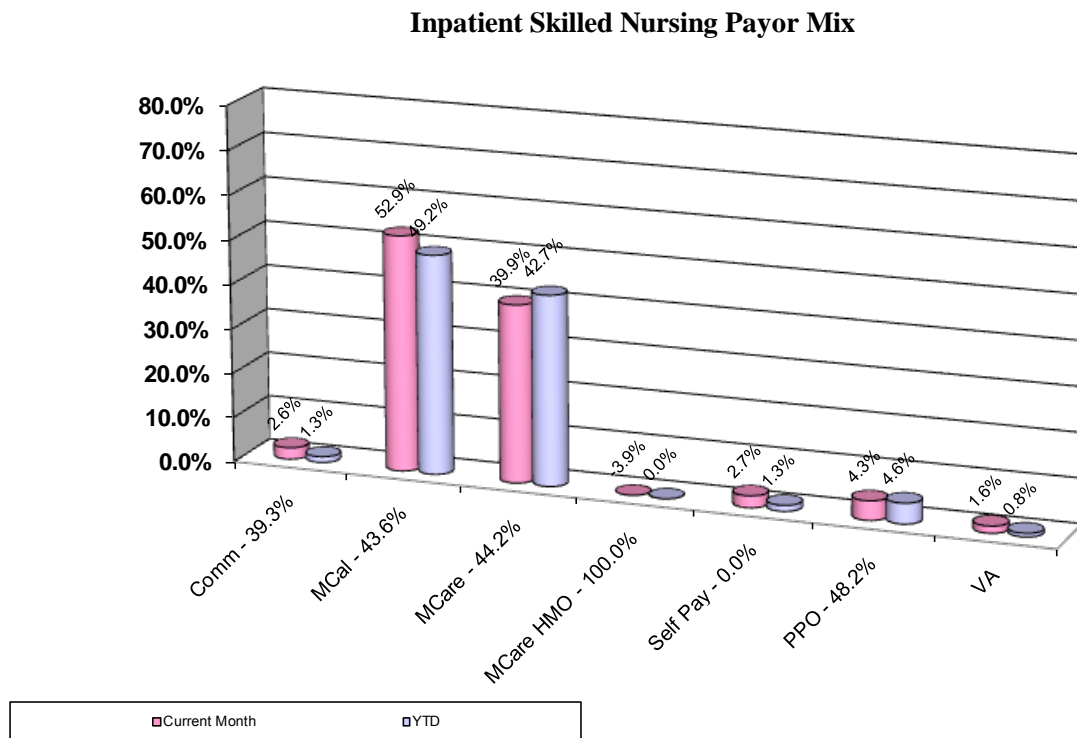
Outpatient Services Payor Mix



In August the Sub-Acute care program again was dominated by Medi-Cal utilization of 73.5% versus 73.2% in July. The graph on the following page shows the payor mix for the current month and fiscal year to date and the current months estimated reimbursement rate for each payor.



In August the Skilled Nursing program was again comprised primarily of Medi-Cal at 52.9% and Medicare at 39.9%. The graph below shows the current month and fiscal year to date skilled nursing payor mix and the current months estimated level of reimbursement for each payor.

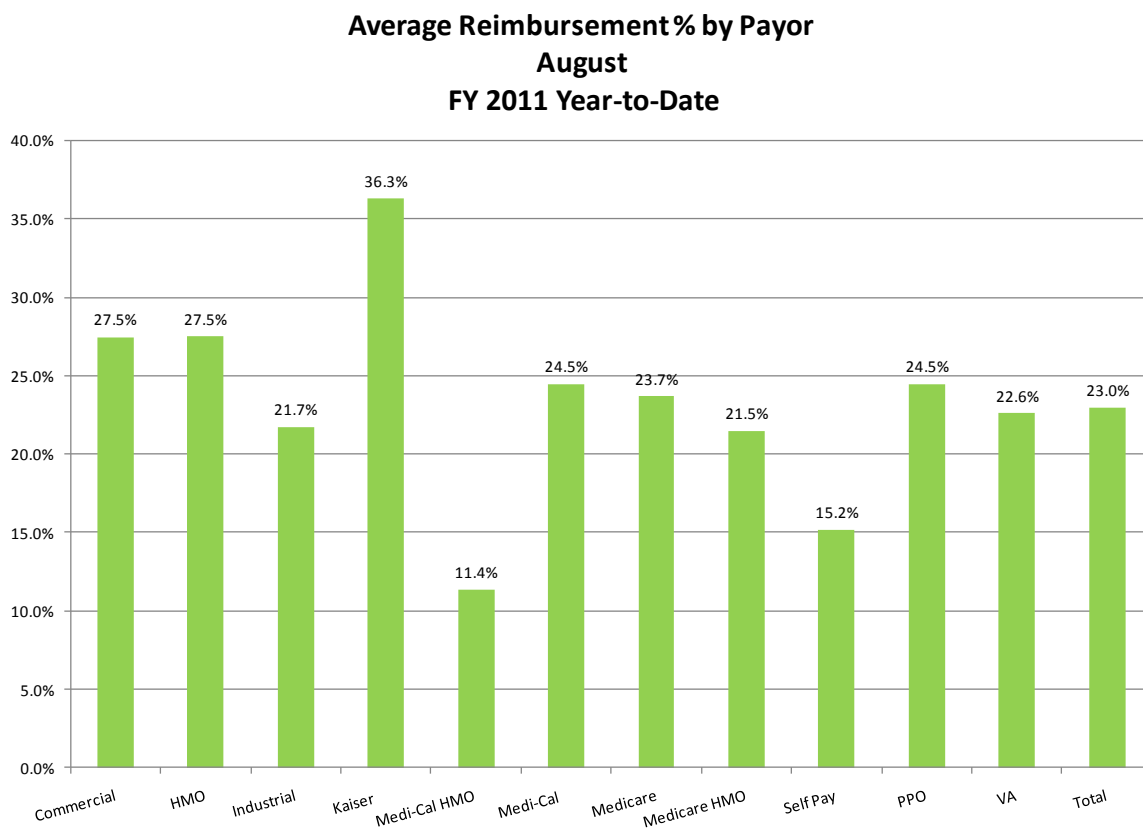


Deductions from Revenue

Contractual allowances are computed as deductions from gross patient revenues based on the difference between gross patient charges and the contractually agreed upon rates of reimbursement with third party government-based programs such as Medicare, Medi-Cal and other third party payors such as Blue Cross. In the month of August contractual allowances, bad debt and charity adjustments (as a percentage of gross patient charges) were 75.5% versus the budgeted 75.6%.

Net Patient Service Revenue

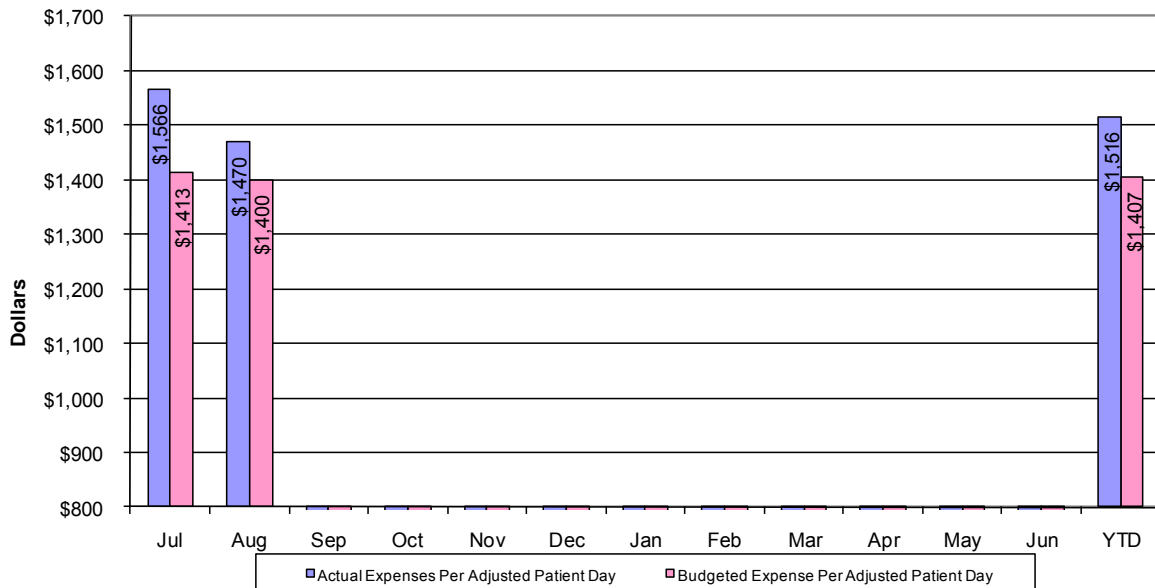
Net patient service revenues are the resulting difference between gross patient charges and the deductions from revenue. This difference reflects what the anticipated cash payments the Hospital is expecting to receive for the services provided. The graph on the following page shows the level of reimbursement that the Hospital has estimated for fiscal year 2011 by major payor category.



Total Operating Expenses

Total operating expenses were greater than the fixed budget by \$189,000 or 3.4%. On an adjusted patient day basis, our cost per adjusted patient day was \$1,470 which was \$70 per adjusted patient day unfavorable to budget. This variance in expenses per adjusted patient day was primarily the result of an unfavorable variance in supply costs experienced in the month of August. The graph on the following page shows the hospital operating expenses on an adjusted patient day basis for the 2011 fiscal year by month and is followed by explanations of the significant areas of variance that were experienced in the current month.

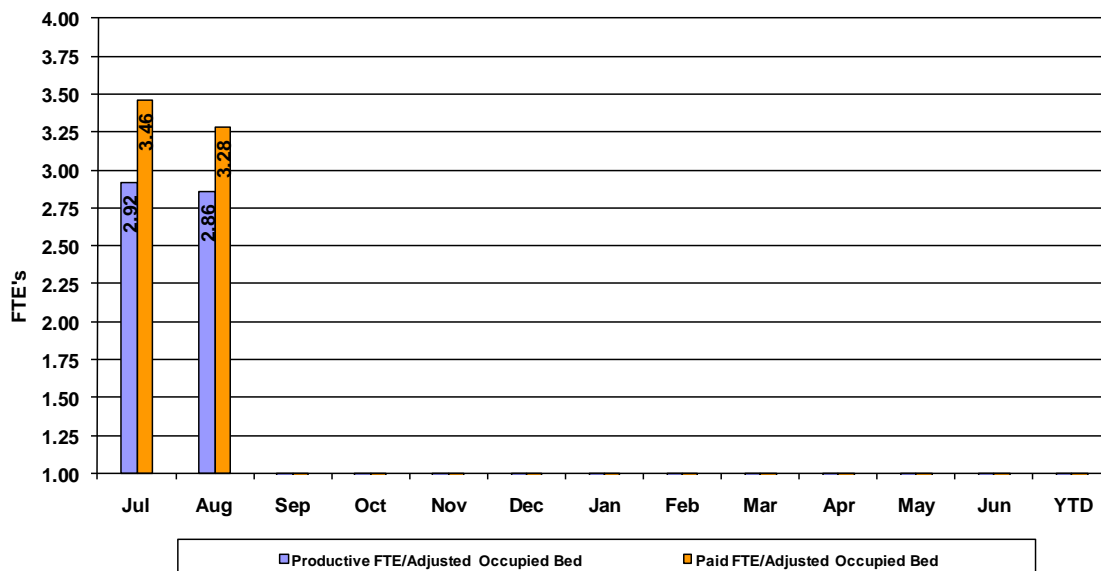
Expenses per Adjusted Patient Day



Salary and Registry Expenses

Salary and registry costs combined were unfavorable to the fixed budget by \$158,000 and were unfavorable to budgeted levels on a per adjusted patient day basis in July by \$52. The current month's unfavorable variance in salary costs was comprised of unfavorable variances of \$69,000 and \$88,000 in productive and non-productive salary costs. On an adjusted occupied bed basis, productive FTE's were unfavorable to budget by 2.8% at 2.9 FTE's versus the budgeted 2.8 FTE's. The graph below shows the productive and paid FTE's per adjusted occupied bed for FY 2011 by month and year to date.

FTE's per Adjusted Occupied Bed



In looking at the productive and non-productive components the productive variance was primarily related to nursing cost centers (CCU, DOU and 3 West) and accounted for \$49,000 of the \$69,000 unfavorable variance. In reviewing this with nursing management it was determined that in addition to overstaffing in various nursing departments that additional staffing had been used for administrative functions. Effective immediately nursing

managers will be reviewing staffing coverage by shift to ensure that staffing levels are more effectively adjusted to required staffing levels on the units.

Non-productive salary costs were over budget by \$88,000 on a departmental level. However, this particular line item does not include the adjustment for utilization of paid time off. Had this adjustment been reflected against this line item the variance would have been a favorable variance of \$22,000.

Benefits

Benefits were favorable to the fixed budget by \$154,000 or 17.6%. On an adjusted patient day basis benefits were favorable to budget by \$35 or 16.3%. This favorable variance was primarily the result of the utilization of paid time off which resulted in a favorable variance from budget of \$110,000 in accrued time off benefits. Additionally, group health and worker's compensation benefit costs were lower than budgeted by \$51,000 and \$25,000, respectively. These favorable variances were offset by unfavorable variances in retirement plan contributions and payroll tax costs of \$29,000 and \$18,000, respectively.

Supplies

Supply costs were \$186,000 unfavorable to the fixed budget and were \$50 unfavorable to budget on an adjusted patient day basis. The primary cause of the unfavorable variance from the fixed budget was from unfavorable variances of \$74,000 and \$100,000 in surgical supplies and pharmacy supplies, respectively.

In the surgical supply category the unfavorable variance was primarily the result of greater than budgeted utilization of prosthesis supplies which were \$84,000 greater than budgeted. While inpatient orthopedic cases are relatively equal to the prior year average, the year-to-date average number of outpatient cases has increased by 80% over the prior year.

In the pharmacy component of supplies expense pharmaceutical costs were higher than budgeted as a result of increased utilization of pharmaceuticals in the inpatient and outpatient IVT programs. Inpatient programs generated an additional \$128,000 of patient charges while the IVT program generated an additional \$133,000 of patient charges.

The following pages include the detailed financial statements for the two months ended August 31, 2010, of fiscal year 2011.

**ALAMEDA HOSPITAL
KEY STATISTICS
AUGUST 2010**

	<u>ACTUAL AUGUST 2010</u>	<u>CURRENT FIXED BUDGET</u>	<u>VARIANCE (UNDER) OVER</u>	<u>%</u>	<u>AUGUST 2009</u>	<u>YTD AUGUST 2010</u>	<u>YTD FIXED BUDGET</u>	<u>VARIANCE</u>	<u>%</u>	<u>YTD AUGUST 2009</u>
Discharges:										
Total Acute	205	239	(34)	-14.2%	220	415	484	(69)	-14.3%	504
Total Sub-Acute	2	1	1	100.0%	-	3	3	-	0.0%	3
Total Skilled Nursing	10	13	(3)	-23.1%	11	21	26	(5)	-19.2%	21
	<u>217</u>	<u>253</u>	<u>(36)</u>	<u>-14.2%</u>	<u>231</u>	<u>439</u>	<u>513</u>	<u>(74)</u>	<u>-14.4%</u>	<u>528</u>
Patient Days:										
Total Acute	901	896	5	0.6%	889	1,737	1,816	(79)	-4.4%	1,914
Total Sub-Acute	1,038	1,038	-	0.0%	1,042	2,050	2,076	(26)	-1.3%	2,013
Total Skilled Nursing	680	713	(33)	-4.6%	611	1,318	1,426	(108)	-7.6%	1,284
	<u>2,619</u>	<u>2,647</u>	<u>(28)</u>	<u>-1.1%</u>	<u>2,542</u>	<u>5,105</u>	<u>5,318</u>	<u>(213)</u>	<u>-4.0%</u>	<u>5,211</u>
Average Length of Stay										
Total Acute	4.40	3.75	0.65	17.2%	4.04	4.19	3.75	0.43	11.6%	3.80
Average Daily Census										
Total Acute	29.06	28.90	0.17	0.6%	28.68	28.02	29.29	(1.27)	-4.4%	30.87
Total Sub-Acute	33.48	33.48	-	0.0%	33.61	33.06	33.48	(0.42)	-1.3%	32.47
Total Skilled Nursing	21.94	23.00	(1.10)	-4.8%	19.71	21.26	23.00	(1.74)	-7.6%	20.71
	<u>84.48</u>	<u>85.39</u>	<u>(0.93)</u>	<u>-1.1%</u>	<u>82.00</u>	<u>82.34</u>	<u>85.77</u>	<u>(1.69)</u>	<u>-2.0%</u>	<u>84.05</u>
Emergency Room Visits	1,450	1,520	(70)	-4.6%	1,550	2,865	3,040	(175)	-5.8%	3,124
Outpatient Registrations	1,983	2,172	(189)	-8.7%	2,607	3,974	4,391	(417)	-9.5%	5,068
Surgery Cases:										
Inpatient	55	51	4	7.8%	64	107	103	4	3.9%	134
Outpatient	174	147	27	18.4%	429	303	290	13	4.5%	868
	<u>229</u>	<u>198</u>	<u>31</u>	<u>15.7%</u>	<u>493</u>	<u>410</u>	<u>393</u>	<u>17</u>	<u>4.3%</u>	<u>1,002</u>
Kaiser Inpatient Cases	-	-	-	-	13	-	-	-	-	31
Kaiser Eye Cases	-	-	-	-	168	-	-	-	-	317
Kaiser Outpatient Cases	-	-	-	-	153	-	-	-	-	337
Total Kaiser Cases	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>334</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>685</u>
% Kaiser Cases	0.0%	0.0%			67.7%	0.0%	0.0%			68.4%
Adjusted Occupied Bed	127.64	129.91	2.27	1.7%	145.90	123.00	129.83	(6.83)	-5.3%	147.70
Productive FTE	365.67	362.18	(3.49)	-1.0%	379.91	359.07	357.64	(1.43)	-0.4%	391.10
Total FTE	419.02	412.20	(6.82)	-1.7%	427.61	418.06	415.02	(3.04)	-0.7%	446.14
Productive FTE/Adj. Occ. Bed	2.86	2.79	(0.08)	-2.8%	2.60	2.92	2.75	(0.16)	-6.0%	2.65
Total FTE/ Adj. Occ. Bed	3.28	3.17	(0.11)	-3.5%	2.93	3.40	3.20	(0.20)	-6.3%	3.02

ALAMEDA HOSPITAL
Balance Sheet
August 31, 2010

	<u>August 31,2010</u>	<u>July 31,2010</u>	<u>Unaudited June 30, 2010</u>
Assets			
<i>Current assets:</i>			
Cash and cash equivalents	\$ 1,685,140	\$ 2,009,710	\$ 3,498,655
Net Accounts Receivable	10,494,127	9,763,541	9,558,147
Net Accounts Receivable %	22.90%	22.13%	21.97%
Inventories	1,144,782	1,148,880	1,149,706
Est.Third-party payer settlement receivable	420,987	397,772	374,557
Other assets	7,354,283	7,460,669	7,091,461
Total Current Assets	<u>21,099,319</u>	<u>20,780,572</u>	<u>21,672,526</u>
 Restricted by contributors and grantors for capital acquisitions and research-Jaber Estate	 <u>499,942</u>	 <u>487,591</u>	 <u>476,630</u>
Total Non-Current Assets	<u>499,942</u>	<u>487,591</u>	<u>476,630</u>
 <i>Fixed Assets:</i>			
Land	877,945	877,945	877,945
Depreciable capital assets, net of accumulated depreciation	<u>6,130,474</u>	<u>6,152,867</u>	<u>6,115,790</u>
Total fixed assets, net of accumulated depreciation	<u>7,008,419</u>	<u>7,030,812</u>	<u>6,993,735</u>
 Total Assets	 <u><u>\$ 28,607,680</u></u>	 <u><u>\$ 28,298,975</u></u>	 <u><u>\$ 29,142,890</u></u>
 Liabilities and Net Assets			
<i>Current Liabilities:</i>			
Current portion of long term debt	\$ 413,003	\$ 415,082	\$ 417,152
Accounts payable and accrued expenses	6,195,642	5,586,952	6,112,295
Payroll and benefit related accruals	5,063,883	4,726,452	4,351,133
Est.Third-party payer settlement payable	500,000	500,000	500,000
Other liabilities	5,417,553	5,902,815	6,382,701
Total Current Liabilities	<u>17,590,081</u>	<u>17,131,301</u>	<u>17,763,281</u>
 <i>Long-Term Liabilities:</i>			
Debt borrowings net of current maturities	1,200,734	1,236,307	1,271,886
 Total Long-Term Liabilities	 <u>1,200,734</u>	 <u>1,236,307</u>	 <u>1,271,886</u>
Total Liabilities	<u>18,790,815</u>	<u>18,367,608</u>	<u>19,035,167</u>
 <i>Net Assets</i>			
Unrestricted Funds	9,246,923	9,373,776	9,561,093
Restricted Funds	569,942	557,591	546,630
Net Assets	<u>9,816,865</u>	<u>9,931,367</u>	<u>10,107,723</u>
Total Liabilities and Net Assets	<u><u>\$ 28,607,680</u></u>	<u><u>\$ 28,298,975</u></u>	<u><u>\$ 29,142,890</u></u>

Statements of Operations
August 31, 2010
\$'s in thousands

	Current Month			Year-to-Date		
	Actual	Budget	% Variance	Actual	Budget	% Variance
Revenues						
Patient Days	2,619	2,647	-1.1%	5,105	5,318	-4.0%
Discharges	217	253	-14.2%	439	513	-14.4%
ADC (Average Daily Census)	84.5	85.4	-1.1%	82	85.8	-4.0%
CMI (Case Mix Index)	1.3537			1.4078		
						1.3575
Gross Inpatient Revenues	\$ 13,906	\$ 14,168	-1.9%	\$ 28,027	\$ 28,544	-1.8%
Gross Outpatient Revenues	7,121	7,365	-3.3%	13,816	14,603	-5.4%
Total Gross Revenues	21,027	21,533	-2.4%	41,843	43,148	-3.0%
Contractual Deductions	15,204	15,476	1.8%	30,084	30,983	2.9%
Bad Debts	495	646	23.4%	1,214	1,314	7.6%
Charity and Other Adjustments	167	161	-3.5%	379	328	-15.3%
Net Patient Revenues	5,161	5,250	-1.7%	10,166	10,522	-3.4%
Net Patient Revenue %	24.5%	24.4%		24.3%	24.4%	
Net Clinic Revenue	26	28	-5.4%	68	56	22.3%
Other Operating Revenue	10	14	-26.1%	19	28	-31.4%
Total Revenues	<u>5,198</u>	<u>5,292</u>	<u>-1.8%</u>	<u>10,254</u>	<u>10,606</u>	<u>-3.3%</u>
						11,911
Expenses						
Salaries	3,012	2,854	-5.5%	6,043	5,702	-6.0%
Registry	178	177	-0.7%	348	355	1.9%
Benefits	720	874	17.6%	1,616	1,770	8.7%
Professional Fees	307	313	2.1%	614	627	2.0%
Supplies	877	690	-27.0%	1,544	1,408	-9.7%
Purchased Services	394	375	-4.8%	774	768	-0.8%
Rents and Leases	70	70	-1.0%	122	139	12.2%
Utilities and Telephone	73	73	0.2%	117	146	20.2%
Insurance	29	36	18.9%	65	71	8.6%
Depreciation and amortization	82	73	-11.6%	165	147	-12.2%
Other Operating Expenses	81	97	16.4%	154	174	11.8%
Total Expenses	<u>5,822</u>	<u>5,633</u>	<u>-3.4%</u>	<u>11,562</u>	<u>11,307</u>	<u>-2.3%</u>
						12,789
Operating gain (loss)	(624)	(341)	-83.1%	(1,309)	(702)	86.6%
						(877)
Non-Operating Income / (Expense)						
Parcel Taxes	478	477	0.2%	956	954	0.2%
Investment Income	2	-	0.0%	4	-	0.0%
Interest Expense	(7)	(9)	21.9%	(14)	(19)	-23.8%
Other Income / (Expense)	25	22	14.6%	49	44	9.8%
Net Non-Operating Income / (Expense)	<u>498</u>	<u>490</u>	<u>1.6%</u>	<u>995</u>	<u>980</u>	<u>1.5%</u>
Excess of Revenues Over Expenses	<u>\$ (127)</u>	<u>\$ 149</u>	<u>-185.2%</u>	<u>\$ (314)</u>	<u>\$ 278</u>	<u>-212.9%</u>
						\$ 103

City of Alameda Health Care District
Statements of Operations - Per Adjusted Patient Day
August 31, 2010

	Current Month				Year-to-Date					
	Actual	Budget	\$ Variance	% Variance	Prior Year	Actual	Budget	\$ Variance	% Variance	Prior Year
Revenues										
Gross Inpatient Revenues	\$ 3,511	\$ 3,522	\$ (10)	-0.3%	3,184	\$ 3,677	\$ 3,551	\$ 127	3.6%	3,190
Gross Outpatient Revenues	1,798	1,831	(33)	-1.8%	2,482	1,813	1,817	(4)	-0.2%	2,416
Total Gross Revenues	5,310	5,352	(43)	-0.8%	5,666	5,490	5,367	123	2.3%	5,605
Contractual Deductions	3,839	3,847	8	0.2%	4,332	3,947	3,854	(93)	-2.4%	4,203
Bad Debts	125	160	36	22.1%	25	159	163	4	2.5%	87
Charity and Other Adjustments	42	40	(2)	-5.2%	10	50	41	(9)	-21.6%	21
Net Patient Revenues	1,303	1,305	(2)	-0.1%	1,300	1,334	1,309	25	1.9%	1,295
Net Patient Revenue %	24.5%	24.4%			22.9%	24.3%	24.4%			23.1%
Net Clinic Revenue	7	7	(0)	-3.9%	-	9	7	2	29.0%	-
Other Operating Revenue	3	3	(1)	-24.9%	8	2	3	(1)	-27.7%	6
Total Revenues	1,312	1,315	(3)	-0.2%	1,307	1,346	1,320	26	2.0%	1,301
Expenses										
Salaries	760	710	(51)	-7.2%	718	793	709	(84)	-11.8%	706
Registry	45	44	(1)	-2.3%	32	46	44	(2)	-3.5%	42
Benefits	182	217	35	16.3%	221	212	220	8	3.7%	212
Professional Fees	77	78	0	0.6%	68	81	78	(3)	-3.3%	72
Supplies	221	172	(50)	-29.0%	202	203	175	(27)	-15.7%	199
Purchased Services	99	93	(6)	-6.5%	86	102	96	(6)	-6.4%	85
Rents and Leases	18	17	(1)	-2.7%	15	16	17	1	7.4%	14
Utilities and Telephone	18	18	(0)	-1.3%	14	15	18	3	15.8%	15
Insurance	7	9	2	17.6%	10	9	9	0	3.6%	10
Depreciation and Amortization	21	18	(2)	-13.4%	22	22	18	(3)	-18.3%	22
Other Operating Expenses	20	24	4	15.1%	18	20	22	2	7.0%	19
Total Expenses	1,470	1,400	(70)	-5.0%	1,407	1,517	1,407	(110)	-7.9%	1,396
Operating Gain / (Loss)	(158)	(85)	(73)	-86.0%	(99)	(171)	(87)	(84)	97.0%	(96)
Net Non-Operating Income / (Expense)	126	122	4	3.2%	108	130	122	9	7.1%	107
Excess of Revenues Over Expenses	\$ (32)	\$ 37	\$ (69)	-186.5%	\$ 9	\$ (41)	\$ 35	\$ (76)	-217.5%	\$ 11