

CITY OF ALAMEDA HEALTH CARE DISTRICT

PUBLIC NOTICE

SPECAL MEETING

CITY OF ALAMEDA HEALTH CARE DISTRICT **BOARD OF DIRECTORS AGENDA**

Wednesday, December 9, 2009

Location:

Alameda Hospital (Dal Cielo Conference Room) 2070 Clinton Avenue, Alameda, CA 94501

Office of the Clerk: (510) 814-4001

Regular Meeting

Members of the public who wish to comment on agenda items will be given an opportunity before or during the consideration of each agenda item. Those wishing to comment must complete a speaker card indicating the agenda item that they wish to address and present to the District Clerk. This will ensure your opportunity to speak. Please make your comments clear and concise, limiting your remarks to no more than three (3) minutes.

Jordan Battani Call to Order (6:00 p.m. – 2 East Board Room)

II. Roll Call Kristen Thorson

III. **Adjourn into Executive Closed Session**

IV. **Closed Session Agenda**

Α. Closed Session Minutes - November 2, 2009

B. Medical Executive Committee Report and Approval of H & S Code Sec. 32155

Credentialing Recommendations

C. Board Quality Committee Report (BQC) H & S Code Sec. 32155

D. Consultation with Legal Counsel Regarding Gov't Code Sec. 54956.9(a)

Pending Litigation

Ε. Discussion of Pooled Insurance Claims Gov't Code Sec. 54956.95

F. Instructions to Bargaining Representatives Gov't Code Sec. 54957.6

Regarding Salaries, Fringe Benefits and Working Conditions

G. Consideration of Performance Evaluation of Gov't Code Sec. 54957 District Employees

H. Discussion of Report Involving Trade Secrets

H & S Code Sec. 32106

V. Reconvene to Public Session (Expected to start at 7:30 p.m. – Dal Cielo Conference Room)

A. Announcements from Closed Session

Jordan Battani

B. Approval to Implement Wage Reduction ACTION ITEM [To Be Distributed]

Deborah E. Stebbins

VI. Consent Agenda

- A. Approval of November 2, 2009 Minutes action ITEM [enclosure]
- B. Acceptance of October 2009 Financial Statements ACTION ITEM [enclosure]

VI. Regular Agenda

A. President's Report

Jordan Battani

B. Chief Executive Officer's Report

Deborah E. Stebbins

- 1. Recommendation on Mental Health
 Parity Implementation ACTION ITEM [enclosure]
- 2. Recommendation on Employee Assistance Program (EAP) Implementation ACTION ITEM [enclosure]
- 3. PACS / Diagnostic Imaging Update

C. Strategic Planning and Community Relations Report

Robert Bonta

- 1. Committee Report November 17, 2009
- D. Finance and Management Committee Report

1. Committee Report – November 25, 2009

Robert Bonta

E. Medical Staff President Report

Alka Sharma, MD

VIII. General Public Comments

- IX. Board Comments
- X. Adjournment

The next regularly scheduled board meeting is scheduled for January 11, 2009

Closed Session will begin at <u>6:00 p.m.</u> Open Session will follow at approximately 7:30 p.m.



CITY OF ALAMEDA HEALTH CARE DISTRICT

Minutes of the Board of Directors

November 2, 2009

Directors Present:

Robert Deutsch, MD Jordan Battani Robert Bonta

Medical Staff Present:

J. Michael McCormick

Alka Sharma, M.D.

Excused:

Legal Counsel Present:

Management Present: Deborah E. Stebbins

Kerry J. Easthope David A. Neapolitan

Thomas Driscoll, Esq.

Submitted by: Kristen Thorson

| Ac | Action | |
|----------|---|--|
| + | 1. Call to Order | Jordan Battani called the Open Session of the Board of Directors of the City of Alameda Health Care District to order at 6:10 p.m. |
| 4 | 2. Roll Call | Kristen Thorson called roll, noting that a quorum of Directors were present. |
| 3. | 3. Adjourn into Executive Closed Session | At 6:11 p.m. the meeting adjourned to Executive Closed Session. |
| 4 | 4. Reconvene to Public Session | Jordan Battani reconvened the meeting into public session at 7:35 p.m. and made the following closed session announcements. |

| vi. | Closed Session Announcements | [A] Minutes | [A] The Closed Session Minutes for the September 14, 2009 and October 12, 2009 were approved. |
|-----|---------------------------------|--|--|
| | | [B] Board Quality Report - September 2009 Performance Improvement Report | [B] The September 2009 Performance Improvement Report was accepted as presented. |
| | | [C] Medical Executive Committee Report and Approval of Credentialing Recommendations | [C] Medical Executive Committee Report and Approval of Credentialing Recommendations were approved as presented and indicated below. |

| Staff |
|-----------------|
| Medical |
| Reappointments- |

| Name | | Specialty | Status | Appointment Period |
|------|-----------------------|-----------------------|----------|---------------------|
| 0 | Eric Bain, MD | Radiology | Courtesy | 12/01/09 - 11/30/11 |
| 0 | Robert Brooks, MD | Anesthesiology | Active | 12/01/09 - 11/30/11 |
| 0 | David Bui, MD | Ophthalmology | Active | 12/01/09 - 11/30/11 |
| 0 | Robert Burri, MD | Orthopedics | Courtesy | 12/01/09 - 06/31/10 |
| 0 | Rakesh Donthineni, MD | Orthopedics | Courtesy | 12/01/09 - 11/30/11 |
| 0 | Kent Farney, MD | Gynecology | Active | 12/01/09 - 11/30/11 |
| 0 | Erik Gaensler, MD | Radiology | Courtesy | 12/01/09 - 11/30/11 |
| 0 | Camille Harrison, MD | Ophthalmology | Courtesy | 12/01/09 - 11/30/11 |
| 0 | Cindy Hsu, MD | Anesthesiology | Courtesy | 12/01/09 - 05/31/10 |
| 0 | Mona Kamdar, MD | Anesthesiology | Courtesy | 12/01/09 - 03/31/10 |
| 0 | James Karol, MD | Urology | Active | 12/01/09 - 11/30/11 |
| 0 | Robert Luu, MD | Anesthesiology | Courtesy | 12/01/09 - 11/30/11 |
| 0 | Robert Menard, MD | Plastic Surgery | Courtesy | 12/01/09 - 07/31/11 |
| 0 | Stephen Post, MD | Ophthalmology | Active | 12/01/09 - 11/30/11 |
| 0 | Randall Stettler, DDS | Oral Surgery | Courtesy | 12/01/09 - 07/31/11 |
| | | Maxillofacial Surgery | | |

| tesy 12/01/09 – 11/30/11 tesy 12/01/09 – 11/30/11 tesy 12/01/09 – 11/30/11 tesy 12/01/09 – 11/30/11 tesy 12/01/09 – 11/30/11 | Affiliation | Kaiser CEP/Emergency Dept. CEP/Emergency Dept. | | 12/01/09 -11/30/11 | | dura Domact | Procedure Request | Hysteroscopic Tubal Sterilizations | | | Director McCormick moved to approve the Consent Agenda as presented. Director Bonta |
|--|-------------|--|-----------|---------------------|-----------|---|-------------------|------------------------------------|-----------|--|--|
| Ophthalmology Oncology Pathology Ophthalmology Courtesy Courtesy Courtesy Urology | Specialty | Nurse Anesthetist Physician Assistant Physician Assistant | Specialty | Physician Assistant | Specialty | 1edicine 1edicine 1edicine | | OB/Gyn Hyste | Specialty | Physician Assistant General Surgery | 14, 2009 Minutes |
| Daniel Ting, MD Martha Tracy, MD Elizabeth Treynor, MD Delyse Williams, MD Robert Yan, MD Initial Appointment – Allied Health Professionals | | Carla diGiulio, CRNA Ingrid Pampalone, PA-C Sean Parkin, PA-C Reappointment – Allied Health Professionals | | Belinda Lee, PA-C | | Olivia Butt, MD Maria Militante-Miller, MD Liesl Pavlic, MD Pushpasree Sajja, MD New Procedure Request | | Olivia Butt, MD t ions | | Laura Carr, PA-C Matthew Dixon, MD | Agenda [A] Approval of September 14, 2009 Minutes [B] Approval of October 12, 2009 Minutes |
| O I O I O I O I O I O I O I O I O I O I | Name | O C C C C C C C C C C C C C C C C C C C | Name | o Be Proctoring | Name | Pro- | Name | Olivi Resignations | Name | 0 0 | 6. Consent Agenda |

| | [C] Acceptance of Augus | t 2009 Financi | of August 2009 Financial Statements | 4 | seconded the motion. The motion carried unanimously. |
|-------------------|--|--|--|---|--|
| | [D] Approval of Defineation of Privileges Form for Emergency Department Physician Assistants | on of Frivileg | es Form Ior E | mergency Department | |
| 7. Regular Agenda | A. President's Report | | | | Director Dartech more to |
| | 1. Approval of Ex Deadline | tending Distri | ct Board Vaca | Approval of Extending District Board Vacancy Application Deadline | approve extending the District Board Vacancy application |
| | The Board discussed extending the Board vacancy application deadline to Friday, November 20, 2009 to allow additional time for interested applicants to submit an application packet. As of Friday October, 30, 2009, there had been no applicant packages submitted to the district, however, there had been several inquiries and expressions of interest. | the Board va Iditional time by October, 3C ict, however, 1 | cancy applicat for interested), 2009, there I there had been | d extending the Board vacancy application deadline to Friday, to allow additional time for interested applicants to submit an As of Friday October, 30, 2009, there had been no applicant to the district, however, there had been several inquiries and est. | deadline to Friday, November 20, 2009 at 5:00 p.m. Director Bonta seconded the motion. The motion carried unanimously. |
| | B. Chief Executive Officers Report | rs Report | | | |
| | 1. Public Records Act Request The District received a request for information for the wages of all employees. The District has complied with the public records act request and has submitted the requested information. Although the District has not released this information in the past, as a public entity we are required by law to do so. The information requested a list of the names of all employees, their job title, and their wages for calendar year 2008. | Act Request for informatic the public rechough the Dise are required all employees | on for the wag cords act reque trict has not re by law to do s s, their job title | a request for information for the wages of all employees. plied with the public records act request and has submitted ation. Although the District has not released this information c entity we are required by law to do so. The information names of all employees, their job title, and their wages for | |
| | 2. General Statistics Ms. Stebbins reviewed that key statistic listed below noting that the emergency room visits and total surgeries were above budget by 9.9% and 8.4%, respectively. Overall average daily census was also above budget for the montl of October by 8% at 88.94. | cs vatatistic lister were above bu laily census w | ral Statistics ed that key statistic listed below noting that the esurgeries were above budget by 9.9% and 8.4%, I average daily census was also above budget for 88.94. | al Statistics de that key statistic listed below noting that the emergency surgeries were above budget by 9.9% and 8.4%, average daily census was also above budget for the month 88.94. | |
| | Statistics | October | October | September | |
| | Average Daily Census | 88.94 | 82.24 | 84.7 | |
| | Acute | 34.39 | 28 | 31.6 | |
| | Subacute | 33.94 | 32.74 | 34.27 | |

| 18.83 | 2,541 | 1,479 | 2,623 | 2,541 |
|-------------|--------------|-----------|-----------------|-----------------|
| 21.5 | 2,550 | 1,419 | 2,929 | 2,550 |
| 20.61 | 2,757 | 1,560 | 2,651 | 2,757 |
| South Shore | Patient Days | ER Visits | OP Registration | Total Surgeries |

Ms. Stebbins introduced Joyce Williams, RN as the Hospital's new Assistant Director of Nursing Services and Director of Perioperative Services.

positive response of 65.2% compared to the national data base of 65.3%. Hospital Administration. NRC Picker conducted the survey by mail or online. There were Management Team, to the employees through Town Halls and to elicit staff input Management's next steps with the survey results will be to present to the hospital the next survey to focus on some of the responses from this survey to see if areas Ms. Stebbins presented the highlights findings of the first Employee Satisfaction 191 respondents to the survey. Overall commitment to the Hospital indicated a Ms. Battani asked if management was surprised about the results. Ms. Stebbins survey was comprehensive and balanced. Ms. Stebbins said that she would like non-punitive responses to errors and organizational learning / access to training. Survey for Alameda Hospital. Results and copies of the survey are available in for improvement on the key areas. Director Battani asked what the timing was improvement. Areas for improvement included physical environment / safety, for the next survey. Ms. Stebbins stated that this survey would occur annually. punitive responses. Director Bonta asked if the management thought that the stated that she was a bit surprised about the responses of the non-punitive / Management has reviewed the survey and identified the top areas for 3. Overview of Employee Satisfaction Survey Results had improved.

C. Strategic Planning and Community Relations Report

1. Committee Report – October 19, 2009

Director Bonta reported that the October 19th committee was a special joint meeting of the Strategic Planning and the Finance and Management Committee to hear a presentation by Gary L. Hicks regarding debt financing. Mr. Hicks gave the committees an overview of the different options available for debt financing. Next steps will be to drill down the numbers internally to see what type of financing is most appropriate for the Hospital.

D. Finance and Management Committee Report

1. Committee Report – October 19, 2009

Director Bonta reported that the committee met on October 28, 2009. Mr. Neapolitan reviewed the September 2009 Financial Statements noting the following key points:

- Average daily census was 84.7 versus 83.5 budgeted
- Total gross patient revenue greater than budget by \$1.5 million

 Inpatient Programs were greater than budget by \$602,000 or 4.6%

 Outpatient Programs were greater than budget by \$900,000 or 9.2%
- Net Patient Revenue was greater than budget \$100,000 or 1.9%
- The profit for the month was \$4,000 compared to a budget of \$6,000
- ER Visits were 9.5 % greater than budget at 1,479.
- David Neapolitan updated the committee on the following other informational items:

David Neapolitan and Phyllis Weiss gave a brief overview of the Hospital's self funded insurance plan, noting that healthcare costs continue to rise. As the Hospital begins the renewal process, management wanted to inform the committee of potential increases in these costs. Factors that are contributing to the increased costs include: several high dollar claims and there have also been plan changes over the past year that are contributing to the rising cost of health care for the hospital's employees.

2. CFO Report

Mr. Neapolitan presented follow-up information from the last board meeting and the auditor's report from Rick Jackson. The auditor, Rick Jackson, presented a comparison of Alameda Hospital and other like hospitals for key areas and indicators. At the request of the Board for more information about these key indicators, Mr. Neapolitan researched the key areas through data from the Office of Statewide Planning and Development (OSHPD) to compare with Alameda Hospital. Areas included, Average Length of Stay, Gross Revenue per adjusted

| | patient day, percentage of net patient revenue, Medicare net percentage of revenue, Third Party net percentage of revenue, Expenses per adjusted patient day, and FTE's per adjusted occupied bed. Copies of the presentation are available in Administration. | |
|-------------------------------|--|---|
| | E. Medical Staff President's Report | |
| | Dr. Alka Sharma informed the Board of Directors that the Hospital has been awarded a 4 year accreditation of its Continuing Medical Education (CME) program. Director Battani congratulated the Medical Staff and Hospital for the achievement. | |
| 8. General Public Comments | None at this time | |
| 9. Board Comments | Ms. Thorson informed the Board that the Board videos are now posted on the Hospital website. | |
| 10. Adjournment | | A motion was made to adjourn the meeting and being no further business, the meeting was adjourned at 8:45 p.m. |

| | Jordan Battani | President |
|---------|----------------|-----------|
| Attest: | | |

Robert Bonta Secretary

THE CITY OF ALAMEDA HEALTH CARE DISTRICT

ALAMEDA HOSPITAL

UNAUDITED FINANCIAL STATEMENTS

FOR THE PERIOD ENDING OCTOBER 31, 2009

CITY OF ALAMEDA HEALTH CARE DISTRICT ALAMEDA HOSPITAL October 31, 2009

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| Key Statistics for Current Month and Year-to-Date | 16 |

ALAMEDA HOSPITAL MANAGEMENT DISCUSSION AND ANALYSIS OCTOBER 31, 2009

The management of the Alameda Hospital (the "Hospital") has prepared this discussion and analysis in order to provide an overview of the Hospital's performance for the period ending October 31, 2009 in accordance with the Governmental Accounting Standards Board Statement No. 34, *Basic Financials Statements; Management's Discussion and Analysis for State and Local Governments*. The intent of this document is to provide additional information on the Hospital's financial performance as a whole.

Financial Overview as of October 31, 2009

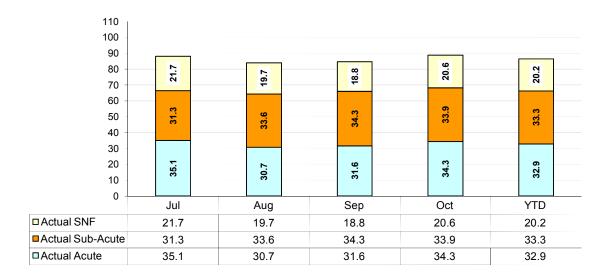
- Gross patient revenue was greater than budget by \$1,813,000 or 7.6%. Inpatient revenue was greater than budgeted by 11.2% and outpatient revenue was greater than budgeted by 3.0%. On an adjusted patient day basis gross patient revenue was \$5,373 compared to a budgeted amount of \$5,218 or a 3.0% favorable variance.
- Total patient days were 2,754 compared to the prior month's total patient days of 2,541 and the prior year's 2,723 total patient days. The average daily acute care census was 34.3 compared to a budget of 28.0 and an actual average daily census of 31.6 in the prior month; the average daily Sub-Acute census was 33.9 versus a budget of 32.7 and 34.3 in the prior month and the South Shore unit had an average daily census of 20.6 versus a budget of 21.5 and prior month census of 18.8, respectively.
- ER visits were 1,560 or 9.9% greater than the budgeted 1,419 visits and were greater than the prior year's visits of 1,379.
- Total surgery cases were 9.6% greater than budget, with Kaiser surgical cases making up 69.7% of the 524 total cases. Alameda physician surgical cases were 159 cases as compared to 165 cases in September.
- Combined excess revenues over expense (profit) for October was \$36,000 versus a budgeted excess of revenues over expense (profit) of \$23,000.
- Total assets decreased by \$1,129,177 from the prior month as a result of a decrease in current assets of \$1,109,437 and an increase in restricted contributions of \$8,212 offset by a decrease in net fixed assets of \$27,952. The following items make up the decrease in current assets:
 - ➤ Total unrestricted cash and cash equivalents for October decreased by \$1,314,005 which resulted in our unrestricted day's cash on hand decreasing to 4.5 days at October 31, 2009. This was the result of three paid payrolls falling in the month of October.
 - Net patient accounts receivable increased in October by \$164,076 compared to a increase of \$9,367 in September. Day's in outstanding receivables increased slightly to 50.9 as compared to 49.7 in August.
- Total liabilities decreased by \$1,263,882 compared to a decrease of \$118,797 in the prior month. This decrease was the result of the following:
 - Accounts payable decreased by \$47,352 from the prior month. As a result of this decrease the average accounts payable payment period decreased in October to 52.2 from 55.7 as of September 30, 2009.
 - ➤ Payroll and benefit related accruals decreased by \$672,085 from the prior month. This decrease was primarily the result of decreased accrued payroll of \$1,035,528 resulting from the timing of the actual paid payroll offset

by increased payroll tax liabilities (\$376,695) that were paid subsequent to the end of the month.

➤ Other liabilities decreased by \$500,140 primarily as a result of the amortization of one month's deferred revenue related to the 2009/2010 parcel tax revenues.

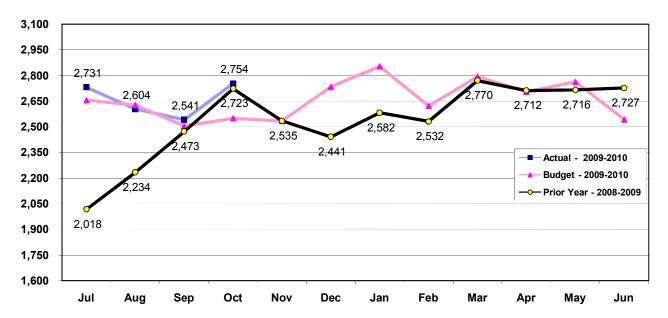
Volumes

The combined actual daily census was 88.8 versus a budget of 82.3. This favorable variance was primarily the result of the Acute and Sub-Acute programs that had favorable variances of 6.3 and 1.2 ADC's greater than budget respectively. The Skilled Nursing program average daily census was 20.6 versus a budget of 21.5.



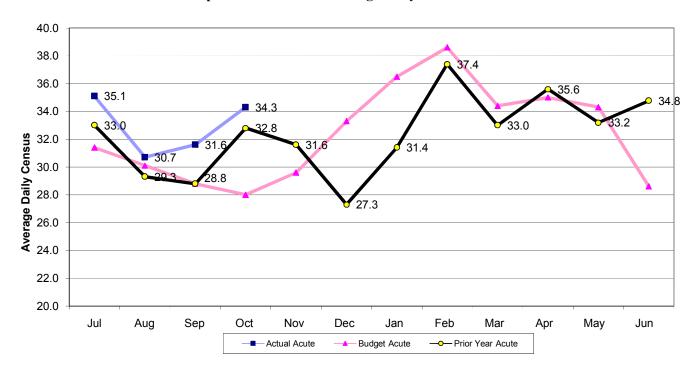
Total patient days in October were 8.0% greater than budgeted and were 1.1% greater than the prior year. The following graph shows the total patient days by month for fiscal year 2010 including South Shore.





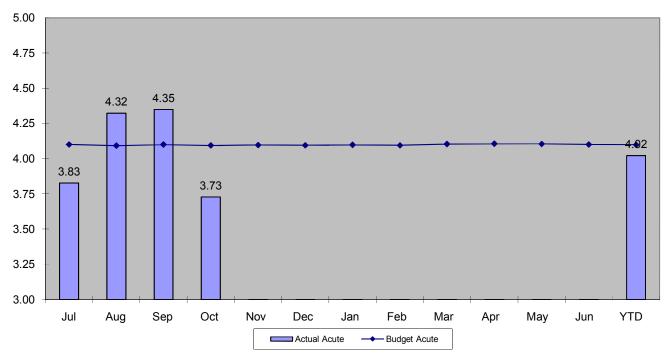
Separating the inpatient components of our volumes for the month of October we see that the acute care patient days were 22.5% (195 days) greater than budgeted and were 4.6% greater than the prior year's average daily census.

Inpatient Acute Care Average Daily Census



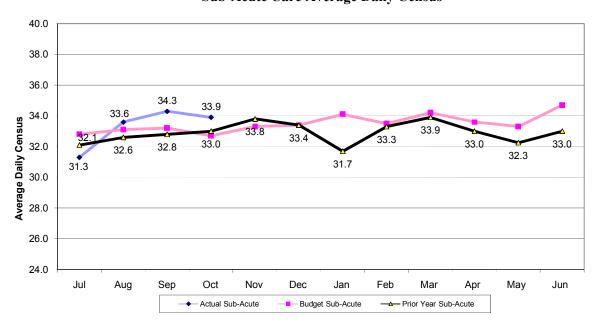
The average length of stay (ALOS) decined to 3.73 days for the month of October. For the first quarter our ALOS is 4.02 which is slightly lower than our projected year to date ALOS of 4.10, and is shown in the graph below.

Average Length of Stay



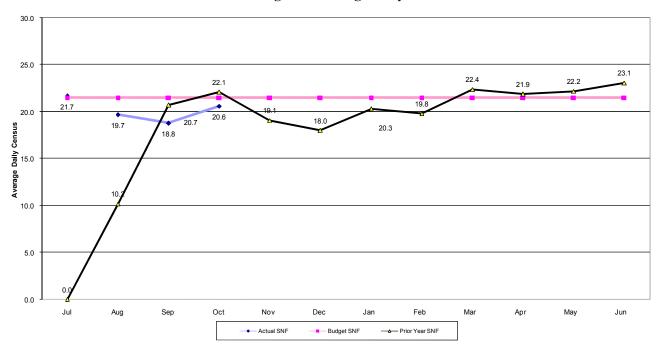
The Sub-Acute programs patient days were 3.6% greater than budget or 37. The graph below shows the Sub-Acute programs average daily census for the current fiscal year as compared to budget and the prior year.

Sub-Acute Care Average Daily Census

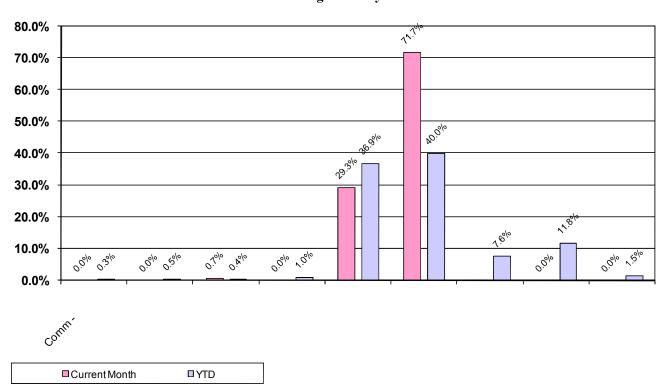


The Skilled Nursing Unit (South Shore) patient days were 4.2% less than budgeted for the month of October. The following graphs show the Skilled Nursing Unit average daily census as compared to budget by month and the payor mix experienced during the current month.

Skilled Nursing Unit Average Daily Census

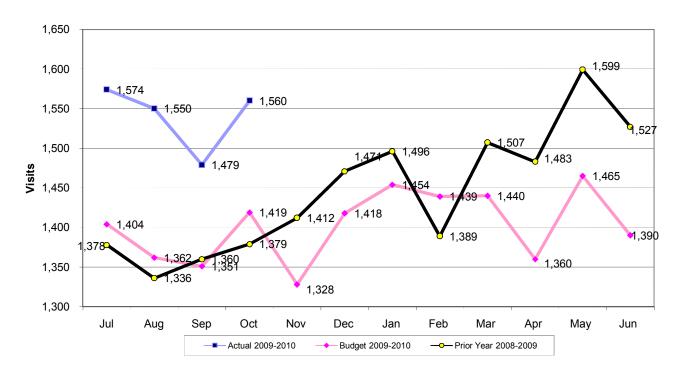


Skilled Nursing Unit Payor Mix



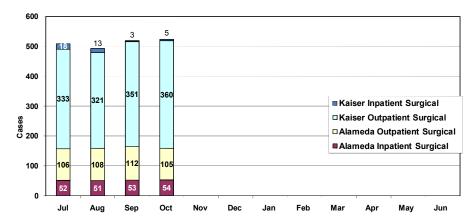
August ER visits were 9.9% greater than budgeted for the month.

Emergency Care Center Visits



Surgery cases were 524 versus the 478 budgeted and 537 in the prior year. In October, Alameda physician cases decreased slightly over the prior month to 159 cases versus 165 in September. Kaiser related cases in October increased to 365 as compared to the 354 cases performed in September. This increase in Kaiser Same Day volume also resulted in an increase in Surgery revenue (\$92,000). This increase in activity resulted in our reimbursement for Kaiser Outpatient cases in October to declined to 18.7% from 19.1% in the prior month.

Surgical Cases

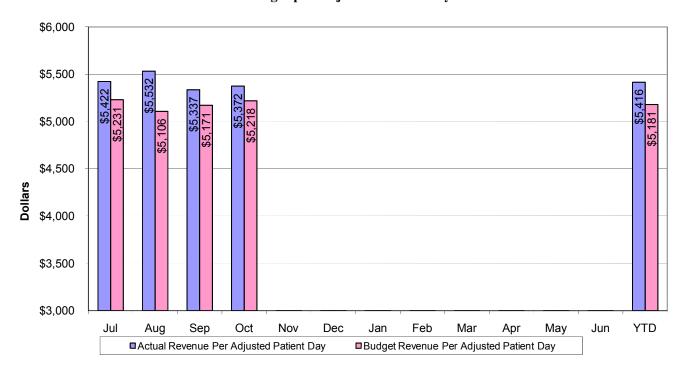


Income Statement - Hospital Only

Gross Patient Charges

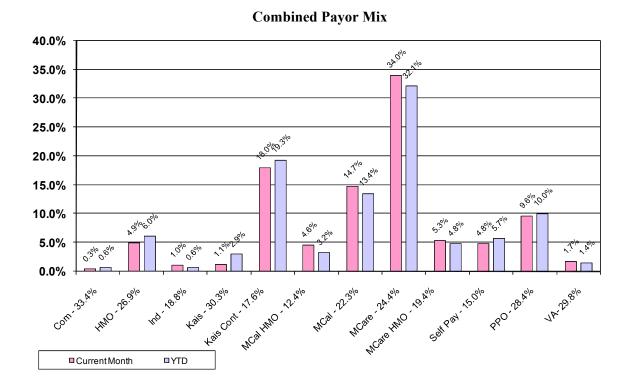
Gross patient charges in October were greater than budgeted by \$1,813,000. This favorable variance was comprised of favorable variances of \$1,491,000,000 and \$322,000 in inpatient and outpatient revenues respectively. On an adjusted patient day basis total patient revenue was \$5,373 versus the budgeted \$5,218 or a 3.0% favorable variance from budget for the month of October.

Gross Charges per Adjusted Patient Day

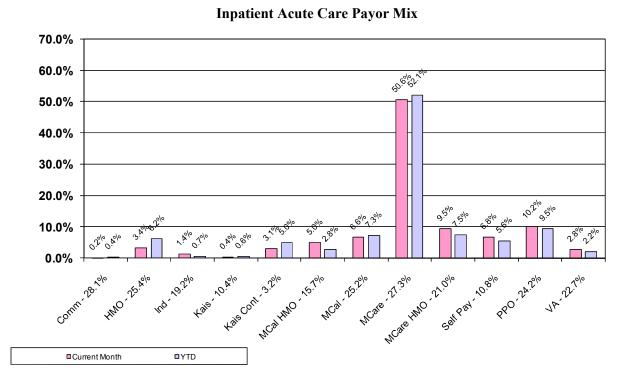


Payor Mix

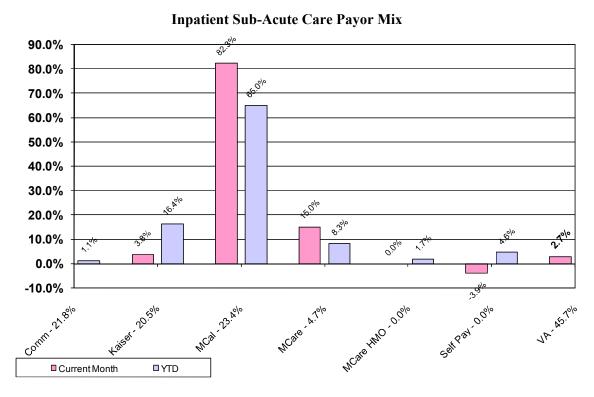
Medicare total gross revenue in October made up 34.0% our total gross patient charges which is slightly higher than the 32.7% in the prior month. Kaiser was again the second largest source of gross patient revenues at 19.1% follwood by Medi-Cal utilization at 14.7% and the combined HMO / PPO volume at 14.5%. The graph on the following page shows the percentage of revenues generated by each of the major payors for the current month as well as the current months expected reimbursement for each payor.



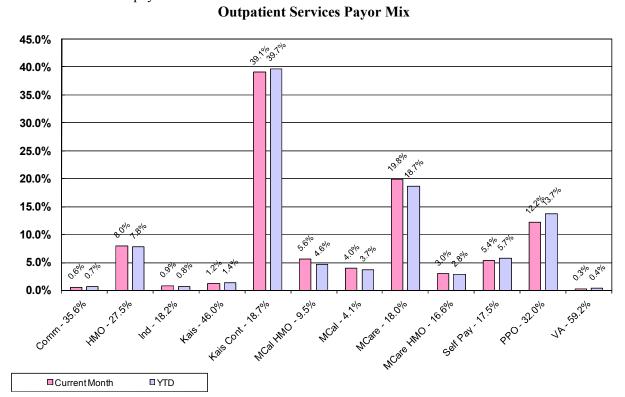
On the Hospital's inpatient acute care business, current month gross Medicare charges were 50.6% of our total inpatient acute care gross revenues. In October there was one case that hit outlier thresholds which favorably impacted net patient revenues coupled with a shift to higher reimbursing DRG coded accounts from that of the previous month. Despite a decline in the Medicare Case Mix Index (CMI) a decreased from 1.4687 in September to 1.3620 in October, the combination of DRG account classifications and the one outlier case, our expected reimbursement for Medicare inpatient cases increased from September's estimate of 24.9% to 27.3% in October.



In October the Sub-Acute care program again was dominated by Medi-Cal utilization of 82.3%. The following graph shows the payor mix for October and the expected reimbursement rate for each payor.



The outpatient gross revenue payor mix for October was comprised of 40.3% Kaiser, 19.8% Medicare, 12.2% PPO and 8.0% HMO. The graph below shows the current month outpatient payor mix and expected level of reimbursement for each payor.



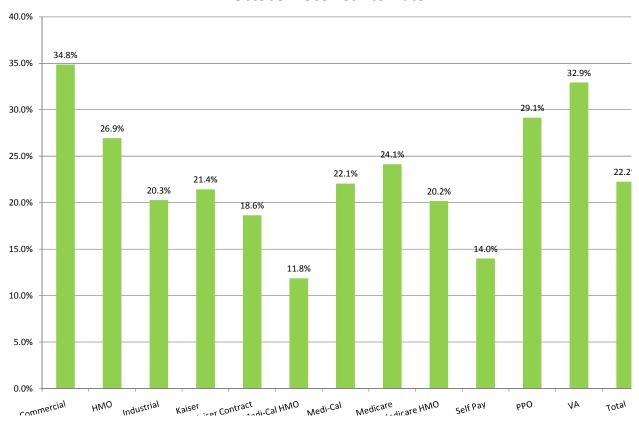
Deductions from Revenue

Contractual allowances are computed as deductions from gross patient revenues based on the difference between gross patient charges and the contractually agreed upon rates of reimbursement with third party government-based programs such as Medicare, Medi-Cal and other third party payors such as Blue Cross. In the month of October contractual allowances, bad debt and charity adjustments (as a percentage of gross patient charges) were 77.2% versus the budgeted 77.0%.

Net Patient Service Revenue

Net patient service revenues are the resulting difference between gross patient charges and the deductions from revenue. This difference reflects what the anticipated cash payments the Hospital is expecting to receive for the services provided. The graph on the following page shows the level of reimbursement that the Hospital has estimated for fiscal year 2010 by major payor category.

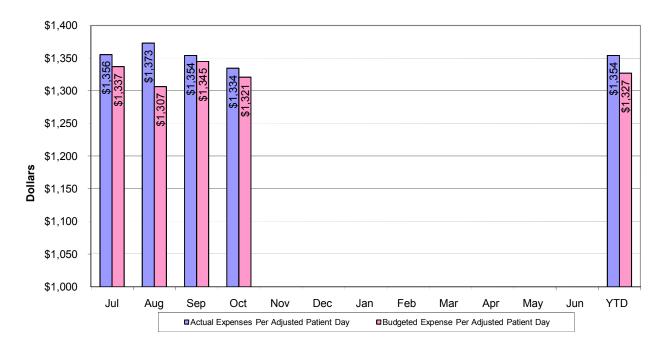
Average Reimbursement % by Payor October 2009 Year-to-Date



Total Operating Expenses

Total operating expenses were greater than the fixed budget by \$337,000 or 5.6%. On an adjusted patient day basis, our cost per adjusted patient day was \$1,335 which was \$14 per adjusted patient day unfavorable to budget. This variance in expenses per adjusted patient day was primarily the result of an unfavorable variances in salaries and supplies. The graph on the following page shows the hospital operating expenses on an adjusted patient day basis for the 2010 fiscal year by month and is followed by explanations of the significant areas of variance that were experienced in the current month.

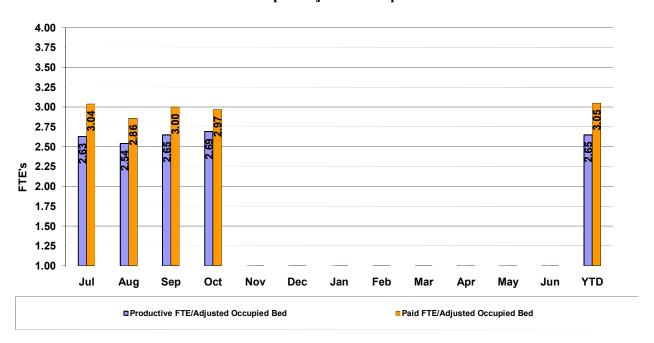
Expenses per Adjusted Patient Day



Salary and Registry Expenses

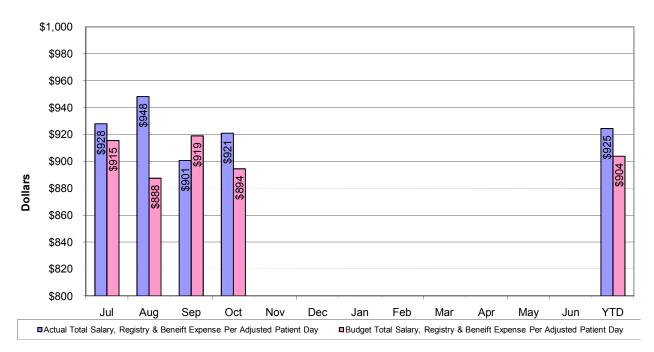
Salary and registry costs combined were unfavorable to the fixed budget by \$281,000 but were \$29 per adjusted patient day unfavorable to budget in October. This variance was driven by unfavorable variance in the acute nursing units, surgery and the lab. In addition, there was an additional \$45,000 of salary expense for the OB/GYN Clinic that were inadverntly omitted from the first quarters financial reports. On an adjusted occupied bed basis, productive FTE's were 2.69 in October versus the budgeted 2.58. The graph below shows the productive and paid FTE's per adjusted occupied bed for FY 2010 by month and year to date.

FTE's per Adjusted Occupied Bed



Benefits

Benefit costs were \$30,000 unfavorable to the fixed budget but were \$2 favorable to budget on an adjusted patient day basis in October. The following graph shows the combined salary, registry and benefit costs on an adjusted patient basis for FY 2010 by month.



Salary, Registry and Benefit Cost per APD

Supplies

The supplies expense category was unfavorable to budget by \$161,000. This unfavorable variance from the fixed budget was primarily the result of increased prosthetics (\$55,000), lab supplies (\$16,000) and pharmacy costs (\$93,000) in October that were the result of the current month's activities.

Purchased Services

Purchased services expenses were over budget by \$20,000 as a result of the first quarterly installment (\$27,500) for participation in the Advisory Board's Revenue Cycle Compass program which will be used to minimize our RAC exposure.

Depreciation and Amortization

Depreciation and amortization expense was \$32,000 less than budgeted in October as a result of various pieces of equipment that were purchased in 2004 which became fully depreciated in June 2009.

The following pages include the detailed financial statements for the three months ended September 30, 2009.

ALAMEDA HOSPITAL Balance Sheet October 31, 2009

| | c | october 31, 2009 | Se | ptember 30, 2009 | | Audited June 30, 2009 |
|--|----|----------------------|------|----------------------|---|-----------------------------|
| Assets | | | | | | |
| Current assets: | | | | | | |
| Cash and cash equivalents | \$ | 906,808 | \$ | 2,220,813 | \$ | 1,866,540 |
| Net Accounts Receivable | | 9,576,869 | | 9,412,793 | | 10,069,536 |
| Net Accounts Receivable % | | 22.58% | | 22.58% | | 22.15% |
| Inventories Est.Third-party payer settlement receivable | | 1,289,265 469,013 | | 1,299,302 458,928 | | 1,291,072 351,648 |
| Other assets | | 7,086,211 | | 7,045,767 | | 6,920,987 |
| Total Current Assets | | 19,328,166 | | 20,437,603 | | 20,499,783 |
| | | | | | | |
| Restricted by contributors and grantors for capital acquisitions and research-Jaber Estate | | 504,469 | | 496,257 | | 468,209 |
| Total Non-Current Assets | | 504,469 | ~~~~ | 496,257 | | 468,209 |
| | | 304,409 | | 490,231 | *************************************** | 408,209 |
| Fixed Assets: Land Depreciable capital assets, net of accumulated | | 877,945 | | 877,945 | | 877,945 |
| depreciation Total fixed assets, net of accumulated | | 5,878,594 | | 5,906,546 | | 6,029,967 |
| depreciation | | 6,756,539 | | 6,784,491 | | 6,907,912 |
| Total Assets | \$ | 26,589,174 | \$ | 27,718,351 | \$ | 27,875,904 |
| Liabilities and Net Assets | | | | | | |
| Current Liabilities: | | | | | | |
| Current portion of long term debt | \$ | 455,590 | \$ | 458,979 | \$ | 436,733 |
| Accounts payable and accrued expenses | | 6,413,321 | | 6,460,673 | | 6,244,967 |
| Payroll and benefit related accruals | | 4,179,405 | | 4,851,490 | | 3,765,683 |
| Est.Third-party payer settlement payable | | 193,412 | | 200,000 | | 306,588 |
| Other liabilities | | 5,466,046 | | 5,966,186 | | 7,274,242 |
| Total Current Liabilities | | 16,707,774 | | 17,937,328 | | 18,028,213 |
| Long-Term Liabilities: | | | | | | |
| Debt borrowings net of current maturities | | 1,552,003 | | 1,586,331 | | 1,733,631 |
| Total Long-Term Liabilities | | 1,552,003 | | 1,586,331 | | 1,733,631 |
| 5 | | | | | | |
| Total Liabilities | | 18,259,777 | | 19,523,659 | | 19,761,844 |
| Net Assets | | | | | | |
| Unrestricted Funds | | 7,758,253 | | 7,671,760 | | 7,615,851 |
| Restricted Funds | | 571,144 | | 522,932 | | 498,209 |
| Net Assets | | 8,329,397 | | 8,194,692 | | 8,114,060 |
| Total Liabilities and Net Assets | \$ | 26,589,174 | \$ | 27,718,351 | | 27,875,904 |

City of Alameda Health Care District Statements of Operations October 31, 2009 S's in thousands

| | | | Current Month | | | | | Year-to-Date | e | |
|--|--------|-----------|---------------|------------|------------|-----------|-------------|--------------|------------|------------|
| | Actual | Budget | \$ Variance | % Variance | Prior Year | Actual | Budget | \$ Variance | % Variance | Prior Year |
| Revenues | | | | | | | | | | |
| Gross Inpatient Revenues \$ | 14,796 | \$ 13,305 | \$ 1,491 | 11.2% \$ | 13,434 | \$ 57,563 | 3 \$ 53,565 | \$ 3,998 | | \$ 51,787 |
| Gross Outpatient Revenues | 10,926 | 10,603 | 322 | 3.0% | 10,207 | 43,762 | 40,807 | 2,955 | | 39,459 |
| Total Gross Revenues | 25,722 | 23,908 | 1,813 | 7.6% | 23,641 | 101,325 | | 6,952 | 7.4% | 91,246 |
| Contractual Deductions | 19,178 | 17,885 | (1,293) | -7.2% | 17,819 | 75,735 | | (5,479) | · | 67,229 |
| Bad Debts | 645 | 448 | (198) | -44.1% | 496 | 2,101 | | (342) | • | 2,967 |
| Charity and Other Adjustments | 24 | 87 | 63 | 72.6% | 198 | 318 | 340 | 22 | 6.5% | 458 |
| Net Patient Revenues | 5,875 | 5,489 | 386 | 7.0% | 5,128 | 23,171 | 1 22,019 | 1,153 | | 20,592 |
| Net Patient Revenue % | 22.8% | 23.0% | | | 21.7% | 22.9% | | ٧٥ | | 22.6% |
| Net Clinic Revenue | 35 | 64 | (29) | -45.5% | • | 44 | 1 193 | (149) | 9) -77.2% | ı |
| Other Operating Revenue | 22 | 15 | 7 | 45.4% | 11 | 291 | 09 | 231 | 381.7% | 44 |
| Total Revenues | 5,932 | 5,568 | 363 | 6.5% | 5,139 | 23,506 | 22,272 | 1,235 | 5.5% | 20,636 |
| Expenses | | | | | | | | | | |
| Salaries | 3,317 | 3,036 | (280) | -9.2% | 2,933 | 12,891 | 12,217 | (674) | 4) -5.5% | 11,285 |
| Registry | 167 | 166 | (1) | -0.8% | 225 | 739 | | | 2) -10.8% | 824 |
| Benefits | 926 | 968 | (30) | -3.3% | 824 | 3,667 | 7 3,579 | (88) | 8) -2.5% | 3,363 |
| Professional Fees | 216 | 349 | 133 | 38.1% | 295 | 1,229 | | 154 | 4 11.2% | 1,250 |
| Supplies | 947 | 786 | (161) | -20.5% | 807 | 3,659 | 3,086 | (572) | 2) -18.5% | 3,094 |
| Purchased Services | 422 | 402 | (20) | -5.0% | 253 | 1,628 | | (44) | 4) -2.8% | 1,290 |
| Rents and Leases | 75 | 71 | (3) | -4.5% | 63 | 280 |) 283 | | 4 1.2% | 243 |
| Utilities and Telephone | 81 | 42 | (1) | -1.7% | 71 | 294 | 1 315 | 20 | 0 6.5% | 286 |
| Insurance | 44 | 46 | 2 | 4.2% | 3 | 180 |) 183 | | 3 1.7% | 143 |
| Depreciation and amortization | 101 | 133 | 32 | 23.7% | 122 | 403 | 3 527 | 124 | 4 23.6% | 494 |
| Other Opertaing Expenses | 94 | 87 | (7) | -7.7% | 85 | 366 | 347 | (19) | 9) -5.6% | 282 |
| Total Expenses | 6,389 | 6,052 | (337) | -5.6% | 5,681 | 25,336 | 24,172 | (1,164) | 4) -4.8% | 22,554 |
| Operating gain (loss) | (458) | (484) | 26 | 5.4% | (542) | (1,830) | (1,901) | 71 | 1 -3.7% | (1,918) |
| Non-Operating Income / (Expense) Net Non-Operating Income / (Expense) | 493 | 507 | (14) | -2.7% | 491 | 1,972 | 2,028 | (99) | 5)2.7% | 1,958 |
| Excess of Revenues Over Expenses \$ | 36 | \$ 23 | s 12 | 53.5% \$ | (51) | \$ 142 | 2 \$ 127 | S | | \$ 41 |

City of Alameda Health Care District Statements of Operations - Per Adjusted Patient Day October 31, 2009

| | | | Current Month | | | | | | Year-to-Date | | |
|--------------------------------------|--------|----------|---------------|------------|------------|---------------|----------|--------|--------------|------------|------------|
| | Actual | Budget | \$ Variance | % Variance | Prior Year | Ā | Actual | Budget | \$ Variance | % Variance | Prior Year |
| Revenues | | | | | | | | | | | |
| Gross Inpatient Revenues \$ | 3,091 | \$ 2,904 | \$ 187 | 6.4% \$ | 2,804 | 69 | 3,076 \$ | 2,941 | \$ 135 | 4.6% | \$ 3,112 |
| Gross Outpatient Revenues | 2,282 | 2,314 | (32) | -1.4% | 2,130 | | 2,339 | 2,240 | 86 | 4.4% | 2,371 |
| Total Gross Revenues | 5,373 | 5,218 | 155 | 3.0% | 4,934 | | 5,415 | 5,181 | 234 | 4.5% | 5,484 |
| Contractual Deductions | 4,006 | 3,903 | (103) | -2.6% | 3,719 | | 4,048 | 3,857 | (190) | -4.9% | 4,040 |
| Bad Debts | 135 | 86 | (37) | -37.9% | 103 | | 112 | 16 | (16) | -16.3% | 178 |
| Charity and Other Adjustments | 5 | 61 | 14 | 73.8% | 41 | | 17 | 19 | 2 | 8.9% | 28 |
| Net Patient Revenues | 1,227 | 1,198 | 29 | 2.4% | 1,070 | | 1,238 | 1,209 | 29 | 2.4% | 1,238 |
| Net Patient Revenue % | 22.8% | 23.0% | | | 21.7% | | 22.9% | 23.3% | | | 22.6% |
| Net Clinic Revenue | 7 | 14 | (7) | -47.8% | 1 | | 2 | 11 | (8) | -77.8% | ı |
| Other Operating Revenue | 5 | 33 | - | 39.2% | 2 | | 16 | 3 | 12 | 368.9% | 3 |
| Total Revenues | 1,239 | 1,215 | 24 | 2.0% | 1,072 | | 1,256 | 1,223 | 33 | 2.7% | 1,240 |
| Expenses | | | | | | | | | | | |
| Salaries | 693 | 663 | (30) | -4.5% | 612 | | 689 | 671 | (18) | -2.7% | 829 |
| Registry | 35 | 36 | 1 | 3.6% | 47 | | 40 | 37 | (3) | -7.8% | 50 |
| Benefits | 193 | 196 | 2 | 1.1% | 15 | | 196 | 197 | | 0.3% | 202 |
| Professional Fees | 45 | 76 | 31 | 40.8% | 62 | | 99 | 9/ | 10 | 13.5% | 75 |
| Supplies | 198 | 172 | (26) | -15.3% | 168 | | 196 | 169 | (26) | -15.4% | 186 |
| Purchased Services | 88 | 88 | (0) | -0.5% | 53 | | 87 | 87 | (0) | %0.0 | 78 |
| Rents and Leases | 16 | 16 | (0) | %0.0 | 13 | | 15 | 16 | | 3.9% | 15 |
| Utilities and Telephone | 17 | 17 | 0 | 2.7% | 15 | | 16 | 17 | 2 | %0.6 | 17 |
| Insurance | 6 | 10 | 1 | 8.3% | · | | 10 | 10 | 0 | 4.3% | 6 |
| Depreciation and Amortization | 21 | 29 | ∞ | 27.0% | 26 | | 22 | 29 | 7 | 25.6% | 30 |
| Other Operating Expenses | 20 | 19 | (1) | -3.1% | 18 | | 20 | 19 | (1) | -2.7% | 17 |
| Total Expenses | 1,335 | 1,321 | (14) | -1.0% | 1,029 | | 1,354 | 1,327 | (27) | -2.0% | 1,355 |
| Operating Gain / (Loss) | (96) | (106) | 10 | %5'6 | 44 | | (98) | (104) | 7 | -6.3% | (115) |
| Net Non-Operating Income / (Expense) | 103 | 111 | (8) | -6.9% | 103 | | 105 | 11 | (9) | -5.3% | 118 |
| Excess of Revenues Over Expenses | 7 | S | \$ 2 | 46.9% \$ | 146 | S | 8 | | \$ 1 | 8.7% | \$ 3 |

| · | ACTUAL OCTOBER 2009 | CURRENT FIXED BUDGET | VARIANCE (<u>UNDER) OVE</u> R | % | OCTOBER 2008 | YTD OCTOBER 2009 | YTD FIXED BUDGET | VARIANCE | % | YTD OCTOBER 2008 | |
|--|----------------------------------|----------------------------------|-----------------------------------|----------------------------------|----------------------------------|------------------------------------|------------------------------------|--------------------------------|----------------------------------|------------------------------------|--|
| Discharges: Total Acute Total Sub-Acute Total Skilled Nursing | 285 | 212 4 4 13 229 | 73 (3) | 34.4% -75.0% 7.7% 31.0% | 253 4 4 17 274 | 1,007 6 52 1,065 | 888 15 52 955 | (9) | 13.4% -60.0% 0.0% 11.5% | 926 15 31 972 | |
| Patient Days: Total Acute Total Sub-Acute Total Skilled Nursing | 1,063 1,052 639 2,754 | 868 1,015 667 2,550 | 195 37 (28) 204 | 22.5% 3.6% -4.2% 8.0% | 1,016 1,023 684 2,723 | 4,049 4,093 2,488 10,630 | 3,638 4,054 2,646 10,338 | 411 39 (158) 292 | 11.3% 1.0% -6.0% 2.8% | 3,810 4,015 1,619 9,444 | |
| Average Length of Stay Total Acute | 3.73 | 4.09 | (0.36) | -8.9% - | 4.02 20.4 | 4.02 | 4.10 | (0.08) | -1.9% | 25 | |
| Average Daily Census Total Acute Total Sub-Acute Total Skilled Nursing | 34.29 33.94 20.61 88.84 | 28.00 32.74 21.52 82.26 | 6.29 1.19 (0.90) 6.58 | 22.5% 3.6% -4.2% 8.0% | 32.77 33.00 22.06 87.84 | 32.92 33.28 20.23 86.42 | 29.58 32.96 21.51 84.05 | 3.34 0.32 (1.28) 3.66 | 11.3% 1.0% -6.0% 4.4% | 30.98 32.64 21.30 84.92 | |
| Emergency Room Visits | 1,560 | 1,419 | 141 | %6.6 | 1,379 | 6,163 | 5,536 | 627 | 11.3% | 5,453 | |
| Outpatient Registrations | 2,651 | 2,929 | (278) | -9.5% | 2,713 | 10,342 | 10,187 | 155 | 1.5% | 10,236 | |
| Surgery Cases: Inpatient Outpatient | 59 465 524 | 59 419 478 | 46 | 0.0% 11.0% 9.6% | 71 466 537 | 249 1,796 2,045 | 213 1,612 1,825 | 36 184 220 | 16.9% 11.4% 12.1% | 241 1,745 1,986 | |
| Kaiser Inpatient Cases Kaiser Eye Cases Kaiser Outpatient Cases <i>Total Kaiser Cases</i> % Kaiser Cases | 5 172 188 365 69.7% | 11 174 142 327 68.4% | (6) (2) 46 38 | -1.1% 32.4% 11.6% | 7 187 177 371 69.1% | 39 665 700 1,404 68.7% | 37 623 580 1,240 67.9% | 2 42 120 164 | - 6.7% 20.7% 13.2% | 35 668 648 1,351 68.0% | |
| Adjusted Occupied Bed | 154.44 | 147.81 | (6.63) | -4.5% | 154.57 | 152.12 | 148.05 | 4.07 | 2.7% | 135.28 | |
| Productive FTE | 415.55 | 381.22 | (34.33) | %0.6- | 385.12 | 399,98 | 382.17 | (17.81) | -4.7% | 364.13 | |
| Total FTE | 458.98 | 430.76 | (28.22) | -6.6% | 430.48 | 451.43 | 436.58 | (14.85) | -3.4% | 414.51 | |
| Productive FTE/Adj. Occ. Bed | 2.69 | 2.58 | (0.11) | -4.3% | 2.49 | 2.63 | 2.58 | (0.05) | -1.9% | 2.69 | |
| Total FTE/ Adj. Occ. Bed | 2.97 | 2.91 | (0.06) | -2.0% | 2.79 | 2.97 | 2.95 | (0.02) | %9.0- | 3.06 | |



CITY OF ALAMEDA HEALTH CARE DISTRICT

DATE: December 9, 2009

TO: City of Alameda Health Care District Board of Directors

FROM: Deborah E. Stebbins, CEO

SUBJECT: Recommendation on Mental Health Parity Implementation

Recommendation:

Management recommends that the Board of Directors delay a decision to implement an upgrade in mental health benefits to mirror medical benefits in coverage and treatment limits this plan year and review it for potential implementation in 2011.

Background:

- 1. The Mental Health Parity Act of 1996 (MHPA) and the Mental Health Parity & Addiction Equity Act of 2008 (MHPAEA) require that mental health benefits mirror medical benefits in coverage and treatment limits in a group health plan.
- 2. Key changes made by MHPAEA are effective for plan years beginning 10/3/09.
- 3. There is a waiver of MHPA/MHPAEA set forth by the federal government that applies to public entities, including district hospitals, which would allow Alameda Hospital to either:
 - a. Maintain the current level of benefits (no expansion), or
 - b. Delay implementation of MHPA/MHPAEA until a different plan year
- 4. Currently the Alameda Hospital group health plan allows coverage for mental health and substance abuse treatment but restricts the number of visits per year (50 visits inpatient/outpatient) and has an applied deductible (both in and out of network) which would need to be changed to mirror the medical plan designs in order to comply with MHPA/MHPAEA.
- 5. Using their data bank as a resource, our Broker, Mercer <u>estimates</u> that these expanded benefits would cost \$40,000 annually.

Discussion:

Philosophically, management concurs with the parity between mental health and medical health benefits for our employees. Given the current economic climate, we feel this decision could be deferred for reconsideration at the start of the next plan year.



CITY OF ALAMEDA HEALTH CARE DISTRICT

DATE: December 9, 2009

TO: City of Alameda Health Care District, Board of Directors

FROM: Deborah Stebbins

SUBJECT: Employee Assistance Program (EAP)

Recommendation:

Management recommends expanding our Employee Assistance Program (EAP) benefits from the limited service model currently in place (telephonic consultation only) to Managed Health Network (MHN) offering face-to-face consults. These EAP benefits cost \$16.32 per employee per year, annual cost of approximately \$10,000.

Background:

Alameda Hospital currently has an EAP through Magellan Health which employees and their eligible dependents can access on a limited basis and on a telephonic basis only. The current plan does not offer management coaching skills nor employee in-service opportunities.

Based on the feedback we received from the Employee Satisfaction Survey, employees felt an EAP would assist them with everyday life and work stresses.

The selection process for a new EAP compared four vendors and included the EAP currently being offered. Benefits levels were examined for each company, (e.g., telephonic coverage vs. face-to-face coverage, management assistance, in-service training). Calls were placed to current user Hospitals (comparable in size to ours) to determine satisfaction and service levels with the company each hospital used. Each of the EAP websites was evaluated to ensure easy access and understanding for our employees.

Discussion:

The EAP will benefit employees and their eligible dependents with various life stress issues and will assist Managers and Supervisors with effective employee coaching techniques and can be used for employee in-service trainings.

- 1. Services offered through MHN:
 - a. Clinical Counseling-Employee can choose either telephonic or face-to-face consultation.
 - b. Online Member Services
 - c. Client Services
- 2. Management Consultation unlimited telephonic for assistance with handling difficult workplace situations and troubled employees.
- 3. Job Performance Referrals unlimited formal referrals into EAP to address an employee's Job Performance problems and reach resolution.
- 4. Training/Workshops/Brown Bag In-Service: Wide selection of up-to-date trainings/workshops available though MHN's professional trainers. Customization would be an additional cost.
- 5. Twice yearly utilization reports to judge effectiveness/usage of EAP