



**FINANCE COMMITTEE MEETING**

**October 5, 2016  
4:00pm – 6:30pm**

**Conference Center Located at Highland Care Pavilion**  
1411 East 31<sup>st</sup> Street Oakland, CA 94602  
Susana Flores, Clerk of the Board  
(510) 535-7515

**Teleconference Information:**

Call-in #: 1-877-873-8018  
Access Code: 3538279

**LOCATION:**

Open Session: HCP Conference Center

**FINANCE COMMITTEE MEMBERS**

Jim Lugannani, *Chair*  
Kinkini Banerjee  
Michele Lawrence

**AGENDA**

**OPEN SESSION / ROLL CALL**

**4:00 – 4:05pm**

**TAB #1 CONSENT AGENDA: ACTION**

**4:05 – 4:10pm**

A. Approval of the Minutes of the September 7, 2016 Finance Committee Meeting.

***Recommendation: Motion to Approve***

**END OF CONSENT AGENDA**

**TAB 1 ATTACHMENT**

**TAB #2 CONTRACT APPROVAL: ACTION ITEMS**

**4:10– 4:30pm**

A. Contract Renewal (Master Services Agreement) with AMF Media Group (AMF), a Professional Corporation, under which the contractor will provide support services to AHS' Strategic Marketing Communications Plan. The term of the Contract Renewal is November 1, 2016 through October 31, 2018, (2 years). Estimated impact of this Contract Renewal will not exceed a net increase of \$800,000. Inclusive of this Contract Renewal

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and prior contractual commitments the overall obligation (March 1, 2016 – June 30, 2018) to this vendor is estimated at \$2,940,000.

*Terry Lightfoot, Director of Communications and Government Relations*  
*David Cox, Chief Financial Officer*

- B.** Contract Renewal (Master Services Agreement) with MModal Services, LTD, under which the contractor will provide coding services and one onsite full – time Health Information Manager. The term of the Contract Renewal is November 1, 2016 through June 30, 2018. Estimated impact of this Contract Renewal will not exceed a net increase of \$1,074,196. Inclusive of this Contract Renewal and prior contractual commitments the overall obligation (April 18, 2014 – March 31, 2021) to this vendor is estimated at \$6,193,196.

*David Cox, Chief Financial Officer*  
*Dave Gravender, Chief Information Officer*

- C.** Contract Renewal with Juliana Green, RHIT, CCS /Code Works Services, under which the contractor will provide system wide credentialed health information professionals to perform on-site and off-site coding and abstracting services for inpatient, outpatient, surgery, emergency and ancillary records. The term of the Contract Renewal is November 1, 2016 through June 30, 2018. Estimated impact of this Contract Renewal will not exceed a net increase of \$830,000. Inclusive of this Contract Renewal and prior contractual commitments the overall obligation (July 1, 2014 – June 30, 2018) to this vendor is estimated at \$2,150,000.

*David Cox, Chief Financial Officer*  
*Dave Gravender, Chief Information Officer*

- D.** Contract Renewal with GRM Information Management Services, Inc. to provide AHS system-wide with medical document storage, delivery and management services for the period November 1, 2016 through June 30, 2017 (8 months). Estimated total amount of this contract is \$355,556. Inclusive of this contract and prior contractual commitments to this vendor, the overall obligation (October 1, 2010 through July 31, 2018), to this vendor is estimated at \$2,946,959.

*David Cox, Chief Financial Officer*  
*Dave Gravender, Chief Information Officer*

- E.** New AHP contract with Paragon Pathology Medical Associates, Inc. to provide comprehensive professional clinical and anatomical pathology services, for the period November 1, 2016 – October 31, 2018 (24 months), for a total of \$3,384,936.

*Ghassan Jamaledine, MD, Chief Medical Officer*

- F.** The Master Professional Services Agreement (“PSA”) is a 10-year contractual arrangement between Alameda Health System (“AHS”) and its wholly owned subsidiary corporation, Alameda Health Partners (“AHP”), for the period of 1/1/2016-12/31/2025.

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Management is requesting approval for a change in the contract's payment structure from AHS to AHP at a rate of 300% of the Medicare fee schedule. Funding provided to AHP (for services rendered) that is not used to cover costs will remain within the AHS corporate enterprise.

*Ghassan Jamaledine, MD, Chief Medical Officer*

*David Cox, Chief Financial Officer*

**Recommendation: Motion to Approve**

**TAB 2 ATTACHMENT**

**TAB #3 RETROSPECTIVE REVIEW OF PRIOR CONTRACT APPROVALS 4:30 – 4:45pm**

- A. Agreement with **Innovative Consulting Group (ICG)** to provide Contract to Hire Resources as requested by Alameda Health System Leadership approved December, 2014.

*David Gravender, Chief Information Officer*

**TAB 3 ATTACHMENT**

**TAB #4 OPERATING REPORTS 4:45 – 5:20pm**

- A. Chief Financial Officer Report:  
*David Cox, Chief Financial Officer* (25 Minutes)

- August, 2016 Financial Report

- B. Chief Information Officer Report (10 Minutes)  
*Dave Gravender, Chief Information Officer*

**TAB 4 ATTACHMENT**

**TAB #5 BUSINESS PLANNING 5:20 – 5:30pm**

- A. Report on Activities (Verbal) (10 Minutes)  
*Ishwari Venkataraman, Vice President, Strategic Planning & Business Development*

**TAB #6 FINANCE COMMITTEE EDUCATION 5:30 – 5:50pm**

- A. Capitation Education  
*David Cox, Chief Financial Officer*  
*Michael Skolnik, Interim Director of Managed Care Contracting*

**TAB 6 ATTACHMENT**

**TAB #7 COMMITTEE PLANNING 5:50 – 6:00pm**  
*Jim Lugannani, Finance Committee Chair*

- A. Chairman's Comments

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B. Finance Committee Planning Calendar

C. Alameda County Health Committee Calendar

**TAB 7 ATTACHMENT**

**TAB #8 CLOSED SESSION**

**6:00 – 6:30pm**

1.) Potential Litigation

[Government Code Section 54956.9(b)(3)(A)] (1 matter)

*M.D. Moye, General Counsel*

**TAB #9 REPORT: Report on Action Taken in Closed Session**

**6:30pm**

**Public Comment**

**Trustee Comments**

**ADJOURNMENT**

**Agreements for Better Communications**

**Trustee Call-in Location:**

Jim Lugannani  
8911 Gilman Drive  
La Jolla, CA 92037

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### Our Mission

Caring, Healing, Teaching, Serving All

### Strategic Vision

AHS will be recognized as a world-class patient and family centered system of care that promotes wellness, eliminates disparities and optimizes the health of our diverse communities.

### Values

Compassion, Commitment, Teamwork, Excellence, Integrity, and Respect.

### Meeting Procedures

The Board of Trustees is the Policy Body of the Alameda Health System. The Board has several standing Committees where Board matters are the subject of discussion at which members of the public are urged to testify. Board procedures do not permit: 1) persons in the audience at a Committee meeting to vocally express support or opposition to statements by Board Members or by other persons testifying; 2) ringing and use of cell phones, pagers, and similar sound-producing electronic devices; 3) signs to be brought into the meeting or displayed in the room; 4) standing in the meeting room. Citizens are encouraged to testify at Committee meetings and to write letters to the Clerk of the Board or to its members, 1411 East 31<sup>st</sup> Street Oakland, CA 94602.

**Members of the public are advised that all Board and Committee proceedings are recorded (audio), including comments and statements by the public in the course of the meetings. Copies of the audio recordings will be made available to the public. By attending and participating in Board/Committee meetings, members of the public consent to audio recording of any statements they may make during the proceedings.**

### Disability Access

The Meeting Rooms are wheelchair accessible. Assistive listening devices are available upon request at the Clerk of the Board's Office. To request sign language interpreters, readers, large print agendas or other accommodations, please contact the Clerk of the Board. Requests made at least 48 hours in advance of the meeting will help to ensure availability. The nearest accessible BART station is Lake Merritt. Accessible AC Transit Bus Route 62 stops at the entrance to Highland Hospital. Route 11 stops one block away, on 14<sup>th</sup> Avenue at East 31<sup>st</sup> Street. For schedule updates, call AC Transit at (510) 817-1717; BART at (510) 465-2278. There is accessible parking in the main patient parking lot enter on East 31<sup>st</sup> Street.

In order to accommodate persons with severe allergies, environmental illness, multiple chemical sensitivity or related disabilities, attendees at public meetings are reminded that other attendees may be sensitive to perfumes and various other chemical-based scented products. Please help us to accommodate these individuals.

***The AHS Board of Trustees is committed to protecting the private health information (PHI) of our patients. We ask that speakers refrain from disclosing or discussing the PHI of others. Please also know that, should you decide to disclose your PHI, the Trustees will still likely refer your matter, to the extent it involves PHI, to the executive staff for a confidential review of the facts and for confidential handling. If you would like more information regarding the confidentiality of PHI as it relates to the Health Insurance Privacy and Accountability Act, please refer to 45CFR Section 164.101, et.seq.***